

2024/5 Budget - Smokecraft		PERIOD 7		PERIOD 7		PERIOD 8	
Start Date: 07/01/2024		7/3/2023		7/1/2024		7/31/2023	
End Date: 06/29/2025		7/30/2023		7/28/2024		8/27/2023	
LY Start: 07/03/2023							
LY End: 06/30/2024							
		23/24 Actual	% of Sales	24/25 Budget	% of Sales	23/24 Actual	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 133,631.03	86.52%	\$ 128,350.89	84.98%	\$ 117,627.35	85.87%
5180	NA Beverage	\$ 1,596.50	1.03%	\$ 1,533.42	1.02%	\$ 1,471.75	1.07%
	<b>Total Food Sales</b>	<b>\$ 135,227.53</b>	<b>87.55%</b>	<b>\$ 129,884.31</b>	<b>86.00%</b>	<b>\$ 119,099.10</b>	<b>86.94%</b>
5210	Liquor Sales	\$ 9,621.00	6.23%	\$ 12,278.39	8.13%	\$ 9,437.00	6.89%
5220	Wine Sales	\$ 2,170.00	1.40%	\$ 2,769.37	1.83%	\$ 1,876.99	1.37%
5230	Bottled Beer Sales	\$ 1,262.50	0.82%	\$ 1,611.21	1.07%	\$ 1,334.50	0.97%
5240	Draft Beer Sales	\$ 6,177.00	4.00%	\$ 7,883.13	5.22%	\$ 5,238.50	3.82%
	<b>Total Beverage Sales</b>	<b>\$ 19,230.50</b>	<b>12.45%</b>	<b>\$ 24,542.09</b>	<b>16.25%</b>	<b>\$ 17,886.99</b>	<b>13.06%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 154,458.03</b>	<b>102.27%</b>	<b>\$ 154,426.41</b>	<b>102.25%</b>	<b>\$ 136,986.09</b>	<b>104.11%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 834.70	0.55%	\$ 830.66	0.55%	\$ 1,200.73	0.91%
5120	Guest Recovery Comps	\$ 548.35	0.36%	\$ 453.08	0.30%	\$ 546.70	0.42%
5131	50% Employee Discounts	\$ 587.77	0.39%	\$ 679.63	0.45%	\$ 694.39	0.53%
5132	Manager Meal Discounts	\$ 494.75	0.33%	\$ 528.60	0.35%	\$ 678.55	0.52%
5150	Discounts Marketing	\$ 142.80	0.09%	\$ 528.60	0.35%	\$ 1,138.70	0.87%
5250	Goodwill Bar Comps	\$ 1,115.50	0.74%	\$ 377.57	0.25%	\$ 1,378.50	1.05%
	<b>Total Deductions</b>	<b>\$ 3,723.87</b>	<b>2.47%</b>	<b>\$ 3,398.14</b>	<b>2.25%</b>	<b>\$ 5,637.57</b>	<b>4.28%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ 150.76		\$ -	0.00%	\$ 137.51	0.10%
5910	Service Charge Revenue - Catering	\$ 143.35		\$ -	0.00%	\$ 97.43	0.07%

2024/5 Budget - Smokecraft		PERIOD 7		PERIOD 7		PERIOD 8	
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End Date: 06/29/2025		7/30/2023		7/28/2024		8/27/2023	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>Total Other Income and Expense</b>		\$ 294.11		\$ -	0.00%	\$ 234.94	0.18%
<b>Net Sales</b>		\$ 151,028.27	100.00%	\$ 151,028.27	100.00%	\$ 131,583.46	100.00%
<b>Food Costs</b>							
6110	Meat Cost	\$ 19,930.49	14.74%	\$ 18,963.11	14.60%	\$ 17,744.61	14.90%
6120	Poultry Cost	\$ 2,801.27	2.07%	\$ 3,376.99	2.60%	\$ 2,594.84	2.18%
6130	Seafood Cost	\$ 700.96	0.52%	\$ 649.42	0.50%	\$ 445.40	0.37%
6140	Dairy Cost	\$ 5,271.05	3.90%	\$ 5,195.37	4.00%	\$ 4,290.56	3.60%
6150	Produce Cost	\$ 4,467.30	3.30%	\$ 4,156.30	3.20%	\$ 3,669.27	3.08%
6160	Bakery Cost	\$ 1,895.79	1.40%	\$ 1,818.38	1.40%	\$ 1,671.05	1.40%
6170	Grocery Cost	\$ 9,517.20	7.04%	\$ 8,052.83	6.20%	\$ 8,507.18	7.14%
6180	NA Beverage	\$ 472.48	0.35%	\$ 649.42	0.50%	\$ 691.32	0.58%
<b>Total Food Cost</b>		\$ 45,056.54	33.32%	\$ 42,861.82	33.00%	\$ 39,614.23	33.26%
<b>Beverage Costs</b>							
6210	Liquor Cost	\$ 1,702.56	9.40%	\$ 2,472.81	10.08%	\$ 1,850.61	11.21%
6220	Wine Cost	\$ 474.09	2.62%	\$ 688.57	2.81%	\$ 391.07	2.37%
6230	Bottled Beer Cost	\$ 302.36	1.67%	\$ 439.15	1.79%	\$ 299.44	1.81%
6240	Draft Beer Cost	\$ 900.50	4.97%	\$ 1,307.89	5.33%	\$ 1,129.10	6.84%
<b>Total Bev Cost</b>		\$ 3,379.51	18.66%	\$ 4,908.42	20.00%	\$ 3,670.22	22.23%
<b>Total F&amp;B Costs</b>		\$ 48,436.05	32.07%	\$ 47,770.24	31.63%	\$ 43,284.45	32.90%
<b>Gross Profit</b>		\$ 102,592.22	67.93%	\$ 103,258.03	68.37%	\$ 88,299.01	67.10%
<b>Payroll Costs</b>							
6310	Management Salaries	\$ 17,961.66	11.89%	\$ 14,461.54	9.58%	\$ 18,807.74	14.29%

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End Date: 06/29/2025		7/30/2023		7/28/2024		8/27/2023	
LY Start: 07/03/2023							
LY End: 06/30/2024							
6311	Direct Labor - FOH	\$ 5,080.38	3.36%	\$ 5,285.99	3.50%	\$ 3,256.86	2.48%
6312	Overtime Labor - FOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6313	Training Labor	\$ -	0.00%	\$ 755.14	0.50%	\$ 620.52	0.47%
6314	Direct Labor - BOH	\$ 27,636.29	18.30%	\$ 27,940.23	18.50%	\$ 26,650.80	20.25%
6315	Overtime Labor - BOH	\$ 34.38	0.02%	\$ -	0.00%	\$ 25.52	0.02%
<b>Total Labor</b>		<b>\$ 50,712.71</b>	<b>33.58%</b>	<b>\$ 48,442.90</b>	<b>32.08%</b>	<b>\$ 49,361.44</b>	<b>37.51%</b>
6510	Payroll Taxes	\$ 5,678.50	3.76%	\$ 5,739.07	3.80%	\$ 5,356.49	4.07%
6530	Vacation Pay	\$ 1,269.36	0.84%	\$ -	0.00%	\$ 423.12	
6540	Parking	\$ 300.00	0.20%	\$ 200.00	0.13%	\$ 300.00	0.23%
6550	Uniform Allowance	\$ -	0.00%	\$ -	0.00%	\$ (70.00)	
6560	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	
6570	Group Insurance	\$ 368.50	0.24%	\$ 600.00	0.40%	\$ 620.53	0.47%
6580	Workers Compensation	\$ 416.00	0.28%	\$ 510.00	0.34%	\$ 859.90	0.65%
6610	Other Benefits	\$ -	0.00%	\$ 55.00	0.04%	\$ -	0.00%
6615	Payroll Processing Fees	\$ 314.00	0.21%	\$ 300.00	0.25%	\$ 287.00	0.22%
<b>Total Payroll Expenses</b>		<b>\$ 8,346.36</b>	<b>5.53%</b>	<b>\$ 7,404.07</b>	<b>4.90%</b>	<b>\$ 7,777.04</b>	<b>5.91%</b>
<b>Total Payroll Costs</b>		<b>\$ 59,059.07</b>	<b>39.10%</b>	<b>\$ 55,846.98</b>	<b>36.98%</b>	<b>\$ 57,138.48</b>	<b>43.42%</b>
<b>Controllable Expenses</b>							
6500	3rd Party Delivery Expense	\$ 6,066.52	4.02%	\$ 4,530.85	3.00%	\$ 4,033.03	3.06%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 535.32	0.35%	\$ 550.00	0.36%	\$ 390.08	0.30%
6740	Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6750	Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ (76.48)	-0.06%
6790	Other Contracted Services	\$ 300.00	0.20%	\$ 300.00	0.20%	\$ 300.00	0.23%
7010	Register Over/Short	\$ 149.35	0.10%	\$ -	0.00%	\$ 73.56	0.06%
7010	China/Glassware/Silverware	\$ 1,033.09	0.68%	\$ 604.11	0.40%	\$ -	0.00%
7040	Cleaning Supplies	\$ 316.72	0.21%	\$ 302.06	0.20%	\$ 267.10	0.20%

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End Date: 06/29/2025		7/30/2023		7/28/2024		8/27/2023	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7045</b>	Dish Chemicals	\$ 620.80	0.41%	\$ 453.08	0.30%	\$ 606.20	0.46%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,651.19	1.09%	\$ 1,132.71	0.75%	\$ 445.35	0.34%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ 2.99	0.00%
<b>7105</b>	To Go Supplies	\$ 3,153.85	2.09%	\$ 2,567.48	1.70%	\$ 2,291.20	1.74%
<b>7106</b>	Catering Supplies	\$ 179.78	0.12%	\$ 604.11	0.40%	\$ 45.18	0.03%
<b>7110</b>	Operating Supplies F&B	\$ 1,967.63	1.30%	\$ 2,114.40	1.40%	\$ 3,113.89	2.37%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 15,974.25</b>	<b>10.58%</b>	<b>\$ 13,158.80</b>	<b>8.71%</b>	<b>\$ 11,492.10</b>	<b>8.73%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,864.82	1.23%	\$ 1,500.00	0.99%	\$ 2,015.40	1.53%
<b>7195</b>	Accounting Services	\$ 2,500.00	1.66%	\$ 2,500.00	1.66%	\$ 2,500.00	1.90%
<b>7220</b>	Bank Charges & Fees	\$ 610.00	0.40%	\$ 100.00	0.07%	\$ 135.39	0.10%
<b>7230</b>	Licenses & Permits	\$ 547.95	0.36%	\$ 600.00	0.40%	\$ 712.95	0.54%
<b>7250</b>	Credit Card Commissions	\$ 3,422.36	2.27%	\$ 3,398.14	2.25%	\$ 3,286.38	2.50%
<b>7256</b>	Employment Ads	\$ -	0.00%	\$ 90.00	0.06%	\$ -	0.00%
<b>7270</b>	Dues & Subscriptions	\$ 62.24	0.04%	\$ 50.00	0.03%	\$ 36.95	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$ (79.50)	-0.05%	\$ 1,275.00	0.84%	\$ 3,817.80	2.90%
<b>7290</b>	Legal & Professional Services	\$ 14,160.25	9.38%	\$ -	0.00%	\$ 1,400.00	1.06%
<b>7320</b>	Office Supplies & Postage	\$ 127.82	0.08%	\$ 151.03	0.10%	\$ 47.78	0.04%
<b>7350</b>	Telephone/Internet/Cable	\$ 594.66	0.39%	\$ 650.00	0.43%	\$ 594.66	0.45%
<b>7360</b>	Travel	\$ -	0.00%	\$ 125.00	0.08%	\$ -	0.00%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 23,810.60</b>	<b>15.77%</b>	<b>\$ 10,439.16</b>	<b>6.91%</b>	<b>\$ 14,547.31</b>	<b>11.06%</b>
<b>Advertising &amp; Promotion</b>							

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End Date: 06/29/2025		7/30/2023		7/28/2024		8/27/2023	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ 1,800.00	1.19%	\$ -	0.00%	\$ 1,800.00	1.37%
<b>7435</b>	Advertising & Marketing	\$ 407.84		\$ 500.00	0.33%	\$ 1,120.64	0.85%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 2,207.84</b>	<b>1.46%</b>	<b>\$ 500.00</b>	<b>0.33%</b>	<b>\$ 2,920.64</b>	<b>2.22%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 90.17	0.06%	\$ 1,510.28	1.00%	\$ 591.80	0.45%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ 1,090.00	0.83%
<b>7630</b>	R&M - Plumbing	\$ 601.38	0.40%	\$ -	0.00%	\$ 42.39	0.03%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ 186.86	0.14%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 4,375.00	2.90%	\$ 3,680.00	2.44%	\$ 4,232.86	3.22%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 1,771.50	1.17%	\$ 2,396.50	1.59%	\$ -	0.00%
<b>7720</b>	MC-Other Equipment	\$ 255.00	0.17%	\$ 255.00	0.17%	\$ 255.00	0.19%
<b>7750</b>	Pest Control	\$ 85.00	0.06%	\$ 85.00	0.06%	\$ -	0.00%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 7,178.05</b>	<b>4.75%</b>	<b>\$ 7,926.78</b>	<b>5.25%</b>	<b>\$ 6,398.91</b>	<b>4.86%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 2,006.46	1.33%	\$ 2,265.42	1.50%	\$ 1,853.10	1.41%
<b>7820</b>	Natural Gas	\$ 674.07	0.45%	\$ 906.17	0.60%	\$ 996.03	0.76%
<b>7830</b>	Water & Sewer	\$ 492.00	0.33%	\$ 453.08	0.30%	\$ 411.00	0.31%
<b>7840</b>	Firewood	\$ 1,000.00	0.66%	\$ 750.00	0.50%	\$ 500.00	0.38%
<b>Total Utilities</b>		<b>\$ 4,172.53</b>	<b>2.76%</b>	<b>\$ 4,374.68</b>	<b>2.90%</b>	<b>\$ 3,760.13</b>	<b>2.86%</b>
<b>Total Operating Expenses</b>		<b>\$ 53,343.27</b>	<b>35.32%</b>	<b>\$ 36,399.43</b>	<b>24.10%</b>	<b>\$ 39,119.09</b>	<b>29.73%</b>

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End Date: 06/29/2025		7/30/2023		7/28/2024		8/27/2023	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ (9,810.12)</b>	<b>-6.50%</b>	<b>\$ 11,011.62</b>	<b>7.29%</b>	<b>\$ (7,958.56)</b>	<b>-6.05%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ (9,810.12)</b>	<b>-6.50%</b>	<b>\$ 11,011.62</b>	<b>7.29%</b>	<b>\$ (7,958.56)</b>	<b>-6.05%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 12,420.14	8.22%	\$ 12,730.64	8.43%	\$ 12,420.14	9.44%
<b>8015</b>	Common Area Maintenance	\$ 2,368.00	1.57%	\$ 2,315.00	1.53%	\$ 2,368.00	1.80%
<b>8020</b>	Property Insurance	\$ 94.00	0.06%	\$ 132.00	0.09%	\$ 94.00	0.07%
<b>8030</b>	Property Taxes	\$ 3,794.52	2.51%	\$ 3,671.46	2.43%	\$ 2,714.00	2.06%
<b>Total Facility Expenses</b>		<b>\$ 18,676.66</b>	<b>12.37%</b>	<b>\$ 18,849.10</b>	<b>12.48%</b>	<b>\$ 17,596.14</b>	<b>13.37%</b>
<b>Restaurant EBDIT</b>		<b>\$ (28,486.78)</b>	<b>-18.86%</b>	<b>\$ (7,837.48)</b>	<b>-5.19%</b>	<b>\$ (25,554.70)</b>	<b>-19.42%</b>

2024/5 Budget - Smokecraft		PERIOD 8		PERIOD 9		PERIOD 9	
Start Date: 07/01/2024		7/29/2024		8/28/2023		8/26/2024	
End Date: 06/29/2025		8/25/2024		10/1/2023		9/29/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
		24/25 Budget	% of Sales	23/24 Actual	% of Sales	24/25 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 152,516.83	88.89%	\$ 148,196.33	85.14%	\$ 156,431.93	84.50%
5180	NA Beverage	\$ 1,908.29	1.11%	\$ 2,629.25	1.51%	\$ 2,775.36	1.50%
	<b>Total Food Sales</b>	<b>\$ 154,425.11</b>	<b>90.00%</b>	<b>\$ 150,825.58</b>	<b>86.65%</b>	<b>\$ 159,207.30</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 11,089.40	6.46%	\$ 10,959.00	6.30%	\$ 14,185.15	7.66%
5220	Wine Sales	\$ 2,205.65	1.29%	\$ 2,631.00	1.51%	\$ 3,405.52	1.84%
5230	Bottled Beer Sales	\$ 1,568.17	0.91%	\$ 2,020.00	1.16%	\$ 2,614.66	1.41%
5240	Draft Beer Sales	\$ 6,155.75	3.59%	\$ 7,631.00	4.38%	\$ 9,877.44	5.34%
	<b>Total Beverage Sales</b>	<b>\$ 21,018.97</b>	<b>12.25%</b>	<b>\$ 23,241.00</b>	<b>13.35%</b>	<b>\$ 30,082.77</b>	<b>16.25%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 175,444.09</b>	<b>102.25%</b>	<b>\$ 174,066.58</b>	<b>103.43%</b>	<b>\$ 189,290.07</b>	<b>102.25%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 943.71	0.55%	\$ 978.75	0.58%	\$ 1,018.19	0.55%
5120	Guest Recovery Comps	\$ 514.75	0.30%	\$ 542.05	0.32%	\$ 555.37	0.30%
5131	50% Employee Discounts	\$ 772.13	0.45%	\$ 1,014.65	0.60%	\$ 833.06	0.45%
5132	Manager Meal Discounts	\$ 600.54	0.35%	\$ 758.15	0.45%	\$ 647.94	0.35%
5150	Discounts Marketing	\$ 600.54	0.35%	\$ 2,178.40	1.29%	\$ 647.94	0.35%
5250	Goodwill Bar Comps	\$ 428.96	0.25%	\$ 1,219.15	0.72%	\$ 462.81	0.25%
	<b>Total Deductions</b>	<b>\$ 3,860.63</b>	<b>2.25%</b>	<b>\$ 6,691.15</b>	<b>3.98%</b>	<b>\$ 4,165.31</b>	<b>2.25%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ 802.50	0.48%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ 117.31	0.07%	\$ -	0.00%

2024/5 Budget - Smokecraft			PERIOD 8		PERIOD 9		PERIOD 9				
Start Date: 07/01/2024			7/29/2024		8/28/2023		8/26/2024				
End Date: 06/29/2025			8/25/2024		10/1/2023		9/29/2024				
LY Start: 07/03/2023											
LY End: 06/30/2024											
Total Other Income and Expense			\$	-	0.00%	\$	919.81	0.55%	\$	-	0.00%
Net Sales			\$	171,583.46	100.00%	\$	168,295.24	100.00%	\$	185,124.76	100.00%
Food Costs											
6110	Meat Cost	\$	22,546.07	14.60%	\$	22,286.03	14.78%	\$	23,244.27	14.60%	
6120	Poultry Cost	\$	4,015.05	2.60%	\$	3,419.31	2.27%	\$	4,139.39	2.60%	
6130	Seafood Cost	\$	772.13	0.50%	\$	603.27	0.40%	\$	796.04	0.50%	
6140	Dairy Cost	\$	6,177.00	4.00%	\$	5,849.32	3.88%	\$	6,368.29	4.00%	
6150	Produce Cost	\$	4,941.60	3.20%	\$	4,496.60	2.98%	\$	5,094.63	3.20%	
6160	Bakery Cost	\$	2,161.95	1.40%	\$	2,533.72	1.68%	\$	2,228.90	1.40%	
6170	Grocery Cost	\$	9,574.36	6.20%	\$	10,142.81	6.72%	\$	9,870.85	6.20%	
6180	NA Beverage	\$	772.13	0.50%	\$	803.57	0.53%	\$	796.04	0.50%	
Total Food Cost			\$	50,960.29	33.00%	\$	50,134.63	33.24%	\$	52,538.41	33.00%
Beverage Costs											
6210	Liquor Cost	\$	2,119.65	10.08%	\$	1,948.30	8.85%	\$	2,643.35	8.79%	
6220	Wine Cost	\$	447.92	2.13%	\$	916.60	4.16%	\$	1,243.60	4.13%	
6230	Bottled Beer Cost	\$	342.97	1.63%	\$	496.54	2.25%	\$	673.68	2.24%	
6240	Draft Beer Cost	\$	1,293.25	6.15%	\$	1,073.10	4.87%	\$	1,455.93	4.84%	
Total Bev Cost			\$	4,203.79	20.00%	\$	4,434.54	20.14%	\$	6,016.55	20.00%
Total F&B Costs			\$	55,164.08	32.15%	\$	54,569.17	32.42%	\$	58,554.96	31.63%
Gross Profit			\$	116,419.38	67.85%	\$	113,726.07	67.58%	\$	126,569.80	68.37%
Payroll Costs											
6310	Management Salaries	\$	14,461.54	8.43%	\$	21,903.68	13.02%	\$	18,076.92	9.76%	



<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>		<b>PERIOD 9</b>	
Start Date: 07/01/2024		7/29/2024		8/28/2023		8/26/2024	
End Date: 06/29/2025		8/25/2024		10/1/2023		9/29/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>6311</b>	Direct Labor - FOH	\$ 3,431.67	2.00%	\$ 4,433.27	2.63%	\$ 5,090.93	2.75%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%	\$ 8.78	0.01%	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 257.38	0.15%	\$ 268.17	0.16%	\$ 277.69	0.15%
<b>6314</b>	Direct Labor - BOH	\$ 28,311.27	16.50%	\$ 32,792.29	19.48%	\$ 32,396.83	17.50%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%	\$ 24.90	0.01%	\$ -	0.00%
<b>Total Labor</b>		<b>\$ 46,461.86</b>	<b>27.08%</b>	<b>\$ 59,431.09</b>	<b>35.31%</b>	<b>\$ 55,842.37</b>	<b>30.16%</b>
<b>6510</b>	Payroll Taxes	\$ 6,434.38	3.75%	\$ 6,379.32	3.79%	\$ 6,942.18	3.75%
<b>6530</b>	Vacation Pay	\$ -	0.00%	\$ 846.24	0.50%	\$ -	0.00%
<b>6540</b>	Parking	\$ 200.00	0.12%	\$ 6.00	0.00%	\$ 200.00	0.11%
<b>6550</b>	Uniform Allowance	\$ -	0.00%	\$ (30.00)	-0.02%	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 600.00	0.35%	\$ 549.24	0.33%	\$ 600.00	0.32%
<b>6580</b>	Workers Compensation	\$ 510.00	0.30%	\$ 445.08	0.26%	\$ 510.00	0.28%
<b>6610</b>	Other Benefits	\$ 55.00	0.03%	\$ -	0.00%	\$ -	0.00%
<b>6615</b>	Payroll Processing Fees	\$ 300.00	0.25%	\$ -	0.00%	\$ 300.00	0.25%
<b>Total Payroll Expenses</b>		<b>\$ 8,099.38</b>	<b>4.72%</b>	<b>\$ 8,195.88</b>	<b>4.87%</b>	<b>\$ 8,552.18</b>	<b>4.62%</b>
<b>Total Payroll Costs</b>		<b>\$ 54,561.24</b>	<b>31.80%</b>	<b>\$ 67,626.97</b>	<b>40.18%</b>	<b>\$ 64,394.55</b>	<b>34.78%</b>
<b>Controllable Expenses</b>							
<b>6500</b>	3rd Party Delivery Expense	\$ 5,147.50	3.00%	\$ 2,755.14	1.64%	\$ 5,461.18	2.95%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 550.00	0.32%	\$ 535.32	0.32%	\$ 550.00	0.30%
<b>6740</b>	Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6750</b>	Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6790</b>	Other Contracted Services	\$ 300.00	0.17%	\$ 300.00	0.18%	\$ 300.00	0.16%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ 129.76	0.08%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 343.17	0.20%	\$ 574.74	0.34%	\$ 370.25	0.20%
<b>7040</b>	Cleaning Supplies	\$ 343.17	0.20%	\$ 296.17	0.18%	\$ 555.37	0.30%

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>		<b>PERIOD 9</b>	
Start Date: 07/01/2024		7/29/2024		8/28/2023		8/26/2024	
End Date: 06/29/2025		8/25/2024		10/1/2023		9/29/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7045</b>	Dish Chemicals	\$ 514.75	0.30%	\$ 556.24	0.33%	\$ 462.81	0.25%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 943.71	0.55%	\$ 1,305.49	0.78%	\$ 1,295.87	0.70%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,059.00	1.20%	\$ 2,362.90	1.40%	\$ 2,591.75	1.40%
<b>7106</b>	Catering Supplies	\$ 2,916.92	1.70%	\$ 1,157.91	0.69%	\$ 925.62	0.50%
<b>7110</b>	Operating Supplies F&B	\$ 2,402.17	1.40%	\$ 1,739.05	1.03%	\$ 1,851.25	1.00%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ 400.00	0.24%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 15,520.39</b>	<b>9.05%</b>	<b>\$ 12,112.72</b>	<b>7.20%</b>	<b>\$ 14,364.11</b>	<b>7.76%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,500.00	0.87%	\$ 2,308.18	1.37%	\$ 1,500.00	0.81%
<b>7195</b>	Accounting Services	\$ 2,500.00	1.46%	\$ 2,500.00	1.49%	\$ 2,500.00	1.35%
<b>7220</b>	Bank Charges & Fees	\$ 100.00	0.06%	\$ 20.00	0.01%	\$ 100.00	0.05%
<b>7230</b>	Licenses & Permits	\$ 600.00	0.35%	\$ 547.95	0.33%	\$ 600.00	0.32%
<b>7250</b>	Credit Card Commissions	\$ 3,860.63	2.25%	\$ 3,935.95	2.34%	\$ 4,165.31	2.25%
<b>7256</b>	Employment Ads	\$ 90.00	0.05%	\$ 45.00	0.03%	\$ 90.00	0.05%
<b>7270</b>	Dues & Subscriptions	\$ 50.00	0.03%	\$ 623.58	0.37%	\$ 50.00	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,275.00	0.74%	\$ 2,825.87	1.68%	\$ 1,275.00	0.69%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 171.58	0.10%	\$ 270.59	0.16%	\$ 185.12	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 650.00	0.38%	\$ 594.66	0.35%	\$ 650.00	0.35%
<b>7360</b>	Travel	\$ 125.00	0.07%	\$ 249.82	0.15%	\$ 125.00	0.07%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 10,922.21</b>	<b>6.37%</b>	<b>\$ 13,921.60</b>	<b>8.27%</b>	<b>\$ 11,240.43</b>	<b>6.07%</b>
<b>Advertising &amp; Promotion</b>							

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>		<b>PERIOD 9</b>	
Start Date: 07/01/2024		7/29/2024		8/28/2023		8/26/2024	
End Date: 06/29/2025		8/25/2024		10/1/2023		9/29/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ 3,075.00	1.83%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 500.00	0.29%	\$ 4,669.14		\$ 500.00	0.27%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 500.00</b>	<b>0.29%</b>	<b>\$ 7,744.14</b>	<b>4.60%</b>	<b>\$ 500.00</b>	<b>0.27%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,715.83	1.00%	\$ 2,109.22	1.25%	\$ 1,851.25	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ 340.92	0.20%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ 205.19	0.12%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,680.00	2.14%	\$ 4,772.00	2.84%	\$ 3,680.00	1.99%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 625.00	0.36%	\$ 625.00	0.37%	\$ 1,050.00	0.57%
<b>7720</b>	MC-Other Equipment	\$ 255.00	0.15%	\$ -	0.00%	\$ 255.00	0.14%
<b>7750</b>	Pest Control	\$ 85.00	0.05%	\$ 170.00	0.10%	\$ 85.00	0.05%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 6,360.83</b>	<b>3.71%</b>	<b>\$ 8,222.33</b>	<b>4.89%</b>	<b>\$ 6,921.25</b>	<b>3.74%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 2,059.00	1.20%	\$ 1,819.15	1.08%	\$ 2,036.37	1.10%
<b>7820</b>	Natural Gas	\$ 1,029.50	0.60%	\$ 920.47	0.55%	\$ 1,110.75	0.60%
<b>7830</b>	Water & Sewer	\$ 514.75	0.30%	\$ 692.00	0.41%	\$ 647.94	0.35%
<b>7840</b>	Firewood	\$ 750.00	0.44%	\$ 500.00	0.30%	\$ 750.00	0.41%
<b>Total Utilities</b>		<b>\$ 4,353.25</b>	<b>2.54%</b>	<b>\$ 3,931.62</b>	<b>2.34%</b>	<b>\$ 4,545.06</b>	<b>2.46%</b>
<b>Total Operating Expenses</b>		<b>\$ 37,656.68</b>	<b>21.95%</b>	<b>\$ 45,932.41</b>	<b>27.29%</b>	<b>\$ 37,570.85</b>	<b>20.29%</b>

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>		<b>PERIOD 9</b>	
Start Date: 07/01/2024		7/29/2024		8/28/2023		8/26/2024	
End Date: 06/29/2025		8/25/2024		10/1/2023		9/29/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 24,201.46</b>	<b>14.10%</b>	<b>\$ 166.69</b>	<b>0.10%</b>	<b>\$ 24,604.41</b>	<b>13.29%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 24,201.46</b>	<b>14.10%</b>	<b>\$ 166.69</b>	<b>0.10%</b>	<b>\$ 24,604.41</b>	<b>13.29%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 12,730.64	7.42%	\$ 12,420.14	7.38%	\$ 12,730.64	6.88%
<b>8015</b>	Common Area Maintenance	\$ 2,315.00	1.35%	\$ 2,368.00	1.41%	\$ 2,315.00	1.25%
<b>8020</b>	Property Insurance	\$ 132.00	0.08%	\$ 94.00	0.06%	\$ 132.00	0.07%
<b>8030</b>	Property Taxes	\$ 3,671.46	2.14%	\$ 3,665.46	2.18%	\$ 3,671.46	1.98%
<b>Total Facility Expenses</b>		<b>\$ 18,849.10</b>	<b>10.99%</b>	<b>\$ 18,547.60</b>	<b>11.02%</b>	<b>\$ 18,849.10</b>	<b>10.18%</b>
<b>Restaurant EBDIT</b>		<b>\$ 5,352.36</b>	<b>3.12%</b>	<b>\$ (18,380.91)</b>	<b>-10.92%</b>	<b>\$ 5,755.31</b>	<b>3.11%</b>

2024/5 Budget - Smokecraft		PERIOD 10		PERIOD 10		PERIOD 11	
Start Date: 07/01/2024		10/2/2023		9/30/2024		10/30/2023	
End Date: 06/29/2025		10/29/2023		10/27/2024		11/26/2023	
LY Start: 07/03/2023							
LY End: 06/30/2024							
		23/24 Actual	% of Sales	24/25 Budget	% of Sales	23/24 Actual	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 110,620.30	85.49%	\$ 123,849.38	84.89%	\$ 157,355.17	88.89%
5180	NA Beverage	\$ 1,443.50	1.12%	\$ 1,616.13	1.11%	\$ 1,271.75	0.72%
	<b>Total Food Sales</b>	<b>\$ 112,063.80</b>	<b>86.60%</b>	<b>\$ 125,465.51</b>	<b>86.00%</b>	<b>\$ 158,626.92</b>	<b>89.61%</b>
5210	Liquor Sales	\$ 8,629.00	6.67%	\$ 11,798.03	8.09%	\$ 9,626.01	5.44%
5220	Wine Sales	\$ 1,776.00	1.37%	\$ 2,428.24	1.66%	\$ 2,074.50	1.17%
5230	Bottled Beer Sales	\$ 1,025.75	0.79%	\$ 1,402.46	0.96%	\$ 1,278.50	0.72%
5240	Draft Beer Sales	\$ 5,908.50	4.57%	\$ 8,078.42	5.54%	\$ 5,420.51	3.06%
	<b>Total Beverage Sales</b>	<b>\$ 17,339.25</b>	<b>13.40%</b>	<b>\$ 23,707.15</b>	<b>16.25%</b>	<b>\$ 18,399.52</b>	<b>10.39%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 129,403.05</b>	<b>102.00%</b>	<b>\$ 149,172.65</b>	<b>102.25%</b>	<b>\$ 177,026.44</b>	<b>102.47%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 429.13	0.34%	\$ 802.40	0.55%	\$ 651.53	0.38%
5120	Guest Recovery Comps	\$ 356.40	0.28%	\$ 437.67	0.30%	\$ 328.30	0.19%
5131	50% Employee Discounts	\$ 787.90	0.62%	\$ 656.51	0.45%	\$ 877.46	0.51%
5132	Manager Meal Discounts	\$ 795.20	0.63%	\$ 510.62	0.35%	\$ 632.75	0.37%
5150	Discounts Marketing	\$ 665.35	0.52%	\$ 510.62	0.35%	\$ 3,522.65	2.04%
5250	Goodwill Bar Comps	\$ 297.00	0.23%	\$ 364.73	0.25%	\$ 332.30	0.19%
	<b>Total Deductions</b>	<b>\$ 3,330.98</b>	<b>2.63%</b>	<b>\$ 3,282.53</b>	<b>2.25%</b>	<b>\$ 6,344.99</b>	<b>3.67%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ 559.22	0.44%	\$ -	0.00%	\$ 375.00	0.22%
5910	Service Charge Revenue - Catering	\$ 229.69	0.18%	\$ -	0.00%	\$ 1,708.87	0.99%

2024/5 Budget - Smokecraft		PERIOD 10		PERIOD 10		PERIOD 11	
Start Date: 07/01/2024		10/2/2023		9/30/2024		10/30/2023	
End Date: 06/29/2025		10/29/2023		10/27/2024		11/26/2023	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>Total Other Income and Expense</b>		\$ 788.91	0.62%	\$ -	0.00%	\$ 2,083.87	1.21%
<b>Net Sales</b>		\$ 126,860.98	100.00%	\$ 145,890.13	100.00%	\$ 172,765.32	100.00%
<b>Food Costs</b>							
6110	Meat Cost	\$ 16,682.06	14.89%	\$ 18,317.96	14.60%	\$ 17,692.64	11.15%
6120	Poultry Cost	\$ 2,611.38	2.33%	\$ 3,262.10	2.60%	\$ 6,907.58	4.35%
6130	Seafood Cost	\$ 461.70	0.41%	\$ 627.33	0.50%	\$ 573.96	0.36%
6140	Dairy Cost	\$ 5,088.03	4.54%	\$ 5,018.62	4.00%	\$ 6,168.77	3.89%
6150	Produce Cost	\$ 3,844.57	3.43%	\$ 4,014.90	3.20%	\$ 5,382.20	3.39%
6160	Bakery Cost	\$ 1,182.55	1.06%	\$ 1,756.52	1.40%	\$ 2,860.27	1.80%
6170	Grocery Cost	\$ 8,508.48	7.59%	\$ 7,778.86	6.20%	\$ 10,396.43	6.55%
6180	NA Beverage	\$ 466.67	0.42%	\$ 627.33	0.50%	\$ 362.81	0.23%
<b>Total Food Cost</b>		\$ 38,845.44	34.66%	\$ 41,403.62	33.00%	\$ 50,344.66	31.74%
<b>Beverage Costs</b>							
6210	Liquor Cost	\$ 2,064.96	12.12%	\$ 2,859.16	12.06%	\$ 1,296.40	7.18%
6220	Wine Cost	\$ 77.33	0.45%	\$ 107.07	0.45%	\$ 453.43	2.51%
6230	Bottled Beer Cost	\$ 167.24	0.98%	\$ 231.56	0.98%	\$ 298.73	1.65%
6240	Draft Beer Cost	\$ 1,114.85	6.54%	\$ 1,543.63	6.51%	\$ 865.90	4.79%
<b>Total Bev Cost</b>		\$ 3,424.38	20.09%	\$ 4,741.43	20.00%	\$ 2,914.46	16.13%
<b>Total F&amp;B Costs</b>		\$ 42,269.82	33.32%	\$ 46,145.05	31.63%	\$ 53,259.12	30.83%
<b>Gross Profit</b>		\$ 84,591.16	66.68%	\$ 99,745.08	68.37%	\$ 119,506.20	69.17%
<b>Payroll Costs</b>							
6310	Management Salaries	\$ 15,827.14	12.48%	\$ 14,461.54	9.91%	\$ 18,980.32	10.99%

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>	
Start Date: 07/01/2024		10/2/2023		9/30/2024		10/30/2023	
End Date: 06/29/2025		10/29/2023		10/27/2024		11/26/2023	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>6311</b>	Direct Labor - FOH	\$ 4,218.45	3.33%	\$ 4,011.98	2.75%	\$ 5,436.61	3.15%
<b>6312</b>	Overtime Labor - FOH	\$ 5.61	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 168.48	0.13%	\$ 218.84	0.15%	\$ 253.44	0.15%
<b>6314</b>	Direct Labor - BOH	\$ 29,346.23	23.13%	\$ 25,530.77	17.50%	\$ 27,899.07	16.15%
<b>6315</b>	Overtime Labor - BOH	\$ 448.44	0.35%	\$ -	0.00%	\$ 502.49	0.29%
<b>Total Labor</b>		<b>\$ 50,014.35</b>	<b>39.42%</b>	<b>\$ 44,223.13</b>	<b>30.31%</b>	<b>\$ 53,071.93</b>	<b>30.72%</b>
<b>6510</b>	Payroll Taxes	\$ 5,739.78	4.52%	\$ 5,470.88	3.75%	\$ 5,416.82	3.14%
<b>6530</b>	Vacation Pay	\$ 1,692.48	1.33%	\$ -	0.00%	\$ 423.12	0.24%
<b>6540</b>	Parking	\$ 300.00	0.24%	\$ 200.00	0.14%	\$ 600.00	0.35%
<b>6550</b>	Uniform Allowance	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 549.24	0.43%	\$ 600.00	0.41%	\$ 549.24	0.32%
<b>6580</b>	Workers Compensation	\$ 445.08	0.35%	\$ 510.00	0.35%	\$ 445.08	0.26%
<b>6610</b>	Other Benefits	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6615</b>	Payroll Processing Fees	\$ 356.00	0.28%	\$ 300.00	0.25%	\$ 256.00	0.15%
<b>Total Payroll Expenses</b>		<b>\$ 9,082.58</b>	<b>7.16%</b>	<b>\$ 7,080.88</b>	<b>4.85%</b>	<b>\$ 7,690.26</b>	<b>4.45%</b>
<b>Total Payroll Costs</b>		<b>\$ 59,096.93</b>	<b>46.58%</b>	<b>\$ 51,304.01</b>	<b>35.17%</b>	<b>\$ 60,762.19</b>	<b>35.17%</b>
<b>Controllable Expenses</b>							
<b>6500</b>	3rd Party Delivery Expense	\$ 2,560.03	2.02%	\$ 4,303.76	2.95%	\$ 3,433.53	1.99%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 535.32	0.42%	\$ 550.00	0.38%	\$ 145.24	0.08%
<b>6740</b>	Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6750</b>	Trash Removal	\$ (36.96)	-0.03%	\$ -	0.00%	\$ -	0.00%
<b>6790</b>	Other Contracted Services	\$ 300.00	0.24%	\$ 300.00	0.21%	\$ 300.00	0.17%
<b>7010</b>	Register Over/Short	\$ (171.48)	-0.14%	\$ -	0.00%	\$ (171.83)	-0.10%
<b>7010</b>	China/Glassware/Silverware	\$ 322.99	0.25%	\$ 583.56	0.40%	\$ 101.54	0.06%
<b>7040</b>	Cleaning Supplies	\$ 246.79	0.19%	\$ 291.78	0.20%	\$ 210.04	0.12%

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>	
Start Date: 07/01/2024		10/2/2023		9/30/2024		10/30/2023	
End Date: 06/29/2025		10/29/2023		10/27/2024		11/26/2023	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7045</b>	Dish Chemicals	\$ 461.10	0.36%	\$ 364.73	0.25%	\$ 303.47	0.18%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 956.98	0.75%	\$ 1,021.23	0.70%	\$ 1,024.59	0.59%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 1,772.81	1.40%	\$ 2,042.46	1.40%	\$ 2,603.33	1.51%
<b>7106</b>	Catering Supplies	\$ 58.84	0.05%	\$ 729.45	0.50%	\$ 4,040.93	2.34%
<b>7110</b>	Operating Supplies F&B	\$ 2,259.97	1.78%	\$ 1,823.63	1.25%	\$ 2,693.40	1.56%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ 1,200.00	0.69%
<b>Total Controllable Expenses</b>		<b>\$ 9,266.39</b>	<b>7.30%</b>	<b>\$ 12,010.59</b>	<b>8.23%</b>	<b>\$ 15,884.24</b>	<b>9.19%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,803.12	1.42%	\$ 1,500.00	1.03%	\$ 1,221.50	0.71%
<b>7195</b>	Accounting Services	\$ 2,500.00	1.97%	\$ 2,500.00	1.71%	\$ 2,500.00	1.45%
<b>7220</b>	Bank Charges & Fees	\$ 208.77	0.16%	\$ 100.00	0.07%	\$ 292.94	0.17%
<b>7230</b>	Licenses & Permits	\$ 547.95	0.43%	\$ 600.00	0.41%	\$ 432.19	0.25%
<b>7250</b>	Credit Card Commissions	\$ 3,484.56	2.75%	\$ 3,282.53	2.25%	\$ 5,229.36	3.03%
<b>7256</b>	Employment Ads	\$ -	0.00%	\$ 90.00	0.06%	\$ -	0.00%
<b>7270</b>	Dues & Subscriptions	\$ 46.95	0.04%	\$ 50.00	0.03%	\$ 46.95	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,237.10	0.98%	\$ 1,275.00	0.87%	\$ 1,119.59	0.65%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ 680.00	0.39%
<b>7320</b>	Office Supplies & Postage	\$ 6.60	0.01%	\$ 145.89	0.10%	\$ 236.39	0.14%
<b>7350</b>	Telephone/Internet/Cable	\$ 595.56	0.47%	\$ 650.00	0.45%	\$ 595.56	0.34%
<b>7360</b>	Travel	\$ 169.98	0.13%	\$ 125.00	0.09%	\$ 914.46	0.53%
<b>7370</b>	Meals & Entertainment	\$ 3.22	0.00%	\$ -	0.00%	\$ 37.40	0.02%
<b>Total General &amp; Administrative</b>		<b>\$ 10,603.81</b>	<b>8.36%</b>	<b>\$ 10,318.42</b>	<b>7.07%</b>	<b>\$ 13,306.34</b>	<b>7.70%</b>
<b>Advertising &amp; Promotion</b>							



<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>	
Start Date: 07/01/2024		10/2/2023		9/30/2024		10/30/2023	
End Date: 06/29/2025		10/29/2023		10/27/2024		11/26/2023	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ 1,800.00	1.42%	\$ -	0.00%	\$ 1,800.00	1.04%
<b>7435</b>	Advertising & Marketing	\$ 4,259.58	3.36%	\$ 500.00	0.34%	\$ 4,680.94	
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 6,059.58</b>	<b>4.78%</b>	<b>\$ 500.00</b>	<b>0.34%</b>	<b>\$ 6,480.94</b>	<b>3.75%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 712.47	0.56%	\$ 1,458.90	1.00%	\$ 152.00	0.09%
<b>7620</b>	R&M HVAC & Refrigeration	\$ 346.68	0.27%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ 612.50	0.35%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 4,182.00	3.30%	\$ 3,680.00	2.52%	\$ 4,436.00	2.57%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 1,737.50	1.37%	\$ 625.00	0.43%	\$ 2,396.50	1.39%
<b>7720</b>	MC-Other Equipment	\$ 765.00	0.60%	\$ 255.00	0.17%	\$ -	0.00%
<b>7750</b>	Pest Control	\$ 85.00	0.07%	\$ 85.00	0.06%	\$ 85.00	0.05%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 7,828.65</b>	<b>6.17%</b>	<b>\$ 6,103.90</b>	<b>4.18%</b>	<b>\$ 7,682.00</b>	<b>4.45%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 1,795.80	1.42%	\$ 1,896.57	1.30%	\$ 2,678.10	1.55%
<b>7820</b>	Natural Gas	\$ 1,000.00	0.79%	\$ 1,021.23	0.70%	\$ 968.69	0.56%
<b>7830</b>	Water & Sewer	\$ 530.00	0.42%	\$ 583.56	0.40%	\$ 354.00	0.20%
<b>7840</b>	Firewood	\$ 103.30	0.08%	\$ 750.00	0.51%	\$ 1,000.00	0.58%
<b>Total Utilities</b>		<b>\$ 3,429.10</b>	<b>2.70%</b>	<b>\$ 4,251.36</b>	<b>2.91%</b>	<b>\$ 5,000.79</b>	<b>2.89%</b>
<b>Total Operating Expenses</b>		<b>\$ 37,187.53</b>	<b>29.31%</b>	<b>\$ 33,184.28</b>	<b>22.75%</b>	<b>\$ 48,354.31</b>	<b>27.99%</b>

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>	
Start Date: 07/01/2024		10/2/2023		9/30/2024		10/30/2023	
End Date: 06/29/2025		10/29/2023		10/27/2024		11/26/2023	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	<b>Total Other Income</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
	<b>Operating Income Before Bonus</b>	<b>\$ (11,693.30)</b>	<b>-9.22%</b>	<b>\$ 15,256.80</b>	<b>10.46%</b>	<b>\$ 10,389.70</b>	<b>6.01%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ 163.34	0.09%
	<b>Restaurant Operating Income</b>	<b>\$ (11,693.30)</b>	<b>-9.22%</b>	<b>\$ 15,256.80</b>	<b>10.46%</b>	<b>\$ 10,226.36</b>	<b>5.92%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 12,420.14	9.79%	\$ 12,730.64	8.73%	\$ 12,420.14	7.19%
<b>8015</b>	Common Area Maintenance	\$ 2,368.00	1.87%	\$ 2,315.00	1.59%	\$ 3,473.00	2.01%
<b>8020</b>	Property Insurance	\$ 94.00	0.07%	\$ 132.00	0.09%	\$ 94.00	0.05%
<b>8030</b>	Property Taxes	\$ 3,665.46	2.89%	\$ 3,671.46	2.52%	\$ 3,665.46	2.12%
	<b>Total Facility Expenses</b>	<b>\$ 18,547.60</b>	<b>14.62%</b>	<b>\$ 18,849.10</b>	<b>12.92%</b>	<b>\$ 19,652.60</b>	<b>11.38%</b>
	<b>Restaurant EBDIT</b>	<b>\$ (30,240.90)</b>	<b>-23.84%</b>	<b>\$ (3,592.30)</b>	<b>-2.46%</b>	<b>\$ (9,426.24)</b>	<b>-5.46%</b>

2024/5 Budget - Smokecraft		PERIOD 11		PERIOD 12		PERIOD 12	
Start Date: 07/01/2024		10/28/2024		11/27/2023		11/25/2024	
End Date: 06/29/2025		11/24/2024		12/31/2023		12/29/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
		24/25 Budget	% of Sales	23/24 Actual	% of Sales	24/25 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 103,170.89	85.31%	\$ 141,774.10	83.52%	\$ 180,481.61	85.11%
5180	NA Beverage	\$ 833.83	0.69%	\$ 1,482.25	0.87%	\$ 1,886.94	0.89%
	<b>Total Food Sales</b>	<b>\$ 104,004.72</b>	<b>86.00%</b>	<b>\$ 143,256.35</b>	<b>84.39%</b>	<b>\$ 182,368.55</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 10,281.29	8.50%	\$ 14,848.82	8.75%	\$ 19,306.95	9.10%
5220	Wine Sales	\$ 2,215.72	1.83%	\$ 2,329.00	1.37%	\$ 3,028.25	1.43%
5230	Bottled Beer Sales	\$ 1,365.53	1.13%	\$ 1,693.00	1.00%	\$ 2,201.30	1.04%
5240	Draft Beer Sales	\$ 5,789.51	4.79%	\$ 7,631.45	4.50%	\$ 9,922.68	4.68%
	<b>Total Beverage Sales</b>	<b>\$ 19,652.06</b>	<b>16.25%</b>	<b>\$ 26,502.27</b>	<b>15.61%</b>	<b>\$ 34,459.17</b>	<b>16.25%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 123,656.78</b>	<b>102.25%</b>	<b>\$ 169,758.62</b>	<b>100.07%</b>	<b>\$ 216,827.72</b>	<b>102.25%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 665.15	0.55%	\$ 816.32	0.48%	\$ 1,166.31	0.55%
5120	Guest Recovery Comps	\$ 362.81	0.30%	\$ 460.65	0.27%	\$ 636.17	0.30%
5131	50% Employee Discounts	\$ 544.21	0.45%	\$ 651.21	0.38%	\$ 954.25	0.45%
5132	Manager Meal Discounts	\$ 423.28	0.35%	\$ 576.65	0.34%	\$ 742.20	0.35%
5150	Discounts Marketing	\$ 423.28	0.35%	\$ 1,039.10	0.61%	\$ 742.20	0.35%
5250	Goodwill Bar Comps	\$ 302.34	0.25%	\$ 276.45	0.16%	\$ 530.14	0.25%
				\$ -	0		
	<b>Total Deductions</b>	<b>\$ 2,721.05</b>	<b>2.25%</b>	<b>\$ 3,820.38</b>	<b>2.25%</b>	<b>\$ 4,771.27</b>	<b>2.25%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ 177.50	0.10%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ 3,529.42	2.08%	\$ -	0.00%

2024/5 Budget - Smokecraft			PERIOD 11		PERIOD 12		PERIOD 12				
Start Date: 07/01/2024			10/28/2024		11/27/2023		11/25/2024				
End Date: 06/29/2025			11/24/2024		12/31/2023		12/29/2024				
LY Start: 07/03/2023											
LY End: 06/30/2024											
Total Other Income and Expense			\$	-	0.00%	\$	3,706.92	2.19%	\$	-	0.00%
Net Sales			\$	120,935.72	100.00%	\$	169,645.16	100.00%	\$	212,056.45	100.00%
Food Costs											
6110	Meat Cost		\$	15,184.69	14.60%	\$	25,805.80	18.01%	\$	26,625.81	14.60%
6120	Poultry Cost		\$	2,704.12	2.60%	\$	4,686.60	3.27%	\$	4,741.58	2.60%
6130	Seafood Cost		\$	520.02	0.50%	\$	790.55	0.55%	\$	911.84	0.50%
6140	Dairy Cost		\$	4,160.19	4.00%	\$	6,658.17	4.65%	\$	7,294.74	4.00%
6150	Produce Cost		\$	3,328.15	3.20%	\$	4,160.38	2.90%	\$	5,835.79	3.20%
6160	Bakery Cost		\$	1,456.07	1.40%	\$	1,934.94	1.35%	\$	2,553.16	1.40%
6170	Grocery Cost		\$	6,448.29	6.20%	\$	9,016.22	6.29%	\$	11,306.85	6.20%
6180	NA Beverage		\$	520.02	0.50%	\$	1,099.74	0.77%	\$	911.84	0.50%
Total Food Cost			\$	34,321.56	33.00%	\$	54,152.40	37.80%	\$	60,181.62	33.00%
Beverage Costs											
6210	Liquor Cost		\$	1,748.31	8.90%	\$	2,095.71	7.99%	\$	2,887.92	8.38%
6220	Wine Cost		\$	611.49	3.11%	\$	317.23	1.21%	\$	437.15	1.27%
6230	Bottled Beer Cost		\$	402.86	2.05%	\$	633.79	2.42%	\$	873.37	2.53%
6240	Draft Beer Cost		\$	1,167.74	5.94%	\$	1,954.54	7.45%	\$	2,693.39	7.82%
Total Bev Cost			\$	3,930.41	20.00%	\$	5,001.27	19.07%	\$	6,891.83	20.00%
Total F&B Costs			\$	38,251.97	31.63%	\$	59,153.67	34.87%	\$	67,073.46	31.63%
Gross Profit			\$	82,683.75	68.37%	\$	110,491.49	65.13%	\$	144,982.99	68.37%
Payroll Costs											
6310	Management Salaries		\$	14,461.54	11.96%	\$	17,711.13	10.44%	\$	18,076.92	8.52%

2024/5 Budget - Smokecraft		PERIOD 11		PERIOD 12		PERIOD 12				
Start Date: 07/01/2024		10/28/2024		11/27/2023		11/25/2024				
End Date: 06/29/2025		11/24/2024		12/31/2023		12/29/2024				
LY Start: 07/03/2023										
LY End: 06/30/2024										
6311	Direct Labor - FOH	\$	4,232.75	3.50%	\$	4,639.82	2.74%	\$	4,771.27	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	1.14	0.00%	\$	-	0.00%
6313	Training Labor	\$	181.40	0.15%	\$	100.56	0.06%	\$	318.08	0.15%
6314	Direct Labor - BOH	\$	22,373.11	18.50%	\$	33,526.86	19.76%	\$	32,868.75	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	1,852.67	1.09%	\$	-	0.00%
Total Labor		\$	41,248.80	34.11%	\$	57,832.18	34.09%	\$	56,035.02	26.42%
6510	Payroll Taxes	\$	4,535.09	3.75%	\$	6,758.72	3.98%	\$	7,952.12	3.75%
6530	Vacation Pay	\$	-	0.00%	\$	807.60	0.48%	\$	-	0.00%
6540	Parking	\$	200.00	0.17%	\$	600.00	0.35%	\$	200.00	0.09%
6550	Uniform Allowance	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	600.00	0.50%	\$	90.37	0.05%	\$	600.00	0.28%
6580	Workers Compensation	\$	510.00	0.42%	\$	445.08	0.26%	\$	510.00	0.24%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	300.00	0.25%	\$	592.00	0.35%	\$	300.00	0.25%
Total Payroll Expenses		\$	6,145.09	5.08%	\$	9,293.77	5.48%	\$	9,562.12	4.51%
Total Payroll Costs		\$	47,393.89	39.19%	\$	67,125.95	39.57%	\$	65,597.14	30.93%
Controllable Expenses										
6500	3rd Party Delivery Expense	\$	3,628.07	3.00%	\$	2,941.25	1.73%	\$	4,241.13	2.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	550.00	0.45%	\$	688.88	0.41%	\$	550.00	0.26%
6740	Security	\$	-	0.00%	\$	300.00	0.18%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	300.00	0.25%	\$	300.00	0.18%	\$	300.00	0.14%
7010	Register Over/Short	\$	-	0.00%	\$	25.62	0.02%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	241.87	0.20%	\$	(212.45)	-0.13%	\$	424.11	0.20%
7040	Cleaning Supplies	\$	241.87	0.20%	\$	477.09	0.28%	\$	424.11	0.20%

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>		<b>PERIOD 12</b>	
Start Date: 07/01/2024		10/28/2024		11/27/2023		11/25/2024	
End Date: 06/29/2025		11/24/2024		12/31/2023		12/29/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7045</b>	Dish Chemicals	\$ 362.81	0.30%	\$ 608.68	0.36%	\$ 636.17	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ 492.40	0.29%	\$ -	0.00%
<b>7060</b>	Linens	\$ 907.02	0.75%	\$ 1,244.05	0.73%	\$ 1,590.42	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ 42.60	0.03%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 1,693.10	1.40%	\$ 2,237.31	1.32%	\$ 3,392.90	1.60%
<b>7106</b>	Catering Supplies	\$ 483.74	0.40%	\$ (243.81)	-0.14%	\$ 4,241.13	2.00%
<b>7110</b>	Operating Supplies F&B	\$ 1,693.10	1.40%	\$ 2,043.29	1.20%	\$ 2,650.71	1.25%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ 1,252.30	0.74%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ 3,200.00	1.89%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 10,101.58</b>	<b>8.35%</b>	<b>\$ 15,397.21</b>	<b>9.08%</b>	<b>\$ 18,450.69</b>	<b>8.70%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,500.00	1.24%	\$ 1,292.87	0.76%	\$ 1,500.00	0.71%
<b>7195</b>	Accounting Services	\$ 2,500.00	2.07%	\$ 2,500.00	1.47%	\$ 2,500.00	1.18%
<b>7220</b>	Bank Charges & Fees	\$ 100.00	0.08%	\$ 259.81	0.15%	\$ 100.00	0.05%
<b>7230</b>	Licenses & Permits	\$ 600.00	0.50%	\$ 701.48	0.41%	\$ 600.00	0.28%
<b>7250</b>	Credit Card Commissions	\$ 2,721.05	2.25%	\$ 4,596.71	2.71%	\$ 4,771.27	2.25%
<b>7256</b>	Employment Ads	\$ 90.00	0.07%	\$ -	0.00%	\$ 90.00	0.04%
<b>7270</b>	Dues & Subscriptions	\$ 50.00	0.04%	\$ 89.33	0.05%	\$ 50.00	0.02%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,275.00	1.05%	\$ 1,119.59	0.66%	\$ 1,275.00	0.60%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ 3,184.84	1.88%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 120.94	0.10%	\$ 50.20	0.03%	\$ 212.06	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 650.00	0.54%	\$ 595.56	0.35%	\$ 650.00	0.31%
<b>7360</b>	Travel	\$ 125.00	0.10%	\$ 42.42	0.03%	\$ 125.00	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 9,731.99</b>	<b>8.05%</b>	<b>\$ 14,432.81</b>	<b>8.51%</b>	<b>\$ 11,873.33</b>	<b>5.60%</b>
<b>Advertising &amp; Promotion</b>							

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>		<b>PERIOD 12</b>	
Start Date: 07/01/2024		10/28/2024		11/27/2023		11/25/2024	
End Date: 06/29/2025		11/24/2024		12/31/2023		12/29/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 1,500.00	1.24%	\$ 7,754.65		\$ 1,500.00	0.71%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 1,500.00</b>	<b>1.24%</b>	<b>\$ 7,754.65</b>	<b>4.57%</b>	<b>\$ 1,500.00</b>	<b>0.71%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,209.36	1.00%	\$ 475.93	0.28%	\$ 2,120.56	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ 759.50	0.45%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,680.00	3.04%	\$ 4,628.00	2.73%	\$ 3,680.00	1.74%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 2,396.50	1.98%	\$ 3,130.00	1.85%	\$ 2,250.00	1.06%
<b>7720</b>	MC-Other Equipment	\$ 255.00	0.21%	\$ 255.00	0.15%	\$ 255.00	0.12%
<b>7750</b>	Pest Control	\$ 85.00	0.07%	\$ 85.00	0.05%	\$ 85.00	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 7,625.86</b>	<b>6.31%</b>	<b>\$ 9,333.43</b>	<b>5.50%</b>	<b>\$ 8,390.56</b>	<b>3.96%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 2,418.71	2.00%	\$ 2,732.69	1.61%	\$ 2,968.79	1.40%
<b>7820</b>	Natural Gas	\$ 1,088.42	0.90%	\$ 1,070.59	0.63%	\$ 1,060.28	0.50%
<b>7830</b>	Water & Sewer	\$ 483.74	0.40%	\$ 453.00	0.27%	\$ 530.14	0.25%
<b>7840</b>	Firewood	\$ 750.00	0.62%	\$ -	0.00%	\$ 750.00	0.35%
<b>Total Utilities</b>		<b>\$ 4,740.88</b>	<b>3.92%</b>	<b>\$ 4,256.28</b>	<b>2.51%</b>	<b>\$ 5,309.21</b>	<b>2.50%</b>
<b>Total Operating Expenses</b>		<b>\$ 33,700.31</b>	<b>27.87%</b>	<b>\$ 51,174.38</b>	<b>30.17%</b>	<b>\$ 45,523.79</b>	<b>21.47%</b>

2024/5 Budget - Smokecraft		PERIOD 11		PERIOD 12		PERIOD 12	
Start Date: 07/01/2024		10/28/2024		11/27/2023		11/25/2024	
End Date: 06/29/2025		11/24/2024		12/31/2023		12/29/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	<b>Total Other Income</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 1,589.55</b>	<b>1.31%</b>	<b>\$ (7,808.84)</b>	<b>-4.60%</b>	<b>\$ 33,862.06</b>	<b>15.97%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 1,589.55</b>	<b>1.31%</b>	<b>\$ (7,808.84)</b>	<b>-4.60%</b>	<b>\$ 33,862.06</b>	<b>15.97%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 12,730.64	10.53%	\$ 12,420.14	7.32%	\$ 12,730.64	6.00%
<b>8015</b>	Common Area Maintenance	\$ 2,315.00	1.91%	\$ 2,315.00	1.36%	\$ 2,315.00	1.09%
<b>8020</b>	Property Insurance	\$ 132.00	0.11%	\$ 132.00	0.08%	\$ 132.00	0.06%
<b>8030</b>	Property Taxes	\$ 3,671.46	3.04%	\$ 3,671.46	2.16%	\$ 3,671.46	1.73%
	<b>Total Facility Expenses</b>	<b>\$ 18,849.10</b>	<b>15.59%</b>	<b>\$ 18,538.60</b>	<b>10.93%</b>	<b>\$ 18,849.10</b>	<b>8.89%</b>
<b>Restaurant EBDIT</b>		<b>\$ (17,259.55)</b>	<b>-14.27%</b>	<b>\$ (26,347.44)</b>	<b>-15.53%</b>	<b>\$ 15,012.96</b>	<b>7.08%</b>



2024/5 Budget - Smokecraft		PERIOD 1		PERIOD 1		PERIOD 2	
Start Date: 07/01/2024		1/1/2024		12/30/2024		1/29/2024	
End Date: 06/29/2025		1/28/2024		1/26/2025		2/25/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
		23/24 Actual	% of Sales	24/25 Budget	% of Sales	23/24 Actual	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 106,734.93	82.91%	\$ 127,447.36	84.74%	\$ 118,153.34	84.23%
5180	NA Beverage	\$ 1,584.75	1.23%	\$ 1,892.28	1.26%	\$ 1,841.25	1.31%
	<b>Total Food Sales</b>	<b>\$ 108,319.68</b>	<b>84.14%</b>	<b>\$ 129,339.64</b>	<b>86.00%</b>	<b>\$ 119,994.59</b>	<b>85.54%</b>
5210	Liquor Sales	\$ 11,004.00	8.55%	\$ 13,173.10	8.76%	\$ 11,370.00	8.11%
5220	Wine Sales	\$ 2,590.99	2.01%	\$ 3,101.72	2.06%	\$ 2,527.00	1.80%
5230	Bottled Beer Sales	\$ 1,223.00	0.95%	\$ 1,464.08	0.97%	\$ 1,430.00	1.02%
5240	Draft Beer Sales	\$ 5,597.00	4.35%	\$ 6,700.28	4.46%	\$ 4,953.00	3.53%
	<b>Total Beverage Sales</b>	<b>\$ 20,414.99</b>	<b>15.86%</b>	<b>\$ 24,439.18</b>	<b>16.25%</b>	<b>\$ 20,280.00</b>	<b>14.46%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 128,734.67</b>	<b>102.72%</b>	<b>\$ 153,778.82</b>	<b>102.25%</b>	<b>\$ 140,274.59</b>	<b>101.72%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 642.83	0.51%	\$ 827.17	0.55%	\$ 560.36	0.41%
5120	Guest Recovery Comps	\$ 347.15	0.28%	\$ 451.18	0.30%	\$ 331.25	0.24%
5131	50% Employee Discounts	\$ 610.02	0.49%	\$ 676.78	0.45%	\$ 625.80	0.45%
5132	Manager Meal Discounts	\$ 758.66	0.61%	\$ 526.38	0.35%	\$ 766.80	0.56%
5150	Discounts Marketing	\$ 610.11	0.49%	\$ 526.38	0.35%	\$ 349.01	0.25%
5250	Goodwill Bar Comps	\$ 552.25	0.44%	\$ 375.99	0.25%	\$ 405.70	0.29%
	<b>Total Deductions</b>	<b>\$ 3,521.02</b>	<b>2.81%</b>	<b>\$ 3,383.89</b>	<b>2.25%</b>	<b>\$ 3,038.92</b>	<b>2.20%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ 60.00	0.04%
5910	Service Charge Revenue - Catering	\$ 115.46	0.09%	\$ -	0.00%	\$ 604.63	0.44%

2024/5 Budget - Smokecraft		PERIOD 1		PERIOD 1		PERIOD 2	
Start Date: 07/01/2024		1/1/2024		12/30/2024		1/29/2024	
End Date: 06/29/2025		1/28/2024		1/26/2025		2/25/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>Total Other Income and Expense</b>		\$ 115.46	0.09%	\$ -	0.00%	\$ 664.63	0.48%
<b>Net Sales</b>		\$ 125,329.11	100.00%	\$ 150,394.93	100.00%	\$ 137,900.30	100.00%
<b>Food Costs</b>							
6110	Meat Cost	\$ 14,081.85	13.00%	\$ 18,883.59	14.60%	\$ 16,710.90	13.93%
6120	Poultry Cost	\$ 1,941.30	1.79%	\$ 3,362.83	2.60%	\$ 2,584.72	2.15%
6130	Seafood Cost	\$ 510.02	0.47%	\$ 646.70	0.50%	\$ 1,000.07	0.83%
6140	Dairy Cost	\$ 4,448.95	4.11%	\$ 5,173.59	4.00%	\$ 4,899.60	4.08%
6150	Produce Cost	\$ 3,427.32	3.16%	\$ 4,138.87	3.20%	\$ 3,980.90	3.32%
6160	Bakery Cost	\$ 1,619.10	1.49%	\$ 1,810.75	1.40%	\$ 1,764.71	1.47%
6170	Grocery Cost	\$ 6,754.93	6.24%	\$ 8,019.06	6.20%	\$ 8,159.31	6.80%
6180	NA Beverage	\$ 507.02	0.47%	\$ 646.70	0.50%	\$ 760.51	0.63%
<b>Total Food Cost</b>		\$ 33,290.49	30.73%	\$ 42,682.08	33.00%	\$ 39,860.72	33.22%
<b>Beverage Costs</b>							
6210	Liquor Cost	\$ 2,736.28	13.78%	\$ 3,139.08	12.84%	\$ 2,133.86	10.74%
6220	Wine Cost	\$ 551.94	2.78%	\$ 633.19	2.59%	\$ 722.41	3.63%
6230	Bottled Beer Cost	\$ 101.42	0.51%	\$ 116.35	0.48%	\$ 301.91	1.52%
6240	Draft Beer Cost	\$ 871.00	4.39%	\$ 999.22	4.09%	\$ 896.12	4.51%
<b>Total Bev Cost</b>		\$ 4,260.64	21.45%	\$ 4,887.84	20.00%	\$ 4,054.30	20.40%
<b>Total F&amp;B Costs</b>		\$ 37,551.13	29.96%	\$ 47,569.92	31.63%	\$ 43,915.02	31.85%
<b>Gross Profit</b>		\$ 87,777.98	70.04%	\$ 102,825.02	68.37%	\$ 93,985.28	68.15%
<b>Payroll Costs</b>							
6310	Management Salaries	\$ 12,769.24	10.19%	\$ 14,461.54	9.62%	\$ 12,230.59	8.87%

2024/5 Budget - Smokecraft		PERIOD 1		PERIOD 1		PERIOD 2				
Start Date: 07/01/2024		1/1/2024		12/30/2024		1/29/2024				
End Date: 06/29/2025		1/28/2024		1/26/2025		2/25/2024				
LY Start: 07/03/2023										
LY End: 06/30/2024										
6311	Direct Labor - FOH	\$	3,856.69	3.08%	\$	3,910.27	2.60%	\$	5,138.08	3.73%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	666.96	0.53%	\$	225.59	0.15%	\$	-	0.00%
6314	Direct Labor - BOH	\$	25,387.58	20.26%	\$	26,319.11	17.50%	\$	25,721.08	18.65%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	222.67	0.16%
Total Labor		\$	42,680.47	34.05%	\$	44,916.51	29.87%	\$	43,312.42	31.41%
6510	Payroll Taxes	\$	5,043.81	4.02%	\$	5,639.81	3.75%	\$	5,155.44	3.74%
6530	Vacation Pay	\$	-	0.00%	\$	-	0.00%	\$	538.40	0.39%
6540	Parking	\$	300.00	0.24%	\$	200.00	0.13%	\$	294.00	0.21%
6550	Uniform Allowance	\$	(35.00)	-0.03%	\$	-	0.00%	\$	(30.00)	-0.02%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	390.80	0.31%	\$	600.00	0.40%	\$	-	0.00%
6580	Workers Compensation	\$	445.08	0.36%	\$	510.00	0.34%	\$	445.08	0.32%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	278.00	0.22%	\$	300.00	0.25%	\$	229.00	0.17%
Total Payroll Expenses		\$	6,422.69	5.12%	\$	7,249.81	4.82%	\$	6,631.92	4.81%
Total Payroll Costs		\$	49,103.16	39.18%	\$	52,166.32	34.69%	\$	49,944.34	36.22%
Controllable Expenses										
6500	3rd Party Delivery Expense	\$	3,211.66	2.56%	\$	4,511.85	3.00%	\$	4,588.65	3.33%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	933.72	0.75%	\$	550.00	0.37%	\$	543.64	0.39%
6740	Security	\$	-	0.00%	\$	600.00	0.40%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	(65.63)	-0.05%
6790	Other Contracted Services	\$	300.00	0.24%	\$	300.00	0.20%	\$	300.00	0.22%
7010	Register Over/Short	\$	21.30	0.02%	\$	-	0.00%	\$	9.70	0.01%
7010	China/Glassware/Silverware	\$	291.94	0.23%	\$	300.79	0.20%	\$	477.97	0.35%
7040	Cleaning Supplies	\$	297.16	0.24%	\$	300.79	0.20%	\$	265.30	0.19%

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>	
Start Date: 07/01/2024		1/1/2024		12/30/2024		1/29/2024	
End Date: 06/29/2025		1/28/2024		1/26/2025		2/25/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7045</b>	Dish Chemicals	\$ 544.08	0.43%	\$ 451.18	0.30%	\$ 388.34	0.28%
<b>7050</b>	Decorations	\$ 37.08	0.03%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 986.08	0.79%	\$ 1,127.96	0.75%	\$ 862.65	0.63%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ 78.61	0.06%
<b>7105</b>	To Go Supplies	\$ 1,903.43	1.52%	\$ 2,105.53	1.40%	\$ 2,677.82	1.94%
<b>7106</b>	Catering Supplies	\$ -	0.00%	\$ 601.58	0.40%	\$ 351.35	0.25%
<b>7110</b>	Operating Supplies F&B	\$ 1,643.66	1.31%	\$ 1,654.34	1.10%	\$ 1,149.19	0.83%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ 2,100.00	1.68%	\$ 1,000.00	0.66%	\$ 1,500.00	1.09%
<b>Total Controllable Expenses</b>		<b>\$ 12,270.11</b>	<b>9.79%</b>	<b>\$ 13,504.03</b>	<b>8.98%</b>	<b>\$ 13,127.59</b>	<b>9.52%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,378.35	1.10%	\$ 1,500.00	1.00%	\$ 1,154.61	0.84%
<b>7195</b>	Accounting Services	\$ 2,500.00	1.99%	\$ 2,500.00	1.66%	\$ 2,500.00	1.81%
<b>7220</b>	Bank Charges & Fees	\$ 304.21	0.24%	\$ 100.00	0.07%	\$ 326.57	0.24%
<b>7230</b>	Licenses & Permits	\$ 547.95	0.44%	\$ 600.00	0.40%	\$ 969.23	0.70%
<b>7250</b>	Credit Card Commissions	\$ 2,796.40	2.23%	\$ 3,383.89	2.25%	\$ 2,608.26	1.89%
<b>7256</b>	Employment Ads	\$ 90.00	0.07%	\$ 90.00	0.06%	\$ 90.00	0.07%
<b>7270</b>	Dues & Subscriptions	\$ 46.95	0.04%	\$ 50.00	0.03%	\$ (3.37)	0.00%
<b>7285</b>	Key Man/General Liability Insurance	\$ 3,546.59	2.83%	\$ 1,275.00	0.85%	\$ 937.25	0.68%
<b>7290</b>	Legal & Professional Services	\$ 1,360.00	1.09%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 50.50	0.04%	\$ 150.39	0.10%	\$ 27.25	0.02%
<b>7350</b>	Telephone/Internet/Cable	\$ 650.49	0.52%	\$ 650.00	0.43%	\$ 650.49	0.47%
<b>7360</b>	Travel	\$ 163.90	0.13%	\$ 125.00	0.08%	\$ -	0.00%
<b>7370</b>	Meals & Entertainment	\$ 134.30	0.11%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 13,569.64</b>	<b>10.83%</b>	<b>\$ 10,424.28</b>	<b>6.93%</b>	<b>\$ 9,260.29</b>	<b>6.72%</b>
<b>Advertising &amp; Promotion</b>							

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>	
Start Date: 07/01/2024		1/1/2024		12/30/2024		1/29/2024	
End Date: 06/29/2025		1/28/2024		1/26/2025		2/25/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ 1,512.92	1.21%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ -		\$ 500.00	0.33%	\$ 1,023.15	
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 1,512.92</b>	<b>1.21%</b>	<b>\$ 500.00</b>	<b>0.33%</b>	<b>\$ 1,023.15</b>	<b>0.74%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ (392.20)	-0.31%	\$ 1,503.95	1.00%	\$ -	0.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ 3,030.50	2.42%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ 41.24	0.03%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ 1,331.95	1.06%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,980.00	3.18%	\$ 3,680.00	2.45%	\$ 4,375.00	3.17%
<b>7710</b>	MC-HVAC & Refrigeration	\$ -	0.00%	\$ 625.00	0.42%	\$ 880.00	0.64%
<b>7720</b>	MC-Other Equipment	\$ -	0.00%	\$ 255.00	0.17%	\$ -	0.00%
<b>7750</b>	Pest Control	\$ 85.00	0.07%	\$ 85.00	0.06%	\$ 85.00	0.06%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 8,076.49</b>	<b>6.44%</b>	<b>\$ 6,148.95</b>	<b>4.09%</b>	<b>\$ 5,340.00</b>	<b>3.87%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 3,376.10	2.69%	\$ 3,383.89	2.25%	\$ 2,876.77	2.09%
<b>7820</b>	Natural Gas	\$ 1,062.49	0.85%	\$ 1,052.76	0.70%	\$ 1,190.30	0.86%
<b>7830</b>	Water & Sewer	\$ 427.00	0.34%	\$ 451.18	0.30%	\$ 583.00	0.42%
<b>7840</b>	Firewood	\$ 500.00	0.40%	\$ 750.00	0.50%	\$ 750.00	0.54%
<b>Total Utilities</b>		<b>\$ 5,365.59</b>	<b>4.28%</b>	<b>\$ 5,637.84</b>	<b>3.75%</b>	<b>\$ 5,400.07</b>	<b>3.92%</b>
<b>Total Operating Expenses</b>		<b>\$ 40,794.75</b>	<b>32.55%</b>	<b>\$ 36,215.09</b>	<b>24.08%</b>	<b>\$ 34,151.10</b>	<b>24.77%</b>

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>	
Start Date: 07/01/2024		1/1/2024		12/30/2024		1/29/2024	
End Date: 06/29/2025		1/28/2024		1/26/2025		2/25/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%		0.00%
	<b>Total Other Income</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
	<b>Operating Income Before Bonus</b>	<b>\$ (2,119.93)</b>	<b>-1.69%</b>	<b>\$ 14,443.60</b>	<b>9.60%</b>	<b>\$ 9,889.84</b>	<b>7.17%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	<b>Restaurant Operating Income</b>	<b>\$ (2,119.93)</b>	<b>-1.69%</b>	<b>\$ 14,443.60</b>	<b>9.60%</b>	<b>\$ 9,889.84</b>	<b>7.17%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 12,420.14	9.91%	\$ 12,730.64	8.46%	\$ 12,420.14	9.01%
<b>8015</b>	Common Area Maintenance	\$ 2,315.00	1.85%	\$ 2,315.00	1.54%	\$ 2,315.00	1.68%
<b>8020</b>	Property Insurance	\$ 132.00	0.11%	\$ 132.00	0.09%	\$ 132.00	0.10%
<b>8030</b>	Property Taxes	\$ 3,671.46	2.93%	\$ 3,671.46	2.44%	\$ 3,671.46	2.66%
	<b>Total Facility Expenses</b>	<b>\$ 18,538.60</b>	<b>14.79%</b>	<b>\$ 18,849.10</b>	<b>12.53%</b>	<b>\$ 18,538.60</b>	<b>13.44%</b>
	<b>Restaurant EBDIT</b>	<b>\$ (20,658.53)</b>	<b>-16.48%</b>	<b>\$ (4,405.50)</b>	<b>-2.93%</b>	<b>\$ (8,648.76)</b>	<b>-6.27%</b>

2024/5 Budget - Smokecraft		PERIOD 2		PERIOD 3		PERIOD 3	
Start Date: 07/01/2024		1/27/2025		2/26/2024		2/24/2025	
End Date: 06/29/2025		2/23/2025		3/31/2024		3/30/2025	
LY Start: 07/03/2023							
LY End: 06/30/2024							
		24/25 Budget	% of Sales	23/24 Actual	% of Sales	24/25 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 128,451.94	84.68%	\$ 140,844.75	84.16%	\$ 160,480.45	84.62%
5180	NA Beverage	\$ 2,001.74	1.32%	\$ 2,298.75	1.37%	\$ 2,619.23	1.38%
	<b>Total Food Sales</b>	<b>\$ 130,453.68</b>	<b>86.00%</b>	<b>\$ 143,143.50</b>	<b>85.54%</b>	<b>\$ 163,099.68</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 13,819.86	9.11%	\$ 12,876.00	7.69%	\$ 16,395.99	8.65%
5220	Wine Sales	\$ 3,071.49	2.02%	\$ 2,296.00	1.37%	\$ 2,923.67	1.54%
5230	Bottled Beer Sales	\$ 1,738.12	1.15%	\$ 1,016.00	0.61%	\$ 1,293.75	0.68%
5240	Draft Beer Sales	\$ 6,020.21	3.97%	\$ 8,014.00	4.79%	\$ 10,204.84	5.38%
	<b>Total Beverage Sales</b>	<b>\$ 24,649.68</b>	<b>16.25%</b>	<b>\$ 24,202.00</b>	<b>14.46%</b>	<b>\$ 30,818.25</b>	<b>16.25%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 155,103.36</b>	<b>102.25%</b>	<b>\$ 167,345.50</b>	<b>101.47%</b>	<b>\$ 193,917.93</b>	<b>102.25%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 834.30	0.55%	\$ 724.55	0.44%	\$ 1,043.08	0.55%
5120	Guest Recovery Comps	\$ 455.07	0.30%	\$ 172.55	0.10%	\$ 568.95	0.30%
5131	50% Employee Discounts	\$ 682.61	0.45%	\$ 641.96	0.39%	\$ 853.43	0.45%
5132	Manager Meal Discounts	\$ 530.92	0.35%	\$ 941.75	0.57%	\$ 663.78	0.35%
5150	Discounts Marketing	\$ 530.92	0.35%	\$ 463.35	0.28%	\$ 663.78	0.35%
5250	Goodwill Bar Comps	\$ 379.23	0.25%	\$ 340.90	0.21%	\$ 474.13	0.25%
	<b>Total Deductions</b>	<b>\$ 3,413.03</b>	<b>2.25%</b>	<b>\$ 3,285.06</b>	<b>1.99%</b>	<b>\$ 4,267.14</b>	<b>2.25%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ 453.27	0.27%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ 400.02	0.24%	\$ -	0.00%

2024/5 Budget - Smokecraft			PERIOD 2		PERIOD 3		PERIOD 3				
Start Date: 07/01/2024			1/27/2025		2/26/2024		2/24/2025				
End Date: 06/29/2025			2/23/2025		3/31/2024		3/30/2025				
LY Start: 07/03/2023											
LY End: 06/30/2024											
Total Other Income and Expense			\$	-	0.00%	\$	853.29	0.52%	\$	-	0.00%
Net Sales			\$	151,690.33	100.00%	\$	164,913.73	100.00%	\$	189,650.79	100.00%
Food Costs											
6110	Meat Cost	\$	19,046.24	14.60%	\$	20,820.34	14.55%	\$	23,812.55	14.60%	
6120	Poultry Cost	\$	3,391.80	2.60%	\$	3,836.83	2.68%	\$	4,240.59	2.60%	
6130	Seafood Cost	\$	652.27	0.50%	\$	1,049.56	0.73%	\$	815.50	0.50%	
6140	Dairy Cost	\$	5,218.15	4.00%	\$	5,522.16	3.86%	\$	6,523.99	4.00%	
6150	Produce Cost	\$	4,174.52	3.20%	\$	4,226.19	2.95%	\$	5,219.19	3.20%	
6160	Bakery Cost	\$	1,826.35	1.40%	\$	2,351.32	1.64%	\$	2,283.40	1.40%	
6170	Grocery Cost	\$	8,088.13	6.20%	\$	9,638.43	6.73%	\$	10,112.18	6.20%	
6180	NA Beverage	\$	652.27	0.50%	\$	704.15	0.49%	\$	815.50	0.50%	
Total Food Cost			\$	43,049.72	33.00%	\$	48,148.98	33.64%	\$	53,822.89	33.00%
Beverage Costs											
6210	Liquor Cost	\$	2,594.72	10.53%	\$	3,067.12	12.85%	\$	3,570.51	11.59%	
6220	Wine Cost	\$	878.43	3.56%	\$	586.18	2.46%	\$	682.39	2.21%	
6230	Bottled Beer Cost	\$	367.12	1.49%	\$	225.42	0.94%	\$	262.42	0.85%	
6240	Draft Beer Cost	\$	1,089.66	4.42%	\$	1,415.95	5.93%	\$	1,648.34	5.35%	
Total Bev Cost			\$	4,929.94	20.00%	\$	5,294.67	22.19%	\$	6,163.65	20.00%
Total F&B Costs			\$	47,979.65	31.63%	\$	53,443.65	32.41%	\$	59,986.54	31.63%
Gross Profit			\$	103,710.68	68.37%	\$	111,470.08	67.59%	\$	129,664.24	68.37%
Payroll Costs											
6310	Management Salaries	\$	14,461.54	9.53%	\$	15,961.55	9.68%	\$	18,425.48	9.72%	



<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>		<b>PERIOD 3</b>	
Start Date: 07/01/2024		1/27/2025		2/26/2024		2/24/2025	
End Date: 06/29/2025		2/23/2025		3/31/2024		3/30/2025	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>6311</b>	Direct Labor - FOH	\$ 4,171.48	2.75%	\$ 5,827.58	3.53%	\$ 5,215.40	2.75%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 227.54	0.15%	\$ 846.09	0.51%	\$ 284.48	0.15%
<b>6314</b>	Direct Labor - BOH	\$ 26,545.81	17.50%	\$ 32,155.85	19.50%	\$ 33,188.89	17.50%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%	\$ 721.21	0.44%	\$ -	0.00%
<b>Total Labor</b>		<b>\$ 45,406.37</b>	<b>29.93%</b>	<b>\$ 55,512.28</b>	<b>33.66%</b>	<b>\$ 57,114.24</b>	<b>30.12%</b>
<b>6510</b>	Payroll Taxes	\$ 5,688.39	3.75%	\$ 6,477.64	3.93%	\$ 7,111.90	3.75%
<b>6530</b>	Vacation Pay	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6540</b>	Parking	\$ 200.00	0.13%	\$ 300.00	0.18%	\$ 200.00	0.11%
<b>6550</b>	Uniform Allowance	\$ -	0.00%	\$ (35.00)	-0.02%	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 600.00	0.40%	\$ 781.60	0.47%	\$ 600.00	0.32%
<b>6580</b>	Workers Compensation	\$ 510.00	0.34%	\$ 445.08	0.27%	\$ 510.00	0.27%
<b>6610</b>	Other Benefits	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6615</b>	Payroll Processing Fees	\$ 300.00	0.25%	\$ 360.00	0.22%	\$ 300.00	0.25%
<b>Total Payroll Expenses</b>		<b>\$ 7,298.39</b>	<b>4.81%</b>	<b>\$ 8,329.32</b>	<b>5.05%</b>	<b>\$ 8,721.90</b>	<b>4.60%</b>
<b>Total Payroll Costs</b>		<b>\$ 52,704.75</b>	<b>34.74%</b>	<b>\$ 63,841.60</b>	<b>38.71%</b>	<b>\$ 65,836.15</b>	<b>34.71%</b>
<b>Controllable Expenses</b>							
<b>6500</b>	3rd Party Delivery Expense	\$ 4,550.71	3.00%	\$ 4,918.65	2.98%	\$ 5,689.52	3.00%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 550.00	0.36%	\$ 543.64	0.33%	\$ 550.00	0.29%
<b>6740</b>	Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6750</b>	Trash Removal	\$ -	0.00%	\$ (87.56)	-0.05%	\$ -	0.00%
<b>6790</b>	Other Contracted Services	\$ 300.00	0.20%	\$ 358.24	0.22%	\$ 300.00	0.16%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ 77.58	0.05%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 606.76	0.40%	\$ 3,534.52	2.14%	\$ 758.60	0.40%
<b>7040</b>	Cleaning Supplies	\$ 303.38	0.20%	\$ 309.60	0.19%	\$ 379.30	0.20%

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>		<b>PERIOD 3</b>	
Start Date: 07/01/2024		1/27/2025		2/26/2024		2/24/2025	
End Date: 06/29/2025		2/23/2025		3/31/2024		3/30/2025	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7045</b>	Dish Chemicals	\$ 455.07	0.30%	\$ 416.12	0.25%	\$ 568.95	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,137.68	0.75%	\$ 827.36	0.50%	\$ 1,422.38	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,578.74	1.70%	\$ 3,158.64	1.92%	\$ 3,224.06	1.70%
<b>7106</b>	Catering Supplies	\$ 606.76	0.40%	\$ 527.47	0.32%	\$ 758.60	0.40%
<b>7110</b>	Operating Supplies F&B	\$ 1,516.90	1.00%	\$ 2,347.25	1.42%	\$ 2,465.46	1.30%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ 1,500.00	0.91%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 12,606.00</b>	<b>8.31%</b>	<b>\$ 18,431.51</b>	<b>11.18%</b>	<b>\$ 16,116.89</b>	<b>8.50%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,500.00	0.99%	\$ 583.51	0.35%	\$ 1,500.00	0.79%
<b>7195</b>	Accounting Services	\$ 2,500.00	1.65%	\$ 2,507.98	1.52%	\$ 2,500.00	1.32%
<b>7220</b>	Bank Charges & Fees	\$ 15.00	0.01%	\$ 311.23	0.19%	\$ 15.00	0.01%
<b>7230</b>	Licenses & Permits	\$ 600.00	0.40%	\$ 716.28	0.43%	\$ 600.00	0.32%
<b>7250</b>	Credit Card Commissions	\$ 3,413.03	2.25%	\$ 2,972.25	1.80%	\$ 4,267.14	2.25%
<b>7256</b>	Employment Ads	\$ 90.00	0.06%	\$ 135.00	0.08%	\$ 90.00	0.05%
<b>7270</b>	Dues & Subscriptions	\$ 50.00	0.03%	\$ 46.95	0.03%	\$ 50.00	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,275.00	0.84%	\$ 1,301.93	0.79%	\$ 1,275.00	0.67%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 151.69	0.10%	\$ 87.71	0.05%	\$ 189.65	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 650.00	0.43%	\$ 650.49	0.39%	\$ 650.00	0.34%
<b>7360</b>	Travel	\$ 125.00	0.08%	\$ 126.45	0.08%	\$ 125.00	0.07%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 10,369.72</b>	<b>6.84%</b>	<b>\$ 9,439.78</b>	<b>5.72%</b>	<b>\$ 11,261.79</b>	<b>5.94%</b>
<b>Advertising &amp; Promotion</b>							

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>		<b>PERIOD 3</b>	
Start Date: 07/01/2024		1/27/2025		2/26/2024		2/24/2025	
End Date: 06/29/2025		2/23/2025		3/31/2024		3/30/2025	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ 449.98	0.27%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 500.00	0.33%			\$ 500.00	0.26%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 500.00</b>	<b>0.33%</b>	<b>\$ 449.98</b>	<b>0.27%</b>	<b>\$ 500.00</b>	<b>0.26%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,516.90	1.00%	\$ 1,673.40	1.01%	\$ 1,896.51	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ 2,597.50	1.58%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ 1,471.68	0.89%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,680.00	2.43%	\$ 5,765.00	3.50%	\$ 3,680.00	1.94%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 625.00	0.41%	\$ 1,675.00	1.02%	\$ 2,821.50	1.49%
<b>7720</b>	MC-Other Equipment	\$ 255.00	0.17%	\$ 255.00	0.15%	\$ 255.00	0.13%
<b>7750</b>	Pest Control	\$ 85.00	0.06%	\$ 85.00	0.05%	\$ 85.00	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 6,161.90</b>	<b>4.06%</b>	<b>\$ 13,522.58</b>	<b>8.20%</b>	<b>\$ 8,738.01</b>	<b>4.61%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 3,033.81	2.00%	\$ 2,791.12	1.69%	\$ 2,844.76	1.50%
<b>7820</b>	Natural Gas	\$ 1,061.83	0.70%	\$ 1,032.23	0.63%	\$ 1,137.90	0.60%
<b>7830</b>	Water & Sewer	\$ 606.76	0.40%	\$ 690.00	0.42%	\$ 568.95	0.30%
<b>7840</b>	Firewood	\$ 750.00	0.49%	\$ 946.92	0.57%	\$ 750.00	0.40%
<b>Total Utilities</b>		<b>\$ 5,452.40</b>	<b>3.59%</b>	<b>\$ 5,460.27</b>	<b>3.31%</b>	<b>\$ 5,301.62</b>	<b>2.80%</b>
<b>Total Operating Expenses</b>		<b>\$ 35,090.03</b>	<b>23.13%</b>	<b>\$ 47,304.12</b>	<b>28.68%</b>	<b>\$ 41,918.31</b>	<b>22.10%</b>

2024/5 Budget - Smokecraft		PERIOD 2		PERIOD 3		PERIOD 3	
Start Date: 07/01/2024		1/27/2025		2/26/2024		2/24/2025	
End Date: 06/29/2025		2/23/2025		3/31/2024		3/30/2025	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	<b>Total Other Income</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 15,915.90</b>	<b>10.49%</b>	<b>\$ 324.36</b>	<b>0.20%</b>	<b>\$ 21,909.79</b>	<b>11.55%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 15,915.90</b>	<b>10.49%</b>	<b>\$ 324.36</b>	<b>0.20%</b>	<b>\$ 21,909.79</b>	<b>11.55%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 12,730.64	8.39%	\$ 12,420.14	7.53%	\$ 12,730.64	6.71%
<b>8015</b>	Common Area Maintenance	\$ 2,315.00	1.53%	\$ 2,315.00	1.40%	\$ 2,315.00	1.22%
<b>8020</b>	Property Insurance	\$ 132.00	0.09%	\$ 132.00	0.08%	\$ 132.00	0.07%
<b>8030</b>	Property Taxes	\$ 3,671.46	2.42%	\$ 3,671.46	2.23%	\$ 3,671.46	1.94%
	<b>Total Facility Expenses</b>	<b>\$ 18,849.10</b>	<b>12.43%</b>	<b>\$ 18,538.60</b>	<b>11.24%</b>	<b>\$ 18,849.10</b>	<b>9.94%</b>
<b>Restaurant EBDIT</b>		<b>\$ (2,933.20)</b>	<b>-1.93%</b>	<b>\$ (18,214.24)</b>	<b>-11.04%</b>	<b>\$ 3,060.69</b>	<b>1.61%</b>

2024/5 Budget - Smokecraft		PERIOD 4		PERIOD 4		PERIOD 5	
Start Date: 07/01/2024		4/1/2024		3/31/2025		4/29/2024	
End Date: 06/29/2025		4/28/2024		4/27/2025		5/26/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
		23/24 Actual	% of Sales	24/25 Budget	% of Sales	23/24 Actual	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 115,655.59	84.57%	\$ 131,174.26	84.46%	\$ 139,888.93	86.42%
5180	NA Beverage	\$ 2,111.25	1.54%	\$ 2,394.54	1.54%	\$ 2,014.24	1.24%
	<b>Total Food Sales</b>	<b>\$ 117,766.84</b>	<b>86.11%</b>	<b>\$ 133,568.80</b>	<b>86.00%</b>	<b>\$ 141,903.17</b>	<b>87.66%</b>
5210	Liquor Sales	\$ 10,211.00	7.47%	\$ 13,569.50	8.74%	\$ 10,911.00	6.74%
5220	Wine Sales	\$ 1,775.98	1.30%	\$ 2,360.12	1.52%	\$ 2,382.01	1.47%
5230	Bottled Beer Sales	\$ 769.75	0.56%	\$ 1,022.93	0.66%	\$ 557.25	0.34%
5240	Draft Beer Sales	\$ 6,235.00	4.56%	\$ 8,285.75	5.33%	\$ 6,118.00	3.78%
	<b>Total Beverage Sales</b>	<b>\$ 18,991.73</b>	<b>13.89%</b>	<b>\$ 25,238.29</b>	<b>16.25%</b>	<b>\$ 19,968.26</b>	<b>12.34%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 136,758.57</b>	<b>101.26%</b>	<b>\$ 158,807.09</b>	<b>102.25%</b>	<b>\$ 161,871.43</b>	<b>99.09%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 1,474.03	1.09%	\$ 854.22	0.55%	\$ 424.83	0.26%
5120	Guest Recovery Comps	\$ 215.60	0.16%	\$ 465.94	0.30%	\$ 471.25	0.29%
5131	50% Employee Discounts	\$ 503.20	0.37%	\$ 698.91	0.45%	\$ 606.56	0.37%
5132	Manager Meal Discounts	\$ 500.90	0.37%	\$ 543.59	0.35%	\$ 507.75	0.31%
5150	Discounts Marketing	\$ 102.75	0.08%	\$ 543.59	0.35%	\$ 536.80	0.33%
5250	Goodwill Bar Comps	\$ 193.00	0.14%	\$ 388.28	0.25%	\$ 188.00	0.12%
	<b>Total Deductions</b>	<b>\$ 2,989.48</b>	<b>2.21%</b>	<b>\$ 3,494.53</b>	<b>2.25%</b>	<b>\$ 2,735.19</b>	<b>1.67%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ 125.00	0.09%	\$ -	0.00%	\$ 1,121.00	0.69%
5910	Service Charge Revenue - Catering	\$ 1,160.31	0.86%	\$ -	0.00%	\$ 3,106.03	1.90%

2024/5 Budget - Smokecraft		PERIOD 4		PERIOD 4		PERIOD 5	
Start Date: 07/01/2024		4/1/2024		3/31/2025		4/29/2024	
End Date: 06/29/2025		4/28/2024		4/27/2025		5/26/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>Total Other Income and Expense</b>		\$ 1,285.31	0.95%	\$ -	0.00%	\$ 4,227.03	2.59%
<b>Net Sales</b>		\$ 135,054.40	100.00%	\$ 155,312.56	100.00%	\$ 163,363.27	100.00%
<b>Food Costs</b>							
6110	Meat Cost	\$ 16,531.58	14.04%	\$ 19,501.05	14.60%	\$ 19,794.09	13.95%
6120	Poultry Cost	\$ 3,394.20	2.88%	\$ 3,472.79	2.60%	\$ 3,475.10	2.45%
6130	Seafood Cost	\$ 461.93	0.39%	\$ 667.84	0.50%	\$ 635.67	0.45%
6140	Dairy Cost	\$ 5,010.34	4.25%	\$ 5,342.75	4.00%	\$ 5,493.32	3.87%
6150	Produce Cost	\$ 3,740.16	3.18%	\$ 4,274.20	3.20%	\$ 5,108.52	3.60%
6160	Bakery Cost	\$ 1,793.38	1.52%	\$ 1,869.96	1.40%	\$ 2,079.93	1.47%
6170	Grocery Cost	\$ 7,721.13	6.56%	\$ 8,281.27	6.20%	\$ 8,305.37	5.85%
6180	NA Beverage	\$ 732.83	0.62%	\$ 667.84	0.50%	\$ 598.61	0.42%
<b>Total Food Cost</b>		\$ 39,385.55	33.44%	\$ 44,077.70	33.00%	\$ 45,490.61	32.06%
<b>Beverage Costs</b>							
6210	Liquor Cost	\$ 2,087.83	11.11%	\$ 2,641.74	10.47%	\$ 2,131.84	10.78%
6220	Wine Cost	\$ 374.07	1.99%	\$ 473.31	1.88%	\$ 512.90	2.59%
6230	Bottled Beer Cost	\$ 200.48	1.07%	\$ 253.67	1.01%	\$ 180.34	0.91%
6240	Draft Beer Cost	\$ 1,326.90	7.06%	\$ 1,678.93	6.65%	\$ 1,236.15	6.25%
<b>Total Bev Cost</b>		\$ 3,989.28	21.22%	\$ 5,047.66	20.00%	\$ 4,061.23	20.34%
<b>Total F&amp;B Costs</b>		\$ 43,374.83	32.12%	\$ 49,125.36	31.63%	\$ 49,551.84	30.33%
<b>Gross Profit</b>		\$ 91,679.57	67.88%	\$ 106,187.20	68.37%	\$ 113,811.43	69.67%
<b>Payroll Costs</b>							
6310	Management Salaries	\$ 14,624.97	10.83%	\$ 14,740.38	9.49%	\$ 11,922.89	7.30%

2024/5 Budget - Smokecraft		PERIOD 4		PERIOD 4		PERIOD 5				
Start Date: 07/01/2024		4/1/2024		3/31/2025		4/29/2024				
End Date: 06/29/2025		4/28/2024		4/27/2025		5/26/2024				
LY Start: 07/03/2023										
LY End: 06/30/2024										
6311	Direct Labor - FOH	\$	3,781.25	2.80%	\$	3,882.81	2.50%	\$	4,720.67	2.89%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	47.24	0.03%
6313	Training Labor	\$	456.72	0.34%	\$	232.97	0.15%	\$	639.36	0.39%
6314	Direct Labor - BOH	\$	23,535.74	17.43%	\$	26,403.14	17.00%	\$	28,578.07	17.49%
6315	Overtime Labor - BOH	\$	112.59	0.08%	\$	-	0.00%	\$	719.77	0.44%
Total Labor		\$	42,511.27	31.48%	\$	45,259.30	29.14%	\$	46,628.00	28.54%
6510	Payroll Taxes	\$	4,764.06	3.53%	\$	5,824.22	3.75%	\$	5,491.68	3.36%
6530	Vacation Pay	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6540	Parking	\$	100.00	0.07%	\$	200.00	0.13%	\$	-	0.00%
6550	Uniform Allowance	\$	-	0.00%	\$	-	0.00%	\$	(70.00)	-0.04%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	390.80	0.29%	\$	600.00	0.39%	\$	781.60	0.48%
6580	Workers Compensation	\$	445.08	0.33%	\$	510.00	0.33%	\$	445.08	0.27%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	251.00	0.19%	\$	300.00	0.25%	\$	269.00	0.16%
Total Payroll Expenses		\$	5,950.94	4.41%	\$	7,434.22	4.79%	\$	6,917.36	4.23%
Total Payroll Costs		\$	48,462.21	35.88%	\$	52,693.52	33.93%	\$	53,545.36	32.78%
Controllable Expenses										
6500	3rd Party Delivery Expense	\$	5,003.48	3.70%	\$	4,659.38	3.00%	\$	5,470.30	3.35%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	428.10	0.32%	\$	550.00	0.35%	\$	543.64	0.33%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	150.00	0.11%	\$	-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	300.00	0.22%	\$	300.00	0.19%	\$	300.00	0.18%
7010	Register Over/Short	\$	2,523.58	1.87%	\$	-	0.00%	\$	45.41	0.03%
7010	China/Glassware/Silverware	\$	668.10	0.49%	\$	621.25	0.40%	\$	64.31	0.04%
7040	Cleaning Supplies	\$	317.49	0.24%	\$	310.63	0.20%	\$	1,402.72	0.86%

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>	
Start Date: 07/01/2024		4/1/2024		3/31/2025		4/29/2024	
End Date: 06/29/2025		4/28/2024		4/27/2025		5/26/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7045</b>	Dish Chemicals	\$ 146.08	0.11%	\$ 465.94	0.30%	\$ 59.81	0.04%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,217.28	0.90%	\$ 1,164.84	0.75%	\$ 914.28	0.56%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,438.30	1.81%	\$ 2,640.31	1.70%	\$ 3,313.48	2.03%
<b>7106</b>	Catering Supplies	\$ 526.56	0.39%	\$ 621.25	0.40%	\$ 1,737.03	1.06%
<b>7110</b>	Operating Supplies F&B	\$ 1,121.94	0.83%	\$ 1,553.13	1.00%	\$ 853.57	0.52%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 14,840.91</b>	<b>10.99%</b>	<b>\$ 12,886.72</b>	<b>8.30%</b>	<b>\$ 14,704.55</b>	<b>9.00%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,046.79	0.78%	\$ 1,500.00	0.97%	\$ 1,087.18	0.67%
<b>7195</b>	Accounting Services	\$ 7,750.00	5.74%	\$ 8,000.00	5.15%	\$ 2,500.00	1.53%
<b>7220</b>	Bank Charges & Fees	\$ 273.02	0.20%	\$ 15.00	0.01%	\$ 285.20	0.17%
<b>7230</b>	Licenses & Permits	\$ 1,260.65	0.93%	\$ 600.00	0.39%	\$ 2,335.81	1.43%
<b>7250</b>	Credit Card Commissions	\$ 3,805.36	2.82%	\$ 3,494.53	2.25%	\$ 4,023.90	2.46%
<b>7256</b>	Employment Ads	\$ 45.00	0.03%	\$ 90.00	0.06%	\$ 45.00	0.03%
<b>7270</b>	Dues & Subscriptions	\$ 46.95	0.03%	\$ 50.00	0.03%	\$ 46.95	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,119.59	0.83%	\$ 1,275.00	0.82%	\$ 937.25	0.57%
<b>7290</b>	Legal & Professional Services	\$ 15,000.00	11.11%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 67.18	0.05%	\$ 155.31	0.10%	\$ 155.37	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 650.05	0.48%	\$ 650.00	0.42%	\$ 617.73	0.38%
<b>7360</b>	Travel	\$ 137.75	0.10%	\$ 125.00	0.08%	\$ 153.26	0.09%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 31,202.34</b>	<b>23.10%</b>	<b>\$ 15,954.85</b>	<b>10.27%</b>	<b>\$ 12,187.65</b>	<b>7.46%</b>
<b>Advertising &amp; Promotion</b>							



<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>	
Start Date: 07/01/2024		4/1/2024		3/31/2025		4/29/2024	
End Date: 06/29/2025		4/28/2024		4/27/2025		5/26/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ 578.89	0.35%
<b>7435</b>	Advertising & Marketing	\$ 214.20		\$ 500.00	0.32%	\$ -	0.00%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 214.20</b>	<b>0.16%</b>	<b>\$ 500.00</b>	<b>0.32%</b>	<b>\$ 578.89</b>	<b>0.35%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 29.65	0.02%	\$ 1,553.13	1.00%	\$ 220.00	0.13%
<b>7620</b>	R&M HVAC & Refrigeration	\$ 1,012.74	0.75%	\$ -	0.00%	\$ 1,580.07	0.97%
<b>7630</b>	R&M - Plumbing	\$ 41.27	0.03%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ 65.69	0.05%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 4,375.00	3.24%	\$ 3,680.00	2.37%	\$ -	0.00%
<b>7710</b>	MC-HVAC & Refrigeration	\$ -	0.00%	\$ 625.00	0.40%	\$ 1,250.00	0.77%
<b>7720</b>	MC-Other Equipment	\$ 2,026.50	1.50%	\$ 255.00	0.16%	\$ 255.00	0.16%
<b>7750</b>	Pest Control	\$ 107.39	0.08%	\$ 85.00	0.05%	\$ 85.00	0.05%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 7,658.24</b>	<b>5.67%</b>	<b>\$ 6,198.13</b>	<b>3.99%</b>	<b>\$ 3,390.07</b>	<b>2.08%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 2,438.67	1.81%	\$ 2,329.69	1.50%	\$ 2,234.62	1.37%
<b>7820</b>	Natural Gas	\$ 799.62	0.59%	\$ 931.88	0.60%	\$ 841.68	0.52%
<b>7830</b>	Water & Sewer	\$ 473.00	0.35%	\$ 465.94	0.30%	\$ 364.00	0.22%
<b>7840</b>	Firewood	\$ -	0.00%	\$ 750.00	0.48%	\$ -	0.00%
<b>Total Utilities</b>		<b>\$ 3,711.29</b>	<b>2.75%</b>	<b>\$ 4,477.50</b>	<b>2.88%</b>	<b>\$ 3,440.30</b>	<b>2.11%</b>
<b>Total Operating Expenses</b>		<b>\$ 57,626.98</b>	<b>42.67%</b>	<b>\$ 40,017.20</b>	<b>25.77%</b>	<b>\$ 34,301.46</b>	<b>21.00%</b>

2024/5 Budget - Smokecraft		PERIOD 4		PERIOD 4		PERIOD 5	
Start Date: 07/01/2024		4/1/2024		3/31/2025		4/29/2024	
End Date: 06/29/2025		4/28/2024		4/27/2025		5/26/2024	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ (14,409.62)</b>	<b>-10.67%</b>	<b>\$ 13,476.48</b>	<b>8.68%</b>	<b>\$ 25,964.61</b>	<b>15.89%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ (14,409.62)</b>	<b>-10.67%</b>	<b>\$ 13,476.48</b>	<b>8.68%</b>	<b>\$ 25,964.61</b>	<b>15.89%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 28,412.47	21.04%	\$ 12,730.64	8.20%	\$ 12,420.14	7.60%
<b>8015</b>	Common Area Maintenance	\$ 2,203.99	1.63%	\$ 2,315.00	1.49%	\$ 2,315.00	1.42%
<b>8020</b>	Property Insurance	\$ 132.65	0.10%	\$ 132.00	0.08%	\$ 132.00	0.08%
<b>8030</b>	Property Taxes	\$ 2,535.83	1.88%	\$ 3,671.46	2.36%	\$ 3,671.46	2.25%
<b>Total Facility Expenses</b>		<b>\$ 33,284.94</b>	<b>24.65%</b>	<b>\$ 18,849.10</b>	<b>12.14%</b>	<b>\$ 18,538.60</b>	<b>11.35%</b>
<b>Restaurant EBDIT</b>		<b>\$ (47,694.56)</b>	<b>-35.32%</b>	<b>\$ (5,372.62)</b>	<b>-3.46%</b>	<b>\$ 7,426.01</b>	<b>4.55%</b>

2024/5 Budget - Smokecraft		PERIOD 5		PERIOD 6		PERIOD 6	
Start Date: 07/01/2024		4/28/2025		5/27/2024		5/26/2025	
End Date: 06/29/2025		5/25/2025		6/30/2024		6/29/2025	
LY Start: 07/03/2023							
LY End: 06/30/2024							
		24/25 Budget	% of Sales	23/24 Actual	% of Sales	24/25 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 152,348.02	84.78%	\$ 170,724.17	87.08%	\$ 180,838.39	84.37%
5180	NA Beverage	\$ 2,193.64	1.22%	\$ 3,297.88	1.68%	\$ 3,493.26	1.63%
	<b>Total Food Sales</b>	<b>\$ 154,541.65</b>	<b>86.00%</b>	<b>\$ 174,022.05</b>	<b>88.76%</b>	<b>\$ 184,331.65</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 15,956.03	8.88%	\$ 11,162.00	5.69%	\$ 17,649.07	8.23%
5220	Wine Sales	\$ 3,483.40	1.94%	\$ 2,301.00	1.17%	\$ 3,638.28	1.70%
5230	Bottled Beer Sales	\$ 814.91	0.45%	\$ 741.00	0.38%	\$ 1,171.65	0.55%
5240	Draft Beer Sales	\$ 8,946.84	4.98%	\$ 7,824.00	3.99%	\$ 12,371.11	5.77%
	<b>Total Beverage Sales</b>	<b>\$ 29,201.18</b>	<b>16.25%</b>	<b>\$ 22,028.00</b>	<b>11.24%</b>	<b>\$ 34,830.11</b>	<b>16.25%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 183,742.84</b>	<b>102.25%</b>	<b>\$ 196,050.05</b>	<b>100.61%</b>	<b>\$ 219,161.76</b>	<b>102.25%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 988.35	0.55%	\$ 709.60	0.36%	\$ 1,178.87	0.55%
5120	Guest Recovery Comps	\$ 539.10	0.30%	\$ 385.35	0.20%	\$ 643.02	0.30%
5131	50% Employee Discounts	\$ 808.65	0.45%	\$ 605.75	0.31%	\$ 964.53	0.45%
5132	Manager Meal Discounts	\$ 628.95	0.35%	\$ 671.85	0.34%	\$ 750.19	0.35%
5150	Discounts Marketing	\$ 628.95	0.35%	\$ 259.90	0.13%	\$ 750.19	0.35%
5250	Goodwill Bar Comps	\$ 449.25	0.25%	\$ 174.00	0.09%	\$ 535.85	0.25%
	<b>Total Deductions</b>	<b>\$ 4,043.24</b>	<b>2.50%</b>	<b>\$ 2,806.45</b>	<b>1.44%</b>	<b>\$ 4,822.63</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ 585.00	0.30%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ 1,025.15	0.53%	\$ -	0.00%

2024/5 Budget - Smokecraft			PERIOD 5		PERIOD 6		PERIOD 6				
Start Date: 07/01/2024			4/28/2025		5/27/2024		5/26/2025				
End Date: 06/29/2025			5/25/2025		6/30/2024		6/29/2025				
LY Start: 07/03/2023											
LY End: 06/30/2024											
Total Other Income and Expense			\$	-	0.00%	\$	1,610.15	0.83%	\$	-	0.00%
Net Sales			\$	179,699.60	100.00%	\$	194,853.75	100.00%	\$	214,339.13	100.00%
Food Costs											
6110	Meat Cost	\$	22,563.08	14.60%	\$	28,158.21	16.18%	\$	26,912.42	14.60%	
6120	Poultry Cost	\$	4,018.08	2.60%	\$	4,090.57	2.35%	\$	4,792.62	2.60%	
6130	Seafood Cost	\$	772.71	0.50%	\$	811.04	0.47%	\$	921.66	0.50%	
6140	Dairy Cost	\$	6,181.67	4.00%	\$	6,660.79	3.83%	\$	7,373.27	4.00%	
6150	Produce Cost	\$	4,945.33	3.20%	\$	4,580.83	2.63%	\$	5,898.61	3.20%	
6160	Bakery Cost	\$	2,163.58	1.40%	\$	2,743.14	1.58%	\$	2,580.64	1.40%	
6170	Grocery Cost	\$	9,581.58	6.20%	\$	9,591.52	5.51%	\$	11,428.56	6.20%	
6180	NA Beverage	\$	772.71	0.50%	\$	911.86	0.52%	\$	921.66	0.50%	
Total Food Cost			\$	50,998.75	33.00%	\$	57,547.96	33.07%	\$	60,829.44	33.00%
Beverage Costs											
6210	Liquor Cost	\$	3,094.82	10.60%	\$	1,812.82	8.30%	\$	3,476.88	9.98%	
6220	Wine Cost	\$	744.58	2.55%	\$	370.56	1.70%	\$	710.71	2.04%	
6230	Bottled Beer Cost	\$	261.80	0.90%	\$	23.07	0.11%	\$	44.25	0.13%	
6240	Draft Beer Cost	\$	1,794.54	6.15%	\$	1,454.50	6.66%	\$	2,789.64	8.01%	
Total Bev Cost			\$	5,895.74	20.00%	\$	3,660.95	16.62%	\$	7,021.48	20.00%
Total F&B Costs			\$	56,894.49	31.66%	\$	61,208.91	31.41%	\$	67,850.93	31.66%
Gross Profit			\$	122,805.11	68.34%	\$	133,644.84	68.59%	\$	146,488.20	68.34%
Payroll Costs											
6310	Management Salaries	\$	14,740.38	8.20%	\$	17,548.07	9.01%	\$	18,425.48	8.60%	

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>		<b>PERIOD 6</b>	
Start Date: 07/01/2024		4/28/2025		5/27/2024		5/26/2025	
End Date: 06/29/2025		5/25/2025		6/30/2024		6/29/2025	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>6311</b>	Direct Labor - FOH	\$ 4,941.74	2.75%	\$ 6,117.97	3.14%	\$ 5,894.33	2.75%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%	\$ 233.66	0.12%	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 269.55	0.15%	\$ 1,208.16	0.62%	\$ 321.51	0.15%
<b>6314</b>	Direct Labor - BOH	\$ 29,650.43	16.50%	\$ 31,073.12	15.95%	\$ 33,758.41	15.75%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%	\$ 1,090.47	0.56%	\$ -	0.00%
<b>Total Labor</b>		<b>\$ 49,602.10</b>	<b>27.60%</b>	<b>\$ 57,271.45</b>	<b>29.39%</b>	<b>\$ 58,399.73</b>	<b>27.25%</b>
<b>6510</b>	Payroll Taxes	\$ 6,738.73	3.75%	\$ 6,521.65	3.35%	\$ 8,037.72	3.75%
<b>6530</b>	Vacation Pay	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6540</b>	Parking	\$ 200.00	0.11%	\$ 400.00	0.21%	\$ 200.00	0.09%
<b>6550</b>	Uniform Allowance	\$ -	0.00%	\$ (15.00)	-0.01%	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 600.00	0.33%	\$ 390.80	0.20%	\$ 600.00	0.28%
<b>6580</b>	Workers Compensation	\$ 510.00	0.28%	\$ 445.08	0.23%	\$ 510.00	0.24%
<b>6610</b>	Other Benefits	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6615</b>	Payroll Processing Fees	\$ 300.00	0.25%	\$ 516.00	0.26%	\$ 300.00	0.25%
<b>Total Payroll Expenses</b>		<b>\$ 8,348.73</b>	<b>4.65%</b>	<b>\$ 8,258.53</b>	<b>4.24%</b>	<b>\$ 9,647.72</b>	<b>4.50%</b>
<b>Total Payroll Costs</b>		<b>\$ 57,950.84</b>	<b>32.25%</b>	<b>\$ 65,529.98</b>	<b>33.63%</b>	<b>\$ 68,047.44</b>	<b>31.75%</b>
<b>Controllable Expenses</b>							
<b>6500</b>	3rd Party Delivery Expense	\$ 5,390.99	3.00%	\$ 9,383.90	4.82%	\$ 6,430.17	3.00%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 550.00	0.31%	\$ 543.64	0.28%	\$ 550.00	0.26%
<b>6740</b>	Security	\$ -	0.00%	\$ (600.00)	-0.31%	\$ -	0.00%
<b>6750</b>	Trash Removal	\$ -	0.00%	\$ (150.00)	-0.08%	\$ -	0.00%
<b>6790</b>	Other Contracted Services	\$ 300.00	0.17%	\$ 300.00	0.15%	\$ 300.00	0.14%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ (63.47)	-0.03%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 179.70	0.10%	\$ 420.23	0.22%	\$ 428.68	0.20%
<b>7040</b>	Cleaning Supplies	\$ 359.40	0.20%	\$ 1,026.40	0.53%	\$ 428.68	0.20%

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>		<b>PERIOD 6</b>	
Start Date: 07/01/2024		4/28/2025		5/27/2024		5/26/2025	
End Date: 06/29/2025		5/25/2025		6/30/2024		6/29/2025	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7045</b>	Dish Chemicals	\$ 539.10	0.30%	\$ 95.66	0.05%	\$ 643.02	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,347.75	0.75%	\$ 1,353.02	0.69%	\$ 1,607.54	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 3,054.89	1.70%	\$ 2,996.59	1.54%	\$ 3,000.75	1.40%
<b>7106</b>	Catering Supplies	\$ 718.80	0.40%	\$ 1,044.83	0.54%	\$ 857.36	0.40%
<b>7110</b>	Operating Supplies F&B	\$ 1,797.00	1.00%	\$ 1,853.66	0.95%	\$ 2,143.39	1.00%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 14,237.62</b>	<b>7.92%</b>	<b>\$ 18,204.46</b>	<b>9.34%</b>	<b>\$ 16,389.59</b>	<b>7.65%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,500.00	0.83%	\$ 1,353.99	0.69%	\$ 1,500.00	0.70%
<b>7195</b>	Accounting Services	\$ 2,500.00	1.39%	\$ 2,500.00	1.28%	\$ 2,500.00	1.17%
<b>7220</b>	Bank Charges & Fees	\$ 15.00	0.01%	\$ -	0.00%	\$ 15.00	0.01%
<b>7230</b>	Licenses & Permits	\$ 600.00	0.33%	\$ 995.65	0.51%	\$ 600.00	0.28%
<b>7250</b>	Credit Card Commissions	\$ 4,043.24	2.25%	\$ 3,893.56	2.00%	\$ 4,822.63	2.25%
<b>7256</b>	Employment Ads	\$ 90.00	0.05%	\$ 45.00	0.02%	\$ 90.00	0.04%
<b>7270</b>	Dues & Subscriptions	\$ 50.00	0.03%	\$ 48.00	0.02%	\$ 50.00	0.02%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,275.00	0.71%	\$ 702.96	0.36%	\$ 1,275.00	0.59%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ 49.00	0.03%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 179.70	0.10%	\$ 1,222.71	0.63%	\$ 214.34	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 650.00	0.36%	\$ 697.47	0.36%	\$ 650.00	0.30%
<b>7360</b>	Travel	\$ 125.00	0.07%	\$ 137.13	0.07%	\$ 125.00	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 11,027.94</b>	<b>6.14%</b>	<b>\$ 11,645.47</b>	<b>5.98%</b>	<b>\$ 11,841.97</b>	<b>5.52%</b>
<b>Advertising &amp; Promotion</b>							

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>		<b>PERIOD 6</b>	
Start Date: 07/01/2024		4/28/2025		5/27/2024		5/26/2025	
End Date: 06/29/2025		5/25/2025		6/30/2024		6/29/2025	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 500.00	0.28%	\$ 372.99	0.19%	\$ 500.00	0.23%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 500.00</b>	<b>0.28%</b>	<b>\$ 372.99</b>	<b>0.19%</b>	<b>\$ 500.00</b>	<b>0.23%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,797.00	1.00%	\$ -	0.00%	\$ 2,143.39	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ 1,134.55	0.58%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ 2,221.19	1.14%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ 988.53	0.51%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,680.00	2.05%	\$ 3,680.00	1.89%	\$ 3,680.00	1.72%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 625.00	0.35%	\$ 2,286.00	1.17%	\$ 625.00	0.29%
<b>7720</b>	MC-Other Equipment	\$ 255.00	0.14%	\$ -	0.00%	\$ 255.00	0.12%
<b>7750</b>	Pest Control	\$ 85.00	0.05%	\$ (85.00)	-0.04%	\$ 85.00	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 6,442.00</b>	<b>3.58%</b>	<b>\$ 10,225.27</b>	<b>5.25%</b>	<b>\$ 6,788.39</b>	<b>3.17%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 2,336.09	1.30%	\$ 1,907.01	0.98%	\$ 2,143.39	1.00%
<b>7820</b>	Natural Gas	\$ 1,078.20	0.60%	\$ 753.41	0.39%	\$ 1,071.70	0.50%
<b>7830</b>	Water & Sewer	\$ 539.10	0.30%	\$ 524.00	0.27%	\$ 643.02	0.30%
<b>7840</b>	Firewood	\$ 750.00	0.42%	\$ 1,500.00	0.77%	\$ 750.00	0.35%
<b>Total Utilities</b>		<b>\$ 4,703.39</b>	<b>2.62%</b>	<b>\$ 4,684.42</b>	<b>2.40%</b>	<b>\$ 4,608.10</b>	<b>2.15%</b>
<b>Total Operating Expenses</b>		<b>\$ 36,910.95</b>	<b>20.54%</b>	<b>\$ 45,132.61</b>	<b>23.16%</b>	<b>\$ 40,128.05</b>	<b>18.72%</b>

<b>2024/5 Budget - Smokecraft</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>		<b>PERIOD 6</b>	
Start Date: 07/01/2024		4/28/2025		5/27/2024		5/26/2025	
End Date: 06/29/2025		5/25/2025		6/30/2024		6/29/2025	
LY Start: 07/03/2023							
LY End: 06/30/2024							
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	<b>Total Other Income</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 27,943.32</b>	<b>15.55%</b>	<b>\$ 22,982.25</b>	<b>11.79%</b>	<b>\$ 38,312.70</b>	<b>17.87%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 27,943.32</b>	<b>15.55%</b>	<b>\$ 22,982.25</b>	<b>11.79%</b>	<b>\$ 38,312.70</b>	<b>17.87%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 12,730.64	7.08%	\$ 12,420.14	6.37%	\$ 12,730.64	5.94%
<b>8015</b>	Common Area Maintenance	\$ 2,315.00	1.29%	\$ 2,315.00	1.19%	\$ 2,315.00	1.08%
<b>8020</b>	Property Insurance	\$ 132.00	0.07%	\$ 132.00	0.07%	\$ 132.00	0.06%
<b>8030</b>	Property Taxes	\$ 3,671.46	2.04%	\$ 3,671.46	1.88%	\$ 3,671.46	1.71%
	<b>Total Facility Expenses</b>	<b>\$ 18,849.10</b>	<b>10.49%</b>	<b>\$ 18,538.60</b>	<b>9.51%</b>	<b>\$ 18,849.10</b>	<b>8.79%</b>
<b>Restaurant EBDIT</b>		<b>\$ 9,094.22</b>	<b>5.06%</b>	<b>\$ 4,443.65</b>	<b>2.28%</b>	<b>\$ 19,463.60</b>	<b>9.08%</b>



**2024/5 Budget - Smokecraft**

Start Date: 07/01/2024

End Date: 06/29/2025

LY Start: 07/03/2023

LY End: 06/30/2024

		TOTAL			
		23/24 Actual	% of Sales	24/25 Budget	% of Sales
<b>Gross Sales</b>					
<b>5100</b>	Food Sales	\$ 1,601,205.99	86.95%	\$ 1,725,541.97	85.10%
<b>5180</b>	NA Beverage	\$ 23,043.12	1.25%	\$ 25,148.64	1.24%
	<b>Total Food Sales</b>	<b>\$ 1,624,249.11</b>	<b>88.20%</b>	<b>\$ 1,750,690.61</b>	<b>86.34%</b>
<b>5210</b>	Liquor Sales	\$ 130,654.83	7.09%	\$ 169,502.76	8.36%
<b>5220</b>	Wine Sales	\$ 26,730.47	1.45%	\$ 34,631.43	1.71%
<b>5230</b>	Bottled Beer Sales	\$ 14,351.25	0.78%	\$ 18,268.76	0.90%
<b>5240</b>	Draft Beer Sales	\$ 76,747.96	4.17%	\$ 100,235.95	4.94%
	<b>Total Beverage Sales</b>	<b>\$ 248,484.51</b>	<b>13.49%</b>	<b>\$ 322,638.91</b>	<b>15.91%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 1,872,733.62</b>	<b>101.69%</b>	<b>\$ 2,073,329.52</b>	<b>102.25%</b>
<b>Deductions</b>					
<b>5110</b>	Goodwill Comps	\$ 9,447.36	0.51%	\$ 11,152.38	0.55%
<b>5120</b>	Guest Recovery Comps	\$ 4,705.60	0.26%	\$ 6,083.12	0.30%
<b>5131</b>	50% Employee Discounts	\$ 8,206.67	0.45%	\$ 9,124.68	0.45%
<b>5132</b>	Manager Meal Discounts	\$ 8,083.76	0.44%	\$ 7,096.97	0.35%
<b>5150</b>	Discounts Marketing	\$ 11,008.92	0.60%	\$ 7,096.97	0.35%
<b>5250</b>	Goodwill Bar Comps	\$ 6,472.75	0.35%	\$ 5,069.27	0.25%
	<b>Total Deductions</b>	<b>\$ 51,155.42</b>	<b>2.78%</b>	<b>\$ 45,256.93</b>	<b>2.23%</b>
<b>Other Income and Expense</b>					
<b>5300</b>	Sundry Sales	\$ 4,546.76	0.25%	\$ -	0.00%
<b>5910</b>	Service Charge Revenue - Catering	\$ 12,237.67	0.66%	\$ -	0.00%

**2024/5 Budget - Smokecraft**

Start Date: 07/01/2024

End Date: 06/29/2025

LY Start: 07/03/2023

LY End: 06/30/2024

<b>Total Other Income and Expense</b>		<b>\$ 16,784.43</b>	<b>0.91%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Net Sales</b>		<b>\$ 1,841,592.99</b>	<b>100.00%</b>	<b>\$ 2,027,706.13</b>	<b>100.00%</b>
<b>Food Costs</b>					
<b>6110</b>	Meat Cost	\$ 236,238.60	14.54%	\$ 255,600.83	14.60%
<b>6120</b>	Poultry Cost	\$ 42,343.70	2.61%	\$ 45,517.96	2.60%
<b>6130</b>	Seafood Cost	\$ 8,044.13	0.50%	\$ 8,753.45	0.50%
<b>6140</b>	Dairy Cost	\$ 65,361.06	4.02%	\$ 70,027.62	4.00%
<b>6150</b>	Produce Cost	\$ 51,084.24	3.15%	\$ 56,022.10	3.20%
<b>6160</b>	Bakery Cost	\$ 24,429.90	1.50%	\$ 24,509.67	1.40%
<b>6170</b>	Grocery Cost	\$ 106,259.01	6.54%	\$ 108,542.82	6.20%
<b>6180</b>	NA Beverage	\$ 8,111.57	0.50%	\$ 8,753.45	0.50%
<b>Total Food Cost</b>		<b>\$ 541,872.21</b>	<b>33.36%</b>	<b>\$ 577,727.90</b>	<b>33.00%</b>
<b>Beverage Costs</b>					
<b>6210</b>	Liquor Cost	\$ 24,928.29	1.35%	\$ 33,248.97	1.64%
<b>6220</b>	Wine Cost	\$ 5,747.81	0.31%	\$ 7,658.42	0.38%
<b>6230</b>	Bottled Beer Cost	\$ 3,230.74	0.18%	\$ 4,269.20	0.21%
<b>6240</b>	Draft Beer Cost	\$ 14,238.61	0.77%	\$ 19,462.17	0.96%
<b>Total Bev Cost</b>		<b>\$ 48,145.45</b>	<b>19.38%</b>	<b>\$ 64,638.75</b>	<b>20.03%</b>
<b>Total F&amp;B Costs</b>		<b>\$ 590,017.66</b>	<b>32.04%</b>	<b>\$ 642,366.65</b>	<b>31.68%</b>
<b>Gross Profit</b>		<b>\$ 1,251,575.33</b>	<b>67.96%</b>	<b>\$ 1,385,339.47</b>	<b>68.32%</b>
<b>Payroll Costs</b>					
<b>6310</b>	Management Salaries	\$ 196,248.98	10.66%	\$ 189,254.80	9.33%

**2024/5 Budget - Smokecraft**

Start Date: 07/01/2024

End Date: 06/29/2025

LY Start: 07/03/2023

LY End: 06/30/2024

<b>6311</b>	Direct Labor - FOH	\$	56,507.63	3.07%	\$	54,840.62	2.70%
<b>6312</b>	Overtime Labor - FOH	\$	296.43	0.02%	\$	-	0.00%
<b>6313</b>	Training Labor	\$	5,228.46	0.28%	\$	3,570.16	0.18%
<b>6314</b>	Direct Labor - BOH	\$	344,302.98	18.70%	\$	345,286.76	17.03%
<b>6315</b>	Overtime Labor - BOH	\$	5,755.11	0.31%	\$	-	0.00%
<b>Total Labor</b>		<b>\$</b>	<b>608,339.59</b>	<b>33.03%</b>	<b>\$</b>	<b>592,952.33</b>	<b>29.24%</b>
<b>6510</b>	Payroll Taxes	\$	68,783.91	3.74%	\$	76,114.49	3.75%
<b>6530</b>	Vacation Pay	\$	6,000.32	0.33%	\$	-	0.00%
<b>6540</b>	Parking	\$	3,500.00	0.19%	\$	2,400.00	0.12%
<b>6550</b>	Uniform Allowance	\$	(285.00)	-0.02%	\$	-	0.00%
<b>6560</b>	Continuing Education	\$	-	0.00%	\$	-	0.00%
<b>6570</b>	Group Insurance	\$	5,462.72	0.30%	\$	7,200.00	0.36%
<b>6580</b>	Workers Compensation	\$	5,726.70	0.31%	\$	6,120.00	0.30%
<b>6610</b>	Other Benefits	\$	-	0.00%	\$	110.00	0.01%
<b>6615</b>	Payroll Processing Fees	\$	3,708.00	0.20%	\$	3,600.00	0.18%
<b>Total Payroll Expenses</b>		<b>\$</b>	<b>92,896.65</b>	<b>5.04%</b>	<b>\$</b>	<b>95,544.49</b>	<b>4.71%</b>
<b>Total Payroll Costs</b>		<b>\$</b>	<b>701,236.24</b>	<b>38.08%</b>	<b>\$</b>	<b>688,496.82</b>	<b>33.95%</b>
<b>Controllable Expenses</b>							
<b>6500</b>	3rd Party Delivery Expense	\$	54,366.14	2.95%	\$	58,545.11	2.89%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$	6,366.54	0.35%	\$	6,600.00	0.33%
<b>6740</b>	Security	\$	(300.00)	-0.02%	\$	600.00	0.03%
<b>6750</b>	Trash Removal	\$	(266.63)	-0.01%	\$	-	0.00%
<b>6790</b>	Other Contracted Services	\$	3,658.24	0.20%	\$	3,600.00	0.18%
<b>7010</b>	Register Over/Short	\$	2,649.08	0.14%	\$	-	0.00%
<b>7010</b>	China/Glassware/Silverware	\$	7,276.98	0.40%	\$	5,462.86	0.27%
<b>7040</b>	Cleaning Supplies	\$	5,432.58	0.29%	\$	4,240.54	0.21%

## 2024/5 Budget - Smokecraft

Start Date: 07/01/2024

End Date: 06/29/2025

LY Start: 07/03/2023

LY End: 06/30/2024

<b>7045</b>	Dish Chemicals	\$	4,806.58	0.26%	\$	5,917.61	0.29%
<b>7050</b>	Decorations	\$	529.48	0.03%	\$	-	0.00%
<b>7060</b>	Linens	\$	12,788.32	0.69%	\$	14,699.12	0.72%
<b>7080</b>	New Menus/Printing	\$	-	0.00%	\$	-	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$	124.20	0.01%	\$	-	0.00%
<b>7105</b>	To Go Supplies	\$	30,909.66	1.68%	\$	30,950.98	1.53%
<b>7106</b>	Catering Supplies	\$	9,426.07	0.51%	\$	14,065.33	0.69%
<b>7110</b>	Operating Supplies F&B	\$	22,786.50	1.24%	\$	23,665.46	1.17%
<b>7120</b>	Uniforms	\$	1,252.30	0.07%	\$	-	0.00%
<b>7470</b>	Live Entertainment	\$	9,900.00	0.54%	\$	1,000.00	0.05%
	<b>Total Controllable Expenses</b>	<b>\$</b>	<b>171,706.04</b>	<b>9.32%</b>	<b>\$</b>	<b>169,347.01</b>	<b>8.35%</b>

## General & Administrative

<b>7190</b>	Other Contracted Services-Admin	\$	17,110.32	0.93%	\$	18,000.00	0.89%
<b>7195</b>	Accounting Services	\$	35,257.98	1.91%	\$	35,500.00	1.75%
<b>7220</b>	Bank Charges & Fees	\$	3,027.14	0.16%	\$	775.00	0.04%
<b>7230</b>	Licenses & Permits	\$	10,316.04	0.56%	\$	7,200.00	0.36%
<b>7250</b>	Credit Card Commissions	\$	44,055.05	2.39%	\$	45,623.39	2.25%
<b>7256</b>	Employment Ads	\$	495.00	0.03%	\$	1,080.00	0.05%
<b>7270</b>	Dues & Subscriptions	\$	1,138.43	0.06%	\$	600.00	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$	18,586.02	1.01%	\$	15,300.00	0.75%
<b>7290</b>	Legal & Professional Services	\$	35,834.09	1.95%	\$	-	0.00%
<b>7320</b>	Office Supplies & Postage	\$	2,350.10	0.13%	\$	2,027.71	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$	7,487.38	0.41%	\$	7,800.00	0.38%
<b>7360</b>	Travel	\$	2,095.17	0.11%	\$	1,500.00	0.07%
<b>7370</b>	Meals & Entertainment	\$	174.92	0.01%	\$	-	0.00%
	<b>Total General &amp; Administrative</b>	<b>\$</b>	<b>177,927.64</b>	<b>9.66%</b>	<b>\$</b>	<b>135,406.09</b>	<b>6.68%</b>

## Advertising & Promotion

**2024/5 Budget - Smokecraft**

Start Date: 07/01/2024

End Date: 06/29/2025

LY Start: 07/03/2023

LY End: 06/30/2024

<b>7400</b>	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%
<b>7430</b>	Local Advertising & Promotion	\$	12,816.79	0.70%	\$	-	0.00%
<b>7435</b>	Advertising & Marketing	\$	24,503.13	1.33%	\$	8,000.00	0.39%
<b>7460</b>	Special Promotions	\$	-	0.00%	\$	-	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$</b>	<b>37,319.92</b>	<b>2.03%</b>	<b>\$</b>	<b>8,000.00</b>	<b>0.39%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$	5,662.44	0.31%	\$	20,277.06	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$	11,132.96	0.60%	\$	-	0.00%
<b>7630</b>	R&M - Plumbing	\$	5,996.34	0.33%	\$	-	0.00%
<b>7640</b>	R&M - Electric	\$	1,518.81	0.08%	\$	-	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$	65.69	0.00%	\$	-	0.00%
<b>7660</b>	R&M - POS Systems	\$	988.53	0.05%	\$	-	0.00%
<b>7695</b>	Cleaning Service	\$	48,800.86	2.65%	\$	44,160.00	2.18%
<b>7710</b>	MC-HVAC & Refrigeration	\$	15,751.50	0.86%	\$	15,289.50	0.75%
<b>7720</b>	MC-Other Equipment	\$	4,066.50	0.22%	\$	3,060.00	0.15%
<b>7750</b>	Pest Control	\$	872.39	0.05%	\$	1,020.00	0.05%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$</b>	<b>94,856.02</b>	<b>5.15%</b>	<b>\$</b>	<b>83,806.56</b>	<b>4.13%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$	28,509.59	1.55%	\$	29,716.50	1.47%
<b>7820</b>	Natural Gas	\$	11,309.58	0.61%	\$	12,550.62	0.62%
<b>7830</b>	Water & Sewer	\$	5,993.00	0.33%	\$	6,488.17	0.32%
<b>7840</b>	Firewood	\$	6,800.22	0.37%	\$	9,000.00	0.44%
<b>Total Utilities</b>		<b>\$</b>	<b>52,612.39</b>	<b>2.86%</b>	<b>\$</b>	<b>57,755.30</b>	<b>2.85%</b>
<b>Total Operating Expenses</b>							
		<b>\$</b>	<b>534,422.01</b>	<b>29.02%</b>	<b>\$</b>	<b>454,314.96</b>	<b>22.41%</b>

**2024/5 Budget - Smokecraft**

Start Date: 07/01/2024

End Date: 06/29/2025

LY Start: 07/03/2023

LY End: 06/30/2024

<b>Other Income (Expenses)</b>					
<b>5500</b>	Door Revenue	\$	-	0.00%	\$ - 0.00%
<b>5800</b>	Commission Income	\$	-	0.00%	\$ - 0.00%
	<b>Total Other Income</b>	<b>\$</b>	<b>-</b>	<b>0.00%</b>	<b>\$ - 0.00%</b>
	<b>Operating Income Before Bonus</b>	<b>\$</b>	<b>15,917.08</b>	<b>0.86%</b>	<b>\$ 242,527.69 11.96%</b>
<b>6455</b>	Management Bonuses	\$	163.34	0.01%	\$ - 0.00%
	<b>Restaurant Operating Income</b>	<b>\$</b>	<b>15,753.74</b>	<b>0.86%</b>	<b>\$ 242,527.69 11.96%</b>
	<b>Facility Expenses</b>				
<b>8010</b>	Rents	\$	165,034.01	8.96%	\$ 152,767.68 7.53%
<b>8015</b>	Common Area Maintenance	\$	29,038.99	1.58%	\$ 27,780.00 1.37%
<b>8020</b>	Property Insurance	\$	1,394.65	0.08%	\$ 1,584.00 0.08%
<b>8030</b>	Property Taxes	\$	42,069.49	2.28%	\$ 44,057.52 2.17%
	<b>Total Facility Expenses</b>	<b>\$</b>	<b>237,537.14</b>	<b>12.90%</b>	<b>\$ 226,189.20 11.15%</b>
	<b>Restaurant EBDIT</b>	<b>\$</b>	<b>(221,783.40)</b>	<b>-12.04%</b>	<b>\$ 16,338.49 0.81%</b>

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 06/30/2025		6/30/2025		7/28/2025		8/25/2025	
End Date: 06/28/2026		7/27/2025		8/24/2025		9/28/2025	
LY Start: 07/01/2024							
LY End: 06/30/2025							
		25/26 Budget	% of Sales	25/26 Budget	% of Sales	25/26 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 134,764.23	84.98%	\$ 160,124.71	88.89%	\$ 164,239.80	84.50%
5180	NA Beverage	\$ 1,610.04	1.02%	\$ 2,003.48	1.11%	\$ 2,913.89	1.50%
	<b>Total Food Sales</b>	<b>\$ 136,374.27</b>	<b>86.00%</b>	<b>\$ 162,128.18</b>	<b>90.00%</b>	<b>\$ 167,153.69</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 12,891.90	8.13%	\$ 11,880.17	6.59%	\$ 15,122.29	7.78%
5220	Wine Sales	\$ 2,907.75	1.83%	\$ 2,362.93	1.31%	\$ 3,630.51	1.87%
5230	Bottled Beer Sales	\$ 1,691.72	1.07%	\$ 1,679.99	0.93%	\$ 2,787.39	1.43%
5240	Draft Beer Sales	\$ 8,277.03	5.22%	\$ 6,594.71	3.66%	\$ 10,529.99	5.42%
	<b>Total Beverage Sales</b>	<b>\$ 25,768.39</b>	<b>16.25%</b>	<b>\$ 22,517.80</b>	<b>12.50%</b>	<b>\$ 32,070.18</b>	<b>16.50%</b>
	<b>Gross F&amp;B Sales</b>	<b>\$ 162,142.66</b>	<b>102.25%</b>	<b>\$ 184,645.99</b>	<b>102.50%</b>	<b>\$ 199,223.88</b>	<b>102.50%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 872.16	0.55%	\$ 990.78	0.55%	\$ 1,360.55	0.70%
5120	Guest Recovery Comps	\$ 475.72	0.30%	\$ 540.43	0.30%	\$ 777.46	0.40%
5131	50% Employee Discounts	\$ 713.59	0.45%	\$ 810.64	0.45%	\$ 777.46	0.40%
5132	Manager Meal Discounts	\$ 555.01	0.35%	\$ 630.50	0.35%	\$ 777.46	0.40%
5150	Discounts Marketing	\$ 555.01	0.35%	\$ 630.50	0.35%	\$ 680.28	0.35%
5250	Goodwill Bar Comps	\$ 396.44	0.25%	\$ 450.36	0.25%	\$ 485.91	0.25%
	<b>Total Deductions</b>	<b>\$ 3,567.93</b>	<b>2.25%</b>	<b>\$ 4,053.20</b>	<b>2.25%</b>	<b>\$ 4,859.12</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 06/30/2025		6/30/2025		7/28/2025		8/25/2025	
End Date: 06/28/2026		7/27/2025		8/24/2025		9/28/2025	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>Total Other Income and Expense</b>		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Net Sales</b>		\$ 158,574.73	100.00%	\$ 180,142.43	100.25%	\$ 194,364.76	100.00%
<b>Food Costs</b>							
6110	Meat Cost	\$ 19,910.64	14.60%	\$ 23,670.71	14.60%	\$ 24,404.44	14.60%
6120	Poultry Cost	\$ 3,545.73	2.60%	\$ 4,215.33	2.60%	\$ 4,346.00	2.60%
6130	Seafood Cost	\$ 681.87	0.50%	\$ 810.64	0.50%	\$ 835.77	0.50%
6140	Dairy Cost	\$ 5,454.97	4.00%	\$ 6,485.13	4.00%	\$ 6,686.15	4.00%
6150	Produce Cost	\$ 4,363.98	3.20%	\$ 5,188.10	3.20%	\$ 5,348.92	3.20%
6160	Bakery Cost	\$ 1,909.24	1.40%	\$ 2,269.79	1.40%	\$ 2,340.15	1.40%
6170	Grocery Cost	\$ 8,455.20	6.20%	\$ 10,051.95	6.20%	\$ 10,363.53	6.20%
6180	NA Beverage	\$ 681.87	0.50%	\$ 810.64	0.50%	\$ 835.77	0.50%
<b>Total Food Cost</b>		\$ 45,003.51	33.00%	\$ 53,502.30	33.00%	\$ 55,160.72	33.00%
<b>Beverage Costs</b>							
6210	Liquor Cost	\$ 2,596.37	10.08%	\$ 2,270.80	10.08%	\$ 2,817.99	8.79%
6220	Wine Cost	\$ 722.98	2.81%	\$ 479.86	2.13%	\$ 1,325.75	4.13%
6230	Bottled Beer Cost	\$ 461.09	1.79%	\$ 367.43	1.63%	\$ 718.19	2.24%
6240	Draft Beer Cost	\$ 1,373.24	5.33%	\$ 1,385.47	6.15%	\$ 1,552.11	4.84%
<b>Total Bev Cost</b>		\$ 5,153.68	20.00%	\$ 4,503.56	20.00%	\$ 6,414.04	20.00%
<b>Total F&amp;B Costs</b>		\$ 50,157.19	31.63%	\$ 58,005.86	32.20%	\$ 61,574.76	31.68%
<b>Gross Profit</b>		\$ 108,417.54	68.37%	\$ 122,136.57	67.80%	\$ 132,790.00	68.32%
<b>Payroll Costs</b>							
6310	Management Salaries	\$ 15,184.62	9.58%	\$ 15,184.62	8.43%	\$ 18,980.77	9.77%



2025/6 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 06/30/2025		6/30/2025		7/28/2025		8/25/2025	
End Date: 06/28/2026		7/27/2025		8/24/2025		9/28/2025	
LY Start: 07/01/2024							
LY End: 06/30/2025							
6311	Direct Labor - FOH	\$ 5,550.12	3.50%	\$ 3,602.85	2.00%	\$ 5,345.03	2.75%
6312	Overtime Labor - FOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6313	Training Labor	\$ 792.87	0.50%	\$ 270.21	0.15%	\$ 291.55	0.15%
6314	Direct Labor - BOH	\$ 29,336.33	18.50%	\$ 29,723.50	16.50%	\$ 34,013.83	17.50%
6315	Overtime Labor - BOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Labor</b>		<b>\$ 50,863.93</b>	<b>32.08%</b>	<b>\$ 48,781.18</b>	<b>27.08%</b>	<b>\$ 58,631.18</b>	<b>30.17%</b>
6510	Payroll Taxes	\$ 6,025.84	3.80%	\$ 6,845.41	3.80%	\$ 7,385.86	3.80%
6530	Vacation Pay	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6540	Parking	\$ 206.00	0.13%	\$ 206.00	0.11%	\$ 206.00	0.11%
6550	Uniform Allowance	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6560	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6570	Group Insurance	\$ 618.00	0.39%	\$ 618.00	0.34%	\$ 618.00	0.32%
6580	Workers Compensation	\$ 525.30	0.33%	\$ 525.30	0.29%	\$ 525.30	0.27%
6610	Other Benefits	\$ 56.65	0.04%	\$ 56.65	0.03%	\$ -	0.00%
6615	Payroll Processing Fees	\$ 309.00	0.25%	\$ 309.00	0.25%	\$ 309.00	0.25%
<b>Total Payroll Expenses</b>		<b>\$ 7,740.79</b>	<b>4.88%</b>	<b>\$ 8,560.36</b>	<b>4.75%</b>	<b>\$ 9,044.16</b>	<b>4.65%</b>
<b>Total Payroll Costs</b>		<b>\$ 58,604.72</b>	<b>36.96%</b>	<b>\$ 57,341.54</b>	<b>31.83%</b>	<b>\$ 67,675.34</b>	<b>34.82%</b>
<b>Controllable Expenses</b>							
6500	3rd Party Delivery Expense	\$ 4,757.24	3.00%	\$ 5,404.27	3.00%	\$ 5,733.76	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 566.50	0.36%	\$ 566.50	0.31%	\$ 566.50	0.29%
6740	Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6750	Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
6790	Other Contracted Services	\$ 309.00	0.19%	\$ 309.00	0.17%	\$ 309.00	0.16%
7010	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 634.30	0.40%	\$ 360.28	0.20%	\$ 388.73	0.20%
7040	Cleaning Supplies	\$ 317.15	0.20%	\$ 360.28	0.20%	\$ 583.09	0.30%

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 06/30/2025		6/30/2025		7/28/2025		8/25/2025	
End Date: 06/28/2026		7/27/2025		8/24/2025		9/28/2025	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>7045</b>	Dish Chemicals	\$ 475.72	0.30%	\$ 540.43	0.30%	\$ 485.91	0.25%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,189.31	0.75%	\$ 990.78	0.55%	\$ 1,360.55	0.70%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,695.77	1.70%	\$ 2,161.71	1.20%	\$ 2,721.11	1.40%
<b>7106</b>	Catering Supplies	\$ 634.30	0.40%	\$ 3,062.42	1.70%	\$ 971.82	0.50%
<b>7110</b>	Operating Supplies F&B	\$ 2,220.05	1.40%	\$ 2,521.99	1.40%	\$ 1,943.65	1.00%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 13,799.34</b>	<b>8.70%</b>	<b>\$ 16,277.68</b>	<b>9.04%</b>	<b>\$ 15,064.13</b>	<b>7.75%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,545.00	0.97%	\$ 1,545.00	0.86%	\$ 1,545.00	0.79%
<b>7195</b>	Accounting Services	\$ 2,575.00	1.62%	\$ 2,575.00	1.43%	\$ 2,575.00	1.32%
<b>7220</b>	Bank Charges & Fees	\$ 103.00	0.06%	\$ 103.00	0.06%	\$ 103.00	0.05%
<b>7230</b>	Licenses & Permits	\$ 618.00	0.39%	\$ 618.00	0.34%	\$ 618.00	0.32%
<b>7250</b>	Credit Card Commissions	\$ 3,567.93	2.25%	\$ 4,053.20	2.25%	\$ 4,373.21	2.25%
<b>7256</b>	Employment Ads	\$ 92.70	0.06%	\$ 92.70	0.05%	\$ 92.70	0.05%
<b>7270</b>	Dues & Subscriptions	\$ 51.50	0.03%	\$ 51.50	0.03%	\$ 51.50	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,313.25	0.83%	\$ 1,313.25	0.73%	\$ 1,313.25	0.68%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 158.57	0.10%	\$ 180.14	0.10%	\$ 194.36	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 669.50	0.42%	\$ 669.50	0.37%	\$ 669.50	0.34%
<b>7360</b>	Travel	\$ 128.75	0.08%	\$ 128.75	0.07%	\$ 128.75	0.07%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 10,823.21</b>	<b>6.83%</b>	<b>\$ 11,330.05</b>	<b>6.29%</b>	<b>\$ 11,664.27</b>	<b>6.00%</b>
<b>Advertising &amp; Promotion</b>							

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 06/30/2025		6/30/2025		7/28/2025		8/25/2025	
End Date: 06/28/2026		7/27/2025		8/24/2025		9/28/2025	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 515.00	0.32%	\$ 515.00	0.29%	\$ 515.00	0.26%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 515.00</b>	<b>0.32%</b>	<b>\$ 515.00</b>	<b>0.29%</b>	<b>\$ 515.00</b>	<b>0.26%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,585.75	1.00%	\$ 1,801.42	1.00%	\$ 1,943.65	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,790.40	2.39%	\$ 3,790.40	2.10%	\$ 3,790.40	1.95%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 2,468.40	1.56%	\$ 643.75	0.36%	\$ 1,081.50	0.56%
<b>7720</b>	MC-Other Equipment	\$ 262.65	0.17%	\$ 262.65	0.15%	\$ 262.65	0.14%
<b>7750</b>	Pest Control	\$ 87.55	0.06%	\$ 87.55	0.05%	\$ 87.55	0.05%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 8,194.74</b>	<b>5.17%</b>	<b>\$ 6,585.77</b>	<b>3.66%</b>	<b>\$ 7,165.75</b>	<b>3.69%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 2,378.62	1.50%	\$ 2,161.71	1.20%	\$ 2,138.01	1.10%
<b>7820</b>	Natural Gas	\$ 951.45	0.60%	\$ 1,080.85	0.60%	\$ 1,166.19	0.60%
<b>7830</b>	Water & Sewer	\$ 475.72	0.30%	\$ 540.43	0.30%	\$ 680.28	0.35%
<b>7840</b>	Firewood	\$ 772.50	0.49%	\$ 772.50	0.43%	\$ 772.50	0.40%
<b>Total Utilities</b>		<b>\$ 4,578.29</b>	<b>2.89%</b>	<b>\$ 4,555.49</b>	<b>2.53%</b>	<b>\$ 4,756.98</b>	<b>2.45%</b>
<b>Total Operating Expenses</b>		<b>\$ 37,910.58</b>	<b>23.91%</b>	<b>\$ 39,263.99</b>	<b>21.80%</b>	<b>\$ 39,166.12</b>	<b>20.15%</b>

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 06/30/2025		6/30/2025		7/28/2025		8/25/2025	
End Date: 06/28/2026		7/27/2025		8/24/2025		9/28/2025	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	<b>Total Other Income</b>	\$ -	<b>0.00%</b>	\$ -	<b>0.00%</b>	\$ -	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		\$ 11,902.24	7.51%	\$ 25,531.03	14.17%	\$ 25,948.54	13.35%
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		\$ 11,902.24	7.51%	\$ 25,531.03	14.17%	\$ 25,948.54	13.35%
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 13,112.56	8.27%	\$ 13,112.56	7.28%	\$ 13,112.56	6.75%
<b>8015</b>	Common Area Maintenance	\$ 2,384.45	1.50%	\$ 2,384.45	1.32%	\$ 2,384.45	1.23%
<b>8020</b>	Property Insurance	\$ 135.96	0.09%	\$ 135.96	0.08%	\$ 135.96	0.07%
<b>8030</b>	Property Taxes	\$ 3,781.60	2.38%	\$ 3,781.60	2.10%	\$ 3,781.60	1.95%
	<b>Total Facility Expenses</b>	\$ 19,414.57	<b>12.24%</b>	\$ 19,414.57	<b>10.78%</b>	\$ 19,414.57	<b>9.99%</b>
<b>Restaurant EBDIT</b>		\$ (7,512.33)	<b>-4.74%</b>	\$ 6,116.46	<b>3.40%</b>	\$ 6,533.97	<b>3.36%</b>

2025/6 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 06/30/2025		9/29/2025		10/27/2025		11/24/2025	
End Date: 06/28/2026		10/26/2025		11/23/2025		12/28/2025	
LY Start: 07/01/2024							
LY End: 06/30/2025							
		25/26 Budget	% of Sales	25/26 Budget	% of Sales	25/26 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 130,026.74	84.89%	\$ 108,326.45	85.31%	\$ 189,488.51	85.11%
5180	NA Beverage	\$ 1,696.74	1.11%	\$ 875.50	0.69%	\$ 1,981.10	0.89%
	<b>Total Food Sales</b>	<b>\$ 131,723.48</b>	<b>86.00%</b>	<b>\$ 109,201.95</b>	<b>86.00%</b>	<b>\$ 191,469.62</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 12,577.05	8.21%	\$ 10,961.14	8.63%	\$ 20,582.32	9.24%
5220	Wine Sales	\$ 2,588.58	1.69%	\$ 2,362.23	1.86%	\$ 3,228.28	1.45%
5230	Bottled Beer Sales	\$ 1,495.06	0.98%	\$ 1,455.83	1.15%	\$ 2,346.71	1.05%
5240	Draft Beer Sales	\$ 8,611.83	5.62%	\$ 6,172.34	4.86%	\$ 10,578.14	4.75%
	<b>Total Beverage Sales</b>	<b>\$ 25,272.53</b>	<b>16.50%</b>	<b>\$ 20,951.54</b>	<b>16.50%</b>	<b>\$ 36,735.45</b>	<b>16.50%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 156,996.01</b>	<b>102.50%</b>	<b>\$ 130,153.49</b>	<b>102.50%</b>	<b>\$ 228,205.07</b>	<b>102.50%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 1,072.17	0.70%	\$ 888.85	0.70%	\$ 1,558.47	0.70%
5120	Guest Recovery Comps	\$ 612.67	0.40%	\$ 507.92	0.40%	\$ 890.56	0.40%
5131	50% Employee Discounts	\$ 612.67	0.40%	\$ 507.92	0.40%	\$ 890.56	0.40%
5132	Manager Meal Discounts	\$ 612.67	0.40%	\$ 507.92	0.40%	\$ 890.56	0.40%
5150	Discounts Marketing	\$ 536.08	0.35%	\$ 444.43	0.35%	\$ 779.24	0.35%
5250	Goodwill Bar Comps	\$ 382.92	0.25%	\$ 317.45	0.25%	\$ 556.60	0.25%
	<b>Total Deductions</b>	<b>\$ 3,829.17</b>	<b>2.50%</b>	<b>\$ 3,174.48</b>	<b>2.50%</b>	<b>\$ 5,565.98</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

<b>2025/6 Budget - Smokecraft</b>			<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/30/2025			9/29/2025		10/27/2025		11/24/2025	
End Date: 06/28/2026			10/26/2025		11/23/2025		12/28/2025	
LY Start: 07/01/2024								
LY End: 06/30/2025								
<b>Total Other Income and Expense</b>			\$ - 0.00%		\$ - 0.00%		\$ - 0.00%	
<b>Net Sales</b>			\$ 153,166.84 100.00%		\$ 126,979.01 100.00%		\$ 222,639.09 100.00%	
<b>Food Costs</b>								
<b>6110</b>	Meat Cost		\$ 19,231.63	14.60%	\$ 15,943.48	14.60%	\$ 27,954.56	14.60%
<b>6120</b>	Poultry Cost		\$ 3,424.81	2.60%	\$ 2,839.25	2.60%	\$ 4,978.21	2.60%
<b>6130</b>	Seafood Cost		\$ 658.62	0.50%	\$ 546.01	0.50%	\$ 957.35	0.50%
<b>6140</b>	Dairy Cost		\$ 5,268.94	4.00%	\$ 4,368.08	4.00%	\$ 7,658.78	4.00%
<b>6150</b>	Produce Cost		\$ 4,215.15	3.20%	\$ 3,494.46	3.20%	\$ 6,127.03	3.20%
<b>6160</b>	Bakery Cost		\$ 1,844.13	1.40%	\$ 1,528.83	1.40%	\$ 2,680.57	1.40%
<b>6170</b>	Grocery Cost		\$ 8,166.86	6.20%	\$ 6,770.52	6.20%	\$ 11,871.12	6.20%
<b>6180</b>	NA Beverage		\$ 658.62	0.50%	\$ 546.01	0.50%	\$ 957.35	0.50%
<b>Total Food Cost</b>			\$ 43,468.75 33.00%		\$ 36,036.64 33.00%		\$ 63,184.97 33.00%	
<b>Beverage Costs</b>								
<b>6210</b>	Liquor Cost		\$ 3,047.95	12.06%	\$ 1,863.92	8.90%	\$ 3,078.69	8.38%
<b>6220</b>	Wine Cost		\$ 114.14	0.45%	\$ 651.93	3.11%	\$ 466.03	1.27%
<b>6230</b>	Bottled Beer Cost		\$ 246.85	0.98%	\$ 429.50	2.05%	\$ 931.07	2.53%
<b>6240</b>	Draft Beer Cost		\$ 1,645.56	6.51%	\$ 1,244.96	5.94%	\$ 2,871.31	7.82%
<b>Total Bev Cost</b>			\$ 5,054.51 20.00%		\$ 4,190.31 20.00%		\$ 7,347.09 20.00%	
<b>Total F&amp;B Costs</b>			\$ 48,523.25 31.68%		\$ 40,226.95 31.68%		\$ 70,532.06 31.68%	
<b>Gross Profit</b>			\$ 104,643.58 68.32%		\$ 86,752.06 68.32%		\$ 152,107.03 68.32%	
<b>Payroll Costs</b>								
<b>6310</b>	Management Salaries		\$ 15,184.62	9.91%	\$ 15,184.62	11.96%	\$ 18,980.77	8.53%

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/30/2025		9/29/2025		10/27/2025		11/24/2025	
End Date: 06/28/2026		10/26/2025		11/23/2025		12/28/2025	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>6311</b>	Direct Labor - FOH	\$ 4,212.09	2.75%	\$ 4,444.27	3.50%	\$ 5,009.38	2.25%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 229.75	0.15%	\$ 190.47	0.15%	\$ 333.96	0.15%
<b>6314</b>	Direct Labor - BOH	\$ 26,804.20	17.50%	\$ 23,491.12	18.50%	\$ 34,509.06	15.50%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Labor</b>		<b>\$ 46,430.65</b>	<b>30.31%</b>	<b>\$ 43,310.47</b>	<b>34.11%</b>	<b>\$ 58,833.16</b>	<b>26.43%</b>
<b>6510</b>	Payroll Taxes	\$ 5,820.34	3.80%	\$ 4,825.20	3.80%	\$ 8,460.29	3.80%
<b>6530</b>	Vacation Pay	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6540</b>	Parking	\$ 206.00	0.13%	\$ 206.00	0.16%	\$ 206.00	0.09%
<b>6550</b>	Uniform Allowance	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 618.00	0.40%	\$ 618.00	0.49%	\$ 618.00	0.28%
<b>6580</b>	Workers Compensation	\$ 525.30	0.34%	\$ 525.30	0.41%	\$ 525.30	0.24%
<b>6610</b>	Other Benefits	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6615</b>	Payroll Processing Fees	\$ 309.00	0.25%	\$ 309.00	0.25%	\$ 309.00	0.25%
<b>Total Payroll Expenses</b>		<b>\$ 7,478.64</b>	<b>4.88%</b>	<b>\$ 6,483.50</b>	<b>5.11%</b>	<b>\$ 10,118.59</b>	<b>4.54%</b>
<b>Total Payroll Costs</b>		<b>\$ 53,909.29</b>	<b>35.20%</b>	<b>\$ 49,793.97</b>	<b>39.21%</b>	<b>\$ 68,951.75</b>	<b>30.97%</b>
<b>Controllable Expenses</b>							
<b>6500</b>	3rd Party Delivery Expense	\$ 4,518.42	2.95%	\$ 3,809.37	3.00%	\$ 4,452.78	2.00%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 566.50	0.37%	\$ 566.50	0.45%	\$ 566.50	0.25%
<b>6740</b>	Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6750</b>	Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6790</b>	Other Contracted Services	\$ 309.00	0.20%	\$ 309.00	0.24%	\$ 309.00	0.14%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 612.67	0.40%	\$ 253.96	0.20%	\$ 445.28	0.20%
<b>7040</b>	Cleaning Supplies	\$ 306.33	0.20%	\$ 253.96	0.20%	\$ 445.28	0.20%

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/30/2025		9/29/2025		10/27/2025		11/24/2025	
End Date: 06/28/2026		10/26/2025		11/23/2025		12/28/2025	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>7045</b>	Dish Chemicals	\$ 382.92	0.25%	\$ 380.94	0.30%	\$ 667.92	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,072.17	0.70%	\$ 952.34	0.75%	\$ 1,669.79	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,144.34	1.40%	\$ 1,777.71	1.40%	\$ 3,562.23	1.60%
<b>7106</b>	Catering Supplies	\$ 765.83	0.50%	\$ 507.92	0.40%	\$ 4,452.78	2.00%
<b>7110</b>	Operating Supplies F&B	\$ 1,914.59	1.25%	\$ 1,777.71	1.40%	\$ 2,782.99	1.25%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 12,592.76</b>	<b>8.22%</b>	<b>\$ 10,589.39</b>	<b>8.34%</b>	<b>\$ 19,354.54</b>	<b>8.69%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,545.00	1.01%	\$ 1,545.00	1.22%	\$ 1,545.00	0.69%
<b>7195</b>	Accounting Services	\$ 2,575.00	1.68%	\$ 2,575.00	2.03%	\$ 2,575.00	1.16%
<b>7220</b>	Bank Charges & Fees	\$ 103.00	0.07%	\$ 103.00	0.08%	\$ 103.00	0.05%
<b>7230</b>	Licenses & Permits	\$ 618.00	0.40%	\$ 618.00	0.49%	\$ 618.00	0.28%
<b>7250</b>	Credit Card Commissions	\$ 3,446.25	2.25%	\$ 2,857.03	2.25%	\$ 5,009.38	2.25%
<b>7256</b>	Employment Ads	\$ 92.70	0.06%	\$ 92.70	0.07%	\$ 92.70	0.04%
<b>7270</b>	Dues & Subscriptions	\$ 51.50	0.03%	\$ 51.50	0.04%	\$ 51.50	0.02%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,313.25	0.86%	\$ 1,313.25	1.03%	\$ 1,313.25	0.59%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 153.17	0.10%	\$ 126.98	0.10%	\$ 222.64	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 669.50	0.44%	\$ 669.50	0.53%	\$ 669.50	0.30%
<b>7360</b>	Travel	\$ 128.75	0.08%	\$ 128.75	0.10%	\$ 128.75	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 10,696.12</b>	<b>6.98%</b>	<b>\$ 10,080.71</b>	<b>7.94%</b>	<b>\$ 12,328.72</b>	<b>5.54%</b>
<b>Advertising &amp; Promotion</b>							



<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/30/2025		9/29/2025		10/27/2025		11/24/2025	
End Date: 06/28/2026		10/26/2025		11/23/2025		12/28/2025	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 515.00	0.34%	\$ 1,545.00	1.22%	\$ 1,545.00	0.69%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 515.00</b>	<b>0.34%</b>	<b>\$ 1,545.00</b>	<b>1.22%</b>	<b>\$ 1,545.00</b>	<b>0.69%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,531.67	1.00%	\$ 1,269.79	1.00%	\$ 1,558.47	0.70%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,790.40	2.47%	\$ 3,790.40	2.99%	\$ 3,790.40	1.70%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 643.75	0.42%	\$ 2,468.40	1.94%	\$ 2,317.50	1.04%
<b>7720</b>	MC-Other Equipment	\$ 262.65	0.17%	\$ 262.65	0.21%	\$ 262.65	0.12%
<b>7750</b>	Pest Control	\$ 87.55	0.06%	\$ 87.55	0.07%	\$ 87.55	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 6,316.02</b>	<b>4.12%</b>	<b>\$ 7,878.79</b>	<b>6.20%</b>	<b>\$ 8,016.57</b>	<b>3.60%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 1,991.17	1.30%	\$ 2,539.58	2.00%	\$ 3,116.95	1.40%
<b>7820</b>	Natural Gas	\$ 1,072.17	0.70%	\$ 1,142.81	0.90%	\$ 1,113.20	0.50%
<b>7830</b>	Water & Sewer	\$ 612.67	0.40%	\$ 507.92	0.40%	\$ 556.60	0.25%
<b>7840</b>	Firewood	\$ 772.50	0.50%	\$ 772.50	0.61%	\$ 772.50	0.35%
<b>Total Utilities</b>		<b>\$ 4,448.50</b>	<b>2.90%</b>	<b>\$ 4,962.81</b>	<b>3.91%</b>	<b>\$ 5,559.24</b>	<b>2.50%</b>
<b>Total Operating Expenses</b>		<b>\$ 34,568.41</b>	<b>22.57%</b>	<b>\$ 35,056.69</b>	<b>27.61%</b>	<b>\$ 46,804.08</b>	<b>21.02%</b>

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/30/2025		9/29/2025		10/27/2025		11/24/2025	
End Date: 06/28/2026		10/26/2025		11/23/2025		12/28/2025	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 16,165.89</b>	<b>10.55%</b>	<b>\$ 1,901.40</b>	<b>1.50%</b>	<b>\$ 36,351.20</b>	<b>16.33%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 16,165.89</b>	<b>10.55%</b>	<b>\$ 1,901.40</b>	<b>1.50%</b>	<b>\$ 36,351.20</b>	<b>16.33%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 13,112.56	8.56%	\$ 13,112.56	10.33%	\$ 13,112.56	5.89%
<b>8015</b>	Common Area Maintenance	\$ 2,384.45	1.56%	\$ 2,384.45	1.88%	\$ 2,384.45	1.07%
<b>8020</b>	Property Insurance	\$ 135.96	0.09%	\$ 135.96	0.11%	\$ 135.96	0.06%
<b>8030</b>	Property Taxes	\$ 3,781.60	2.47%	\$ 3,781.60	2.98%	\$ 3,781.60	1.70%
<b>Total Facility Expenses</b>		<b>\$ 19,414.57</b>	<b>12.68%</b>	<b>\$ 19,414.57</b>	<b>15.29%</b>	<b>\$ 19,414.57</b>	<b>8.72%</b>
<b>Restaurant EBDIT</b>		<b>\$ (3,248.69)</b>	<b>-2.12%</b>	<b>\$ (17,513.18)</b>	<b>-13.79%</b>	<b>\$ 16,936.63</b>	<b>7.61%</b>

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 06/30/2025		12/29/2025		1/26/2026		2/23/2026	
End Date: 06/28/2026		1/25/2026		2/22/2026		3/29/2026	
LY Start: 07/01/2024							
LY End: 06/30/2025							
		25/26 Budget	% of Sales	25/26 Budget	% of Sales	25/26 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 133,801.72	84.74%	\$ 134,858.62	84.68%	\$ 168,486.96	84.62%
5180	NA Beverage	\$ 1,986.62	1.26%	\$ 2,101.58	1.32%	\$ 2,749.90	1.38%
	<b>Total Food Sales</b>	<b>\$ 135,788.34</b>	<b>86.00%</b>	<b>\$ 136,960.19</b>	<b>86.00%</b>	<b>\$ 171,236.86</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 14,042.66	8.89%	\$ 14,732.36	9.25%	\$ 17,478.83	8.78%
5220	Wine Sales	\$ 3,306.47	2.09%	\$ 3,274.29	2.06%	\$ 3,116.76	1.57%
5230	Bottled Beer Sales	\$ 1,560.72	0.99%	\$ 1,852.88	1.16%	\$ 1,379.19	0.69%
5240	Draft Beer Sales	\$ 7,142.56	4.52%	\$ 6,417.71	4.03%	\$ 10,878.80	5.46%
	<b>Total Beverage Sales</b>	<b>\$ 26,052.41</b>	<b>16.50%</b>	<b>\$ 26,277.25</b>	<b>16.50%</b>	<b>\$ 32,853.58</b>	<b>16.50%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 161,840.76</b>	<b>102.50%</b>	<b>\$ 163,237.44</b>	<b>102.50%</b>	<b>\$ 204,090.45</b>	<b>102.50%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 1,105.25	0.70%	\$ 1,114.79	0.70%	\$ 1,393.79	0.70%
5120	Guest Recovery Comps	\$ 631.57	0.40%	\$ 637.02	0.40%	\$ 796.45	0.40%
5131	50% Employee Discounts	\$ 631.57	0.40%	\$ 637.02	0.40%	\$ 796.45	0.40%
5132	Manager Meal Discounts	\$ 631.57	0.40%	\$ 637.02	0.40%	\$ 796.45	0.40%
5150	Discounts Marketing	\$ 552.63	0.35%	\$ 557.40	0.35%	\$ 696.89	0.35%
5250	Goodwill Bar Comps	\$ 394.73	0.25%	\$ 398.14	0.25%	\$ 497.78	0.25%
	<b>Total Deductions</b>	<b>\$ 3,947.34</b>	<b>2.50%</b>	<b>\$ 3,981.40</b>	<b>2.50%</b>	<b>\$ 4,977.82</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 06/30/2025		12/29/2025		1/26/2026		2/23/2026	
End Date: 06/28/2026		1/25/2026		2/22/2026		3/29/2026	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>Total Other Income and Expense</b>		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Net Sales</b>		\$ 157,893.42	100.00%	\$ 159,256.04	100.00%	\$ 199,112.63	100.00%
<b>Food Costs</b>							
6110	Meat Cost	\$ 19,825.10	14.60%	\$ 19,996.19	14.60%	\$ 25,000.58	14.60%
6120	Poultry Cost	\$ 3,530.50	2.60%	\$ 3,560.97	2.60%	\$ 4,452.16	2.60%
6130	Seafood Cost	\$ 678.94	0.50%	\$ 684.80	0.50%	\$ 856.18	0.50%
6140	Dairy Cost	\$ 5,431.53	4.00%	\$ 5,478.41	4.00%	\$ 6,849.47	4.00%
6150	Produce Cost	\$ 4,345.23	3.20%	\$ 4,382.73	3.20%	\$ 5,479.58	3.20%
6160	Bakery Cost	\$ 1,901.04	1.40%	\$ 1,917.44	1.40%	\$ 2,397.32	1.40%
6170	Grocery Cost	\$ 8,418.88	6.20%	\$ 8,491.53	6.20%	\$ 10,616.69	6.20%
6180	NA Beverage	\$ 678.94	0.50%	\$ 684.80	0.50%	\$ 856.18	0.50%
<b>Total Food Cost</b>		\$ 44,810.15	33.00%	\$ 45,196.86	33.00%	\$ 56,508.16	33.00%
<b>Beverage Costs</b>							
6210	Liquor Cost	\$ 3,346.29	12.84%	\$ 2,766.05	10.53%	\$ 3,806.31	11.59%
6220	Wine Cost	\$ 674.99	2.59%	\$ 936.44	3.56%	\$ 727.45	2.21%
6230	Bottled Beer Cost	\$ 124.03	0.48%	\$ 391.36	1.49%	\$ 279.75	0.85%
6240	Draft Beer Cost	\$ 1,065.18	4.09%	\$ 1,161.61	4.42%	\$ 1,757.20	5.35%
<b>Total Bev Cost</b>		\$ 5,210.48	20.00%	\$ 5,255.45	20.00%	\$ 6,570.72	20.00%
<b>Total F&amp;B Costs</b>		\$ 50,020.64	31.68%	\$ 50,452.31	31.68%	\$ 63,078.88	31.68%
<b>Gross Profit</b>		\$ 107,872.79	68.32%	\$ 108,803.73	68.32%	\$ 136,033.75	68.32%
<b>Payroll Costs</b>							
6310	Management Salaries	\$ 15,184.62	9.62%	\$ 15,184.62	9.53%	\$ 19,346.75	9.72%

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/30/2025		12/29/2025		1/26/2026		2/23/2026	
End Date: 06/28/2026		1/25/2026		2/22/2026		3/29/2026	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>6311</b>	Direct Labor - FOH	\$ 4,105.23	2.60%	\$ 4,379.54	2.75%	\$ 5,475.60	2.75%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 236.84	0.15%	\$ 238.88	0.15%	\$ 298.67	0.15%
<b>6314</b>	Direct Labor - BOH	\$ 27,631.35	17.50%	\$ 27,869.81	17.50%	\$ 34,844.71	17.50%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Labor</b>		<b>\$ 47,158.03</b>	<b>29.87%</b>	<b>\$ 47,672.85</b>	<b>29.93%</b>	<b>\$ 59,965.73</b>	<b>30.12%</b>
<b>6510</b>	Payroll Taxes	\$ 5,999.95	3.80%	\$ 6,051.73	3.80%	\$ 7,566.28	3.80%
<b>6530</b>	Vacation Pay	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6540</b>	Parking	\$ 206.00	0.13%	\$ 206.00	0.13%	\$ 206.00	0.10%
<b>6550</b>	Uniform Allowance	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 618.00	0.39%	\$ 618.00	0.39%	\$ 618.00	0.31%
<b>6580</b>	Workers Compensation	\$ 525.30	0.33%	\$ 525.30	0.33%	\$ 525.30	0.26%
<b>6610</b>	Other Benefits	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6615</b>	Payroll Processing Fees	\$ 309.00	0.25%	\$ 309.00	0.25%	\$ 309.00	0.25%
<b>Total Payroll Expenses</b>		<b>\$ 7,658.25</b>	<b>4.85%</b>	<b>\$ 7,710.03</b>	<b>4.84%</b>	<b>\$ 9,224.58</b>	<b>4.63%</b>
<b>Total Payroll Costs</b>		<b>\$ 54,816.28</b>	<b>34.72%</b>	<b>\$ 55,382.88</b>	<b>34.78%</b>	<b>\$ 69,190.31</b>	<b>34.75%</b>
<b>Controllable Expenses</b>							
<b>6500</b>	3rd Party Delivery Expense	\$ 4,736.80	3.00%	\$ 4,777.68	3.00%	\$ 5,973.38	3.00%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 566.50	0.36%	\$ 566.50	0.36%	\$ 566.50	0.28%
<b>6740</b>	Security	\$ 618.00	0.39%	\$ -	0.00%	\$ -	0.00%
<b>6750</b>	Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6790</b>	Other Contracted Services	\$ 309.00	0.20%	\$ 309.00	0.19%	\$ 309.00	0.16%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 315.79	0.20%	\$ 637.02	0.40%	\$ 796.45	0.40%
<b>7040</b>	Cleaning Supplies	\$ 315.79	0.20%	\$ 318.51	0.20%	\$ 398.23	0.20%

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/30/2025		12/29/2025		1/26/2026		2/23/2026	
End Date: 06/28/2026		1/25/2026		2/22/2026		3/29/2026	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>7045</b>	Dish Chemicals	\$ 473.68	0.30%	\$ 477.77	0.30%	\$ 597.34	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,184.20	0.75%	\$ 1,194.42	0.75%	\$ 1,493.34	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,210.51	1.40%	\$ 2,707.35	1.70%	\$ 3,384.91	1.70%
<b>7106</b>	Catering Supplies	\$ 631.57	0.40%	\$ 637.02	0.40%	\$ 796.45	0.40%
<b>7110</b>	Operating Supplies F&B	\$ 1,736.83	1.10%	\$ 1,592.56	1.00%	\$ 2,588.46	1.30%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 13,098.67</b>	<b>8.30%</b>	<b>\$ 13,217.84</b>	<b>8.30%</b>	<b>\$ 16,904.07</b>	<b>8.49%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,545.00	0.98%	\$ 1,545.00	0.97%	\$ 1,545.00	0.78%
<b>7195</b>	Accounting Services	\$ 2,575.00	1.63%	\$ 2,575.00	1.62%	\$ 2,575.00	1.29%
<b>7220</b>	Bank Charges & Fees	\$ 103.00	0.07%	\$ 15.45	0.01%	\$ 15.45	0.01%
<b>7230</b>	Licenses & Permits	\$ 618.00	0.39%	\$ 618.00	0.39%	\$ 618.00	0.31%
<b>7250</b>	Credit Card Commissions	\$ 3,552.60	2.25%	\$ 3,583.26	2.25%	\$ 4,480.03	2.25%
<b>7256</b>	Employment Ads	\$ 92.70	0.06%	\$ 92.70	0.06%	\$ 92.70	0.05%
<b>7270</b>	Dues & Subscriptions	\$ 51.50	0.03%	\$ 51.50	0.03%	\$ 51.50	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,313.25	0.83%	\$ 1,313.25	0.82%	\$ 1,313.25	0.66%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 157.89	0.10%	\$ 159.26	0.10%	\$ 199.11	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 669.50	0.42%	\$ 669.50	0.42%	\$ 669.50	0.34%
<b>7360</b>	Travel	\$ 128.75	0.08%	\$ 128.75	0.08%	\$ 128.75	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 10,807.20</b>	<b>6.84%</b>	<b>\$ 10,751.67</b>	<b>6.75%</b>	<b>\$ 11,688.30</b>	<b>5.87%</b>
<b>Advertising &amp; Promotion</b>							

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/30/2025		12/29/2025		1/26/2026		2/23/2026	
End Date: 06/28/2026		1/25/2026		2/22/2026		3/29/2026	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 515.00	0.33%	\$ 515.00	0.32%	\$ 515.00	0.26%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 515.00</b>	<b>0.33%</b>	<b>\$ 515.00</b>	<b>0.32%</b>	<b>\$ 515.00</b>	<b>0.26%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,578.93	1.00%	\$ 1,592.56	1.00%	\$ 1,991.13	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,790.40	2.40%	\$ 3,790.40	2.38%	\$ 3,790.40	1.90%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 643.75	0.41%	\$ 643.75	0.40%	\$ 2,906.15	1.46%
<b>7720</b>	MC-Other Equipment	\$ 262.65	0.17%	\$ 262.65	0.16%	\$ 262.65	0.13%
<b>7750</b>	Pest Control	\$ 87.55	0.06%	\$ 87.55	0.05%	\$ 87.55	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 6,363.28</b>	<b>4.03%</b>	<b>\$ 6,376.91</b>	<b>4.00%</b>	<b>\$ 9,037.87</b>	<b>4.54%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 3,552.60	2.25%	\$ 3,185.12	2.00%	\$ 2,986.69	1.50%
<b>7820</b>	Natural Gas	\$ 1,105.25	0.70%	\$ 1,114.79	0.70%	\$ 1,194.68	0.60%
<b>7830</b>	Water & Sewer	\$ 473.68	0.30%	\$ 637.02	0.40%	\$ 597.34	0.30%
<b>7840</b>	Firewood	\$ 772.50	0.49%	\$ 772.50	0.49%	\$ 772.50	0.39%
<b>Total Utilities</b>		<b>\$ 5,904.04</b>	<b>3.74%</b>	<b>\$ 5,709.44</b>	<b>3.59%</b>	<b>\$ 5,551.20</b>	<b>2.79%</b>
<b>Total Operating Expenses</b>		<b>\$ 36,688.18</b>	<b>23.24%</b>	<b>\$ 36,570.86</b>	<b>22.96%</b>	<b>\$ 43,696.44</b>	<b>21.95%</b>

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/30/2025		12/29/2025		1/26/2026		2/23/2026	
End Date: 06/28/2026		1/25/2026		2/22/2026		3/29/2026	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 16,368.32</b>	<b>10.37%</b>	<b>\$ 16,849.99</b>	<b>10.58%</b>	<b>\$ 23,147.00</b>	<b>11.63%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 16,368.32</b>	<b>10.37%</b>	<b>\$ 16,849.99</b>	<b>10.58%</b>	<b>\$ 23,147.00</b>	<b>11.63%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 13,112.56	8.30%	\$ 13,112.56	8.23%	\$ 13,112.56	6.59%
<b>8015</b>	Common Area Maintenance	\$ 2,384.45	1.51%	\$ 2,384.45	1.50%	\$ 2,384.45	1.20%
<b>8020</b>	Property Insurance	\$ 135.96	0.09%	\$ 135.96	0.09%	\$ 135.96	0.07%
<b>8030</b>	Property Taxes	\$ 3,781.60	2.40%	\$ 3,781.60	2.37%	\$ 3,781.60	1.90%
<b>Total Facility Expenses</b>		<b>\$ 19,414.57</b>	<b>12.30%</b>	<b>\$ 19,414.57</b>	<b>12.19%</b>	<b>\$ 19,414.57</b>	<b>9.75%</b>
<b>Restaurant EBDIT</b>		<b>\$ (3,046.25)</b>	<b>-1.93%</b>	<b>\$ (2,564.58)</b>	<b>-1.61%</b>	<b>\$ 3,732.43</b>	<b>1.87%</b>



2025/6 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 06/30/2025		3/30/2026		4/27/2026		5/25/2026	
End Date: 06/28/2026		4/26/2026		5/24/2026		6/28/2026	
LY Start: 07/01/2024							
LY End: 06/30/2025							
		25/26 Budget	% of Sales	25/26 Budget	% of Sales	25/26 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 137,723.62	84.46%	\$ 159,961.61	84.78%	\$ 189,870.93	84.37%
5180	NA Beverage	\$ 2,514.09	1.54%	\$ 2,303.26	1.22%	\$ 3,667.74	1.63%
	<b>Total Food Sales</b>	<b>\$ 140,237.72</b>	<b>86.00%</b>	<b>\$ 162,264.87</b>	<b>86.00%</b>	<b>\$ 193,538.67</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 14,466.19	8.87%	\$ 17,011.18	9.02%	\$ 18,815.69	8.36%
5220	Wine Sales	\$ 2,516.08	1.54%	\$ 3,713.76	1.97%	\$ 3,878.78	1.72%
5230	Bottled Beer Sales	\$ 1,090.52	0.67%	\$ 868.80	0.46%	\$ 1,249.10	0.56%
5240	Draft Beer Sales	\$ 8,833.29	5.42%	\$ 9,538.48	5.06%	\$ 13,188.85	5.86%
	<b>Total Beverage Sales</b>	<b>\$ 26,906.07</b>	<b>16.50%</b>	<b>\$ 31,132.21</b>	<b>16.50%</b>	<b>\$ 37,132.42</b>	<b>16.50%</b>
	<b>Gross F&amp;B Sales</b>	<b>\$ 167,143.79</b>	<b>102.50%</b>	<b>\$ 193,397.09</b>	<b>102.50%</b>	<b>\$ 230,671.09</b>	<b>102.50%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 1,141.47	0.70%	\$ 1,320.76	0.70%	\$ 1,575.31	0.70%
5120	Guest Recovery Comps	\$ 652.27	0.40%	\$ 754.72	0.40%	\$ 900.18	0.40%
5131	50% Employee Discounts	\$ 652.27	0.40%	\$ 754.72	0.40%	\$ 900.18	0.40%
5132	Manager Meal Discounts	\$ 652.27	0.40%	\$ 754.72	0.40%	\$ 900.18	0.40%
5150	Discounts Marketing	\$ 570.73	0.35%	\$ 660.38	0.35%	\$ 787.66	0.35%
5250	Goodwill Bar Comps	\$ 407.67	0.25%	\$ 471.70	0.25%	\$ 562.61	0.25%
	<b>Total Deductions</b>	<b>\$ 4,076.68</b>	<b>2.50%</b>	<b>\$ 4,717.00</b>	<b>2.50%</b>	<b>\$ 5,626.12</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2025/6 Budget - Smokecraft			PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 06/30/2025			3/30/2026		4/27/2026		5/25/2026	
End Date: 06/28/2026			4/26/2026		5/24/2026		6/28/2026	
LY Start: 07/01/2024								
LY End: 06/30/2025								
<b>Total Other Income and Expense</b>			\$ - 0.00%		\$ - 0.00%		\$ - 0.00%	
<b>Net Sales</b>			\$ 163,067.11 100.00%		\$ 188,680.08 100.00%		\$ 225,044.96 100.00%	
<b>Food Costs</b>								
6110	Meat Cost		\$ 20,474.71	14.60%	\$ 23,690.67	14.60%	\$ 28,256.65	14.60%
6120	Poultry Cost		\$ 3,646.18	2.60%	\$ 4,218.89	2.60%	\$ 5,032.01	2.60%
6130	Seafood Cost		\$ 701.19	0.50%	\$ 811.32	0.50%	\$ 967.69	0.50%
6140	Dairy Cost		\$ 5,609.51	4.00%	\$ 6,490.59	4.00%	\$ 7,741.55	4.00%
6150	Produce Cost		\$ 4,487.61	3.20%	\$ 5,192.48	3.20%	\$ 6,193.24	3.20%
6160	Bakery Cost		\$ 1,963.33	1.40%	\$ 2,271.71	1.40%	\$ 2,709.54	1.40%
6170	Grocery Cost		\$ 8,694.74	6.20%	\$ 10,060.42	6.20%	\$ 11,999.40	6.20%
6180	NA Beverage		\$ 701.19	0.50%	\$ 811.32	0.50%	\$ 967.69	0.50%
<b>Total Food Cost</b>			\$ 46,278.45 33.00%		\$ 53,547.41 33.00%		\$ 63,867.76 33.00%	
<b>Beverage Costs</b>								
6210	Liquor Cost		\$ 2,816.31	10.47%	\$ 3,299.48	10.60%	\$ 3,706.71	9.98%
6220	Wine Cost		\$ 504.59	1.88%	\$ 793.82	2.55%	\$ 757.69	2.04%
6230	Bottled Beer Cost		\$ 270.43	1.01%	\$ 279.11	0.90%	\$ 47.17	0.13%
6240	Draft Beer Cost		\$ 1,789.88	6.65%	\$ 1,913.21	6.15%	\$ 2,974.04	8.01%
<b>Total Bev Cost</b>			\$ 5,381.21 20.00%		\$ 6,285.62 20.00%		\$ 7,485.61 20.00%	
<b>Total F&amp;B Costs</b>			\$ 51,659.66 31.68%		\$ 59,833.03 31.71%		\$ 71,353.37 31.71%	
<b>Gross Profit</b>			\$ 111,407.45 68.32%		\$ 128,847.05 68.29%		\$ 153,691.59 68.29%	
<b>Payroll Costs</b>								
6310	Management Salaries		\$ 15,477.40	9.49%	\$ 15,477.40	8.20%	\$ 19,346.75	8.60%

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 06/30/2025		3/30/2026		4/27/2026		5/25/2026	
End Date: 06/28/2026		4/26/2026		5/24/2026		6/28/2026	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>6311</b>	Direct Labor - FOH	\$ 4,076.68	2.50%	\$ 5,188.70	2.75%	\$ 6,188.74	2.75%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 244.60	0.15%	\$ 283.02	0.15%	\$ 337.57	0.15%
<b>6314</b>	Direct Labor - BOH	\$ 27,721.41	17.00%	\$ 31,132.21	16.50%	\$ 35,444.58	15.75%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Labor</b>		<b>\$ 47,520.09</b>	<b>29.14%</b>	<b>\$ 52,081.34</b>	<b>27.60%</b>	<b>\$ 61,317.64</b>	<b>27.25%</b>
<b>6510</b>	Payroll Taxes	\$ 6,196.55	3.80%	\$ 7,169.84	3.80%	\$ 8,551.71	3.80%
<b>6530</b>	Vacation Pay	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6540</b>	Parking	\$ 206.00	0.13%	\$ 206.00	0.11%	\$ 206.00	0.09%
<b>6550</b>	Uniform Allowance	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 618.00	0.38%	\$ 618.00	0.33%	\$ 618.00	0.27%
<b>6580</b>	Workers Compensation	\$ 525.30	0.32%	\$ 525.30	0.28%	\$ 525.30	0.23%
<b>6610</b>	Other Benefits	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6615</b>	Payroll Processing Fees	\$ 309.00	0.25%	\$ 309.00	0.25%	\$ 309.00	0.25%
<b>Total Payroll Expenses</b>		<b>\$ 7,854.85</b>	<b>4.82%</b>	<b>\$ 8,828.14</b>	<b>4.68%</b>	<b>\$ 10,210.01</b>	<b>4.54%</b>
<b>Total Payroll Costs</b>		<b>\$ 55,374.94</b>	<b>33.96%</b>	<b>\$ 60,909.48</b>	<b>32.28%</b>	<b>\$ 71,527.65</b>	<b>31.78%</b>
<b>Controllable Expenses</b>							
<b>6500</b>	3rd Party Delivery Expense	\$ 4,892.01	3.00%	\$ 5,660.40	3.00%	\$ 6,751.35	3.00%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 566.50	0.35%	\$ 566.50	0.30%	\$ 566.50	0.25%
<b>6740</b>	Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6750</b>	Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6790</b>	Other Contracted Services	\$ 309.00	0.19%	\$ 309.00	0.16%	\$ 309.00	0.14%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 652.27	0.40%	\$ 188.68	0.10%	\$ 450.09	0.20%
<b>7040</b>	Cleaning Supplies	\$ 326.13	0.20%	\$ 377.36	0.20%	\$ 450.09	0.20%

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 06/30/2025		3/30/2026		4/27/2026		5/25/2026	
End Date: 06/28/2026		4/26/2026		5/24/2026		6/28/2026	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>7045</b>	Dish Chemicals	\$ 489.20	0.30%	\$ 566.04	0.30%	\$ 675.13	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,223.00	0.75%	\$ 1,415.10	0.75%	\$ 1,687.84	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,772.14	1.70%	\$ 3,207.56	1.70%	\$ 3,150.63	1.40%
<b>7106</b>	Catering Supplies	\$ 652.27	0.40%	\$ 754.72	0.40%	\$ 900.18	0.40%
<b>7110</b>	Operating Supplies F&B	\$ 1,630.67	1.00%	\$ 1,886.80	1.00%	\$ 2,250.45	1.00%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 13,513.20</b>	<b>8.29%</b>	<b>\$ 14,932.17</b>	<b>7.91%</b>	<b>\$ 17,191.26</b>	<b>7.64%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,545.00	0.95%	\$ 1,545.00	0.82%	\$ 1,545.00	0.69%
<b>7195</b>	Accounting Services	\$ 8,240.00	5.05%	\$ 2,575.00	1.36%	\$ 2,575.00	1.14%
<b>7220</b>	Bank Charges & Fees	\$ 15.45	0.01%	\$ 15.45	0.01%	\$ 15.45	0.01%
<b>7230</b>	Licenses & Permits	\$ 618.00	0.38%	\$ 618.00	0.33%	\$ 618.00	0.27%
<b>7250</b>	Credit Card Commissions	\$ 3,669.01	2.25%	\$ 4,245.30	2.25%	\$ 5,063.51	2.25%
<b>7256</b>	Employment Ads	\$ 92.70	0.06%	\$ 92.70	0.05%	\$ 92.70	0.04%
<b>7270</b>	Dues & Subscriptions	\$ 51.50	0.03%	\$ 51.50	0.03%	\$ 51.50	0.02%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,313.25	0.81%	\$ 1,313.25	0.70%	\$ 1,313.25	0.58%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 163.07	0.10%	\$ 188.68	0.10%	\$ 225.04	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 669.50	0.41%	\$ 669.50	0.35%	\$ 669.50	0.30%
<b>7360</b>	Travel	\$ 128.75	0.08%	\$ 128.75	0.07%	\$ 128.75	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 16,506.23</b>	<b>10.12%</b>	<b>\$ 11,443.13</b>	<b>6.06%</b>	<b>\$ 12,297.71</b>	<b>5.46%</b>
<b>Advertising &amp; Promotion</b>							

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 06/30/2025		3/30/2026		4/27/2026		5/25/2026	
End Date: 06/28/2026		4/26/2026		5/24/2026		6/28/2026	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 515.00	0.32%	\$ 515.00	0.27%	\$ 515.00	0.23%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 515.00</b>	<b>0.32%</b>	<b>\$ 515.00</b>	<b>0.27%</b>	<b>\$ 515.00</b>	<b>0.23%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,630.67	1.00%	\$ 1,886.80	1.00%	\$ 2,250.45	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,790.40	2.32%	\$ 3,790.40	2.01%	\$ 3,790.40	1.68%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 643.75	0.39%	\$ 643.75	0.34%	\$ 643.75	0.29%
<b>7720</b>	MC-Other Equipment	\$ 262.65	0.16%	\$ 262.65	0.14%	\$ 262.65	0.12%
<b>7750</b>	Pest Control	\$ 87.55	0.05%	\$ 87.55	0.05%	\$ 87.55	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 6,415.02</b>	<b>3.93%</b>	<b>\$ 6,671.15</b>	<b>3.54%</b>	<b>\$ 6,992.04</b>	<b>3.11%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 2,446.01	1.50%	\$ 2,452.84	1.30%	\$ 2,250.45	1.00%
<b>7820</b>	Natural Gas	\$ 978.40	0.60%	\$ 1,132.08	0.60%	\$ 1,125.22	0.50%
<b>7830</b>	Water & Sewer	\$ 489.20	0.30%	\$ 566.04	0.30%	\$ 675.13	0.30%
<b>7840</b>	Firewood	\$ 772.50	0.47%	\$ 772.50	0.41%	\$ 772.50	0.34%
<b>Total Utilities</b>		<b>\$ 4,686.11</b>	<b>2.87%</b>	<b>\$ 4,923.46</b>	<b>2.61%</b>	<b>\$ 4,823.31</b>	<b>2.14%</b>
<b>Total Operating Expenses</b>		<b>\$ 41,635.56</b>	<b>25.53%</b>	<b>\$ 38,484.91</b>	<b>20.40%</b>	<b>\$ 41,819.32</b>	<b>18.58%</b>

<b>2025/6 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 06/30/2025		3/30/2026		4/27/2026		5/25/2026	
End Date: 06/28/2026		4/26/2026		5/24/2026		6/28/2026	
LY Start: 07/01/2024							
LY End: 06/30/2025							
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	<b>Total Other Income</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 14,396.95</b>	<b>8.83%</b>	<b>\$ 29,452.66</b>	<b>15.61%</b>	<b>\$ 40,344.62</b>	<b>17.93%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 14,396.95</b>	<b>8.83%</b>	<b>\$ 29,452.66</b>	<b>15.61%</b>	<b>\$ 40,344.62</b>	<b>17.93%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 13,112.56	8.04%	\$ 13,112.56	6.95%	\$ 13,112.56	5.83%
<b>8015</b>	Common Area Maintenance	\$ 2,384.45	1.46%	\$ 2,384.45	1.26%	\$ 2,384.45	1.06%
<b>8020</b>	Property Insurance	\$ 135.96	0.08%	\$ 135.96	0.07%	\$ 135.96	0.06%
<b>8030</b>	Property Taxes	\$ 3,781.60	2.32%	\$ 3,781.60	2.00%	\$ 3,781.60	1.68%
	<b>Total Facility Expenses</b>	<b>\$ 19,414.57</b>	<b>11.91%</b>	<b>\$ 19,414.57</b>	<b>10.29%</b>	<b>\$ 19,414.57</b>	<b>8.63%</b>
<b>Restaurant EBDIT</b>		<b>\$ (5,017.62)</b>	<b>-3.08%</b>	<b>\$ 10,038.09</b>	<b>5.32%</b>	<b>\$ 20,930.05</b>	<b>9.30%</b>

**2025/6 Budget - Smokecraft**

Start Date: 06/30/2025

End Date: 06/28/2026

LY Start: 07/01/2024

LY End: 06/30/2025

**TOTAL****25/26 Budget % of Sales****Gross Sales****5100** Food Sales \$ 1,811,673.91 85.09%**5180** NA Beverage \$ 26,403.94 1.24%**Total Food Sales \$ 1,838,077.85 86.33%****5210** Liquor Sales \$ 180,561.78 8.48%**5220** Wine Sales \$ 36,886.41 1.73%**5230** Bottled Beer Sales \$ 19,457.92 0.91%**5240** Draft Beer Sales \$ 106,763.73 5.01%**Total Beverage Sales \$ 343,669.85 16.14%****Gross F&B Sales \$ 2,181,747.70 102.47%****Deductions****5110** Goodwill Comps \$ 14,394.37 0.68%**5120** Guest Recovery Comps \$ 8,176.97 0.38%**5131** 50% Employee Discounts \$ 8,685.04 0.41%**5132** Manager Meal Discounts \$ 8,346.33 0.39%**5150** Discounts Marketing \$ 7,451.22 0.35%**5250** Goodwill Bar Comps \$ 5,322.30 0.25%**Total Deductions \$ 51,206.28 2.41%****Other Income and Expense****5300** Sundry Sales \$ - 0.00%**5910** Service Charge Revenue - Catering \$ - 0.00%

**2025/6 Budget - Smokecraft**

Start Date: 06/30/2025

End Date: 06/28/2026

LY Start: 07/01/2024

LY End: 06/30/2025

<b>Total Other Income and Expense</b>		<b>\$</b>	<b>-</b>	<b>0.00%</b>
<b>Net Sales</b>		<b>\$</b>	<b>2,129,091.43</b>	<b>100.00%</b>
<b>Food Costs</b>				
<b>6110</b>	Meat Cost	\$	268,359.37	14.60%
<b>6120</b>	Poultry Cost	\$	47,790.02	2.60%
<b>6130</b>	Seafood Cost	\$	9,190.39	0.50%
<b>6140</b>	Dairy Cost	\$	73,523.11	4.00%
<b>6150</b>	Produce Cost	\$	58,818.49	3.20%
<b>6160</b>	Bakery Cost	\$	25,733.09	1.40%
<b>6170</b>	Grocery Cost	\$	113,960.83	6.20%
<b>6180</b>	NA Beverage	\$	9,190.39	0.50%
<b>Total Food Cost</b>		<b>\$</b>	<b>606,565.69</b>	<b>33.00%</b>
<b>Beverage Costs</b>				
<b>6210</b>	Liquor Cost	\$	35,416.87	1.66%
<b>6220</b>	Wine Cost	\$	8,155.66	0.38%
<b>6230</b>	Bottled Beer Cost	\$	4,545.98	0.21%
<b>6240</b>	Draft Beer Cost	\$	20,733.77	0.97%
<b>Total Bev Cost</b>		<b>\$</b>	<b>68,852.28</b>	<b>20.03%</b>
<b>Total F&amp;B Costs</b>		<b>\$</b>	<b>675,417.97</b>	<b>31.72%</b>
<b>Gross Profit</b>		<b>\$</b>	<b>1,453,503.14</b>	<b>68.27%</b>
<b>Payroll Costs</b>				
<b>6310</b>	Management Salaries	\$	198,717.54	9.33%



**2025/6 Budget - Smokecraft**

Start Date: 06/30/2025

End Date: 06/28/2026

LY Start: 07/01/2024

LY End: 06/30/2025

<b>6311</b>	Direct Labor - FOH	\$ 57,578.21	2.70%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 3,748.39	0.18%
<b>6314</b>	Direct Labor - BOH	\$ 362,522.10	17.03%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%
	<b>Total Labor</b>	<b>\$ 622,566.25</b>	<b>29.24%</b>
<b>6510</b>	Payroll Taxes	\$ 80,899.00	3.80%
<b>6530</b>	Vacation Pay	\$ -	0.00%
<b>6540</b>	Parking	\$ 2,472.00	0.12%
<b>6550</b>	Uniform Allowance	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 7,416.00	0.35%
<b>6580</b>	Workers Compensation	\$ 6,303.60	0.30%
<b>6610</b>	Other Benefits	\$ 113.30	0.01%
<b>6615</b>	Payroll Processing Fees	\$ 3,708.00	0.17%
	<b>Total Payroll Expenses</b>	<b>\$ 100,911.90</b>	<b>4.74%</b>
	<b>Total Payroll Costs</b>	<b>\$ 723,478.15</b>	<b>33.98%</b>
	<b>Controllable Expenses</b>		
<b>6500</b>	3rd Party Delivery Expense	\$ 61,467.48	2.89%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 6,798.00	0.32%
<b>6740</b>	Security	\$ 618.00	0.03%
<b>6750</b>	Trash Removal	\$ -	0.00%
<b>6790</b>	Other Contracted Services	\$ 3,708.00	0.17%
<b>7010</b>	Register Over/Short	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 5,735.52	0.27%
<b>7040</b>	Cleaning Supplies	\$ 4,452.21	0.21%

**2025/6 Budget - Smokecraft**

Start Date: 06/30/2025

End Date: 06/28/2026

LY Start: 07/01/2024

LY End: 06/30/2025

<b>7045</b>	Dish Chemicals	\$	6,213.00	0.29%
<b>7050</b>	Decorations	\$	-	0.00%
<b>7060</b>	Linens	\$	15,432.86	0.72%
<b>7080</b>	New Menus/Printing	\$	-	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$	-	0.00%
<b>7105</b>	To Go Supplies	\$	32,495.96	1.53%
<b>7106</b>	Catering Supplies	\$	14,767.29	0.69%
<b>7110</b>	Operating Supplies F&B	\$	24,846.74	1.17%
<b>7120</b>	Uniforms	\$	-	0.00%
<b>7470</b>	Live Entertainment	\$	-	0.00%
<b>Total Controllable Expenses</b>		<b>\$</b>	<b>176,535.05</b>	<b>8.29%</b>

**General & Administrative**

<b>7190</b>	Other Contracted Services-Admin	\$	18,540.00	0.87%
<b>7195</b>	Accounting Services	\$	36,565.00	1.72%
<b>7220</b>	Bank Charges & Fees	\$	798.25	0.04%
<b>7230</b>	Licenses & Permits	\$	7,416.00	0.35%
<b>7250</b>	Credit Card Commissions	\$	47,900.72	2.25%
<b>7256</b>	Employment Ads	\$	1,112.40	0.05%
<b>7270</b>	Dues & Subscriptions	\$	618.00	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$	15,759.00	0.74%
<b>7290</b>	Legal & Professional Services	\$	-	0.00%
<b>7320</b>	Office Supplies & Postage	\$	2,128.92	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$	8,034.00	0.38%
<b>7360</b>	Travel	\$	1,545.00	0.07%
<b>7370</b>	Meals & Entertainment	\$	-	0.00%
<b>Total General &amp; Administrative</b>		<b>\$</b>	<b>140,417.30</b>	<b>6.60%</b>

**Advertising & Promotion**

**2025/6 Budget - Smokecraft**

Start Date: 06/30/2025

End Date: 06/28/2026

LY Start: 07/01/2024

LY End: 06/30/2025

<b>7400</b>	Local Charitable Donations	\$	-	0.00%
<b>7430</b>	Local Advertising & Promotion	\$	-	0.00%
<b>7435</b>	Advertising & Marketing	\$	8,240.00	0.39%
<b>7460</b>	Special Promotions	\$	-	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$</b>	<b>8,240.00</b>	<b>0.39%</b>
<b>Repairs &amp; Maintenance</b>				
<b>7500</b>	Repairs & Maintenance	\$	20,621.29	0.97%
<b>7620</b>	R&M HVAC & Refrigeration	\$	-	0.00%
<b>7630</b>	R&M - Plumbing	\$	-	0.00%
<b>7640</b>	R&M - Electric	\$	-	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$	-	0.00%
<b>7660</b>	R&M - POS Systems	\$	-	0.00%
<b>7695</b>	Cleaning Service	\$	45,484.80	2.14%
<b>7710</b>	MC-HVAC & Refrigeration	\$	15,748.19	0.74%
<b>7720</b>	MC-Other Equipment	\$	3,151.80	0.15%
<b>7750</b>	Pest Control	\$	1,050.60	0.05%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$	-	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$</b>	<b>86,013.92</b>	<b>4.04%</b>
<b>Utilities</b>				
<b>7810</b>	Electricity	\$	31,199.75	1.47%
<b>7820</b>	Natural Gas	\$	13,177.10	0.62%
<b>7830</b>	Water & Sewer	\$	6,812.03	0.32%
<b>7840</b>	Firewood	\$	9,270.00	0.44%
<b>Total Utilities</b>		<b>\$</b>	<b>60,458.87</b>	<b>2.84%</b>
<b>Total Operating Expenses</b>		<b>\$</b>	<b>471,665.14</b>	<b>22.15%</b>

**2025/6 Budget - Smokecraft**

Start Date: 06/30/2025

End Date: 06/28/2026

LY Start: 07/01/2024

LY End: 06/30/2025

**Other Income (Expenses)**

<b>5500</b>	Door Revenue	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>

<b>Operating Income Before Bonus</b>	<b>\$ 258,359.85</b>	<b>12.13%</b>
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<b>6455</b>	Management Bonuses	\$ -	0.00%
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<b>Restaurant Operating Income</b>	<b>\$ 258,359.85</b>	<b>12.13%</b>
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**Facility Expenses**

<b>8010</b>	Rents	\$ 157,350.71	7.39%
<b>8015</b>	Common Area Maintenance	\$ 28,613.40	1.34%
<b>8020</b>	Property Insurance	\$ 1,631.52	0.08%
<b>8030</b>	Property Taxes	\$ 45,379.25	2.13%
<b>Total Facility Expenses</b>		<b>\$ 232,974.88</b>	<b>10.94%</b>

<b>Restaurant EBDIT</b>	<b>\$ 25,384.97</b>	<b>1.19%</b>
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<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 06/28/2026		6/29/2026		7/27/2026		8/24/2026	
End Date: 06/27/2027		7/26/2026		8/23/2026		9/27/2026	
LY Start: 06/29/2025							
LY End: 06/28/2026							
		26/27 Budget	% of Sales	26/27 Budget	% of Sales	26/27 Budget	% of Sales
<b>Gross Sales</b>							
<b>5100</b>	Food Sales	\$ 141,502.44	84.98%	\$ 168,130.94	88.89%	\$ 172,451.79	84.50%
<b>5180</b>	NA Beverage	\$ 1,690.54	1.02%	\$ 2,103.65	1.11%	\$ 3,059.58	1.50%
	<b>Total Food Sales</b>	<b>\$ 143,192.98</b>	<b>86.00%</b>	<b>\$ 170,234.59</b>	<b>90.00%</b>	<b>\$ 175,511.38</b>	<b>86.00%</b>
<b>5210</b>	Liquor Sales	\$ 13,536.50	8.13%	\$ 12,474.18	6.59%	\$ 15,878.41	7.78%
<b>5220</b>	Wine Sales	\$ 3,053.13	1.83%	\$ 2,481.08	1.31%	\$ 3,812.03	1.87%
<b>5230</b>	Bottled Beer Sales	\$ 1,776.30	1.07%	\$ 1,763.99	0.93%	\$ 2,926.76	1.43%
<b>5240</b>	Draft Beer Sales	\$ 8,690.88	5.22%	\$ 6,924.45	3.66%	\$ 11,056.49	5.42%
	<b>Total Beverage Sales</b>	<b>\$ 27,056.81</b>	<b>16.25%</b>	<b>\$ 23,643.69</b>	<b>12.50%</b>	<b>\$ 33,673.69</b>	<b>16.50%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 170,249.79</b>	<b>102.25%</b>	<b>\$ 193,878.29</b>	<b>102.50%</b>	<b>\$ 209,185.07</b>	<b>102.50%</b>
<b>Deductions</b>							
<b>5110</b>	Goodwill Comps	\$ 915.77	0.55%	\$ 1,040.32	0.55%	\$ 1,428.58	0.70%
<b>5120</b>	Guest Recovery Comps	\$ 499.51	0.30%	\$ 567.45	0.30%	\$ 816.33	0.40%
<b>5131</b>	50% Employee Discounts	\$ 749.27	0.45%	\$ 851.17	0.45%	\$ 816.33	0.40%
<b>5132</b>	Manager Meal Discounts	\$ 582.76	0.35%	\$ 662.02	0.35%	\$ 816.33	0.40%
<b>5150</b>	Discounts Marketing	\$ 582.76	0.35%	\$ 662.02	0.35%	\$ 714.29	0.35%
<b>5250</b>	Goodwill Bar Comps	\$ 416.26	0.25%	\$ 472.87	0.25%	\$ 510.21	0.25%
	<b>Total Deductions</b>	<b>\$ 3,746.33</b>	<b>2.25%</b>	<b>\$ 4,255.86</b>	<b>2.25%</b>	<b>\$ 5,102.07</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
<b>5300</b>	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5910</b>	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2026/7 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 06/28/2026		6/29/2026		7/27/2026		8/24/2026	
End Date: 06/27/2027		7/26/2026		8/23/2026		9/27/2026	
LY Start: 06/29/2025							
LY End: 06/28/2026							

2026/7 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 06/28/2026		6/29/2026		7/27/2026		8/24/2026	
End Date: 06/27/2027		7/26/2026		8/23/2026		9/27/2026	
LY Start: 06/29/2025							
LY End: 06/28/2026							

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 06/28/2026		6/29/2026		7/27/2026		8/24/2026	
End Date: 06/27/2027		7/26/2026		8/23/2026		9/27/2026	
LY Start: 06/29/2025							
LY End: 06/28/2026							
<b>6790</b>	Other Contracted Services	\$ 318.27	0.19%	\$ 318.27	0.17%	\$ 318.27	0.16%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 666.01	0.40%	\$ 378.30	0.20%	\$ 408.17	0.20%
<b>7040</b>	Cleaning Supplies	\$ 333.01	0.20%	\$ 378.30	0.20%	\$ 612.25	0.30%
<b>7045</b>	Dish Chemicals	\$ 499.51	0.30%	\$ 567.45	0.30%	\$ 510.21	0.25%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,248.78	0.75%	\$ 1,040.32	0.55%	\$ 1,428.58	0.70%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,830.56	1.70%	\$ 2,269.79	1.20%	\$ 2,857.16	1.40%
<b>7106</b>	Catering Supplies	\$ 666.01	0.40%	\$ 3,215.54	1.70%	\$ 1,020.41	0.50%
<b>7110</b>	Operating Supplies F&B	\$ 2,331.05	1.40%	\$ 2,648.09	1.40%	\$ 2,040.83	1.00%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 14,471.80</b>	<b>8.69%</b>	<b>\$ 17,074.05</b>	<b>9.03%</b>	<b>\$ 15,799.82</b>	<b>7.74%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,591.35	0.96%	\$ 1,591.35	0.84%	\$ 1,591.35	0.78%
<b>7195</b>	Accounting Services	\$ 2,652.25	1.59%	\$ 2,652.25	1.40%	\$ 2,652.25	1.30%
<b>7220</b>	Bank Charges & Fees	\$ 106.09	0.06%	\$ 106.09	0.06%	\$ 106.09	0.05%
<b>7230</b>	Licenses & Permits	\$ 636.54	0.38%	\$ 636.54	0.34%	\$ 636.54	0.31%
<b>7250</b>	Credit Card Commissions	\$ 3,746.33	2.25%	\$ 4,255.86	2.25%	\$ 4,591.87	2.25%
<b>7256</b>	Employment Ads	\$ 95.48	0.06%	\$ 95.48	0.05%	\$ 95.48	0.05%
<b>7270</b>	Dues & Subscriptions	\$ 53.05	0.03%	\$ 53.05	0.03%	\$ 53.05	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,352.65	0.81%	\$ 1,352.65	0.72%	\$ 1,352.65	0.66%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 166.50	0.10%	\$ 189.15	0.10%	\$ 204.08	0.10%



<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 06/28/2026		6/29/2026		7/27/2026		8/24/2026	
End Date: 06/27/2027		7/26/2026		8/23/2026		9/27/2026	
LY Start: 06/29/2025							
LY End: 06/28/2026							
<b>7350</b>	Telephone/Internet/Cable	\$ 689.59	0.41%	\$ 689.59	0.36%	\$ 689.59	0.34%
<b>7360</b>	Travel	\$ 132.61	0.08%	\$ 132.61	0.07%	\$ 132.61	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 11,222.43</b>	<b>6.74%</b>	<b>\$ 11,754.62</b>	<b>6.21%</b>	<b>\$ 12,105.55</b>	<b>5.93%</b>
<b>Advertising &amp; Promotion</b>							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 530.45	0.32%	\$ 530.45	0.28%	\$ 530.45	0.26%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 530.45</b>	<b>0.32%</b>	<b>\$ 530.45</b>	<b>0.28%</b>	<b>\$ 530.45</b>	<b>0.26%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,665.03	1.00%	\$ 1,891.50	1.00%	\$ 2,040.83	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,904.11	2.34%	\$ 3,904.11	2.06%	\$ 3,904.11	1.91%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 2,542.45	1.53%	\$ 663.06	0.35%	\$ 1,113.95	0.55%
<b>7720</b>	MC-Other Equipment	\$ 270.53	0.16%	\$ 270.53	0.14%	\$ 270.53	0.13%
<b>7750</b>	Pest Control	\$ 90.18	0.05%	\$ 90.18	0.05%	\$ 90.18	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 8,472.30</b>	<b>5.09%</b>	<b>\$ 6,819.38</b>	<b>3.61%</b>	<b>\$ 7,419.59</b>	<b>3.64%</b>
<b>Utilities</b>							

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 06/28/2026		6/29/2026		7/27/2026		8/24/2026	
End Date: 06/27/2027		7/26/2026		8/23/2026		9/27/2026	
LY Start: 06/29/2025							
LY End: 06/28/2026							
<b>7810</b>	Electricity	\$ 2,497.55	1.50%	\$ 2,269.79	1.20%	\$ 2,244.91	1.10%
<b>7820</b>	Natural Gas	\$ 999.02	0.60%	\$ 1,134.90	0.60%	\$ 1,224.50	0.60%
<b>7830</b>	Water & Sewer	\$ 499.51	0.30%	\$ 567.45	0.30%	\$ 714.29	0.35%
<b>7840</b>	Firewood	\$ 795.68	0.48%	\$ 795.68	0.42%	\$ 795.68	0.39%
<b>Total Utilities</b>		<b>\$ 4,791.76</b>	<b>2.88%</b>	<b>\$ 4,767.82</b>	<b>2.52%</b>	<b>\$ 4,979.38</b>	<b>2.44%</b>
<b>Total Operating Expenses</b>		<b>\$ 39,488.74</b>	<b>23.72%</b>	<b>\$ 40,946.31</b>	<b>21.65%</b>	<b>\$ 40,834.79</b>	<b>20.01%</b>
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 12,849.02</b>	<b>7.72%</b>	<b>\$ 27,122.77</b>	<b>14.34%</b>	<b>\$ 27,568.77</b>	<b>13.51%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 12,849.02</b>	<b>7.72%</b>	<b>\$ 27,122.77</b>	<b>14.34%</b>	<b>\$ 27,568.77</b>	<b>13.51%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 13,505.94	8.11%	\$ 13,505.94	7.14%	\$ 13,505.94	6.62%
<b>8015</b>	Common Area Maintenance	\$ 2,455.98	1.48%	\$ 2,455.98	1.30%	\$ 2,455.98	1.20%
<b>8020</b>	Property Insurance	\$ 140.04	0.08%	\$ 140.04	0.07%	\$ 140.04	0.07%
<b>8030</b>	Property Taxes	\$ 3,895.05	2.34%	\$ 3,895.05	2.06%	\$ 3,895.05	1.91%
<b>Total Facility Expenses</b>		<b>\$ 19,997.01</b>	<b>12.01%</b>	<b>\$ 19,997.01</b>	<b>10.57%</b>	<b>\$ 19,997.01</b>	<b>9.80%</b>
<b>Restaurant EBDIT</b>		<b>\$ (7,147.99)</b>	<b>-4.29%</b>	<b>\$ 7,125.76</b>	<b>3.77%</b>	<b>\$ 7,571.76</b>	<b>3.71%</b>

**2026/7 Budget - Smokecraft**

Start Date: 06/28/2026

End Date: 06/27/2027

LY Start: 06/29/2025

LY End: 06/28/2026

**PERIOD 7**

6/29/2026

7/26/2026

**PERIOD 8**

7/27/2026

8/23/2026

**PERIOD 9**

8/24/2026

9/27/2026

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/28/2026		9/28/2026		10/26/2026		11/23/2026	
End Date: 06/27/2027		10/25/2026		11/22/2026		12/27/2026	
LY Start: 06/29/2025							
LY End: 06/28/2026							
		<b>26/27 Budget</b>	<b>% of Sales</b>	<b>26/27 Budget</b>	<b>% of Sales</b>	<b>26/27 Budget</b>	<b>% of Sales</b>
<b>Gross Sales</b>							
<b>5100</b>	Food Sales	\$ 136,528.08	84.89%	\$ 113,742.78	85.31%	\$ 198,962.94	85.11%
<b>5180</b>	NA Beverage	\$ 1,781.57	1.11%	\$ 919.27	0.69%	\$ 2,080.16	0.89%
	<b>Total Food Sales</b>	<b>\$ 138,309.65</b>	<b>86.00%</b>	<b>\$ 114,662.05</b>	<b>86.00%</b>	<b>\$ 201,043.10</b>	<b>86.00%</b>
<b>5210</b>	Liquor Sales	\$ 13,205.90	8.21%	\$ 11,509.20	8.63%	\$ 21,611.43	9.24%
<b>5220</b>	Wine Sales	\$ 2,718.01	1.69%	\$ 2,480.35	1.86%	\$ 3,389.70	1.45%
<b>5230</b>	Bottled Beer Sales	\$ 1,569.82	0.98%	\$ 1,528.62	1.15%	\$ 2,464.04	1.05%
<b>5240</b>	Draft Beer Sales	\$ 9,042.43	5.62%	\$ 6,480.95	4.86%	\$ 11,107.05	4.75%
	<b>Total Beverage Sales</b>	<b>\$ 26,536.15</b>	<b>16.50%</b>	<b>\$ 21,999.11</b>	<b>16.50%</b>	<b>\$ 38,572.22</b>	<b>16.50%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 164,845.81</b>	<b>102.50%</b>	<b>\$ 136,661.16</b>	<b>102.50%</b>	<b>\$ 239,615.32</b>	<b>102.50%</b>
<b>Deductions</b>							
<b>5110</b>	Goodwill Comps	\$ 1,125.78	0.70%	\$ 933.30	0.70%	\$ 1,636.40	0.70%
<b>5120</b>	Guest Recovery Comps	\$ 643.30	0.40%	\$ 533.31	0.40%	\$ 935.08	0.40%
<b>5131</b>	50% Employee Discounts	\$ 643.30	0.40%	\$ 533.31	0.40%	\$ 935.08	0.40%
<b>5132</b>	Manager Meal Discounts	\$ 643.30	0.40%	\$ 533.31	0.40%	\$ 935.08	0.40%
<b>5150</b>	Discounts Marketing	\$ 562.89	0.35%	\$ 466.65	0.35%	\$ 818.20	0.35%
<b>5250</b>	Goodwill Bar Comps	\$ 402.06	0.25%	\$ 333.32	0.25%	\$ 584.43	0.25%
	<b>Total Deductions</b>	<b>\$ 4,020.63</b>	<b>2.50%</b>	<b>\$ 3,333.20</b>	<b>2.50%</b>	<b>\$ 5,844.28</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
<b>5300</b>	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5910</b>	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2026/7 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 06/28/2026		9/28/2026		10/26/2026		11/23/2026	
End Date: 06/27/2027		10/25/2026		11/22/2026		12/27/2026	
LY Start: 06/29/2025							
LY End: 06/28/2026							

2026/7 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 06/28/2026		9/28/2026		10/26/2026		11/23/2026	
End Date: 06/27/2027		10/25/2026		11/22/2026		12/27/2026	
LY Start: 06/29/2025							
LY End: 06/28/2026							

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/28/2026		9/28/2026		10/26/2026		11/23/2026	
End Date: 06/27/2027		10/25/2026		11/22/2026		12/27/2026	
LY Start: 06/29/2025							
LY End: 06/28/2026							
<b>6790</b>	Other Contracted Services	\$ 318.27	0.20%	\$ 318.27	0.24%	\$ 318.27	0.14%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 643.30	0.40%	\$ 266.66	0.20%	\$ 467.54	0.20%
<b>7040</b>	Cleaning Supplies	\$ 321.65	0.20%	\$ 266.66	0.20%	\$ 467.54	0.20%
<b>7045</b>	Dish Chemicals	\$ 402.06	0.25%	\$ 399.98	0.30%	\$ 701.31	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,125.78	0.70%	\$ 999.96	0.75%	\$ 1,753.28	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,251.55	1.40%	\$ 1,866.59	1.40%	\$ 3,740.34	1.60%
<b>7106</b>	Catering Supplies	\$ 804.13	0.50%	\$ 533.31	0.40%	\$ 4,675.42	2.00%
<b>7110</b>	Operating Supplies F&B	\$ 2,010.31	1.25%	\$ 1,866.59	1.40%	\$ 2,922.14	1.25%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 13,204.89</b>	<b>8.21%</b>	<b>\$ 11,101.35</b>	<b>8.33%</b>	<b>\$ 20,304.76</b>	<b>8.69%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,591.35	0.99%	\$ 1,591.35	1.19%	\$ 1,591.35	0.68%
<b>7195</b>	Accounting Services	\$ 2,652.25	1.65%	\$ 2,652.25	1.99%	\$ 2,652.25	1.13%
<b>7220</b>	Bank Charges & Fees	\$ 106.09	0.07%	\$ 106.09	0.08%	\$ 106.09	0.05%
<b>7230</b>	Licenses & Permits	\$ 636.54	0.40%	\$ 636.54	0.48%	\$ 636.54	0.27%
<b>7250</b>	Credit Card Commissions	\$ 3,618.57	2.25%	\$ 2,999.88	2.25%	\$ 5,259.85	2.25%
<b>7256</b>	Employment Ads	\$ 95.48	0.06%	\$ 95.48	0.07%	\$ 95.48	0.04%
<b>7270</b>	Dues & Subscriptions	\$ 53.05	0.03%	\$ 53.05	0.04%	\$ 53.05	0.02%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,352.65	0.84%	\$ 1,352.65	1.01%	\$ 1,352.65	0.58%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 160.83	0.10%	\$ 133.33	0.10%	\$ 233.77	0.10%

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/28/2026		9/28/2026		10/26/2026		11/23/2026	
End Date: 06/27/2027		10/25/2026		11/22/2026		12/27/2026	
LY Start: 06/29/2025							
LY End: 06/28/2026							
<b>7350</b>	Telephone/Internet/Cable	\$ 689.59	0.43%	\$ 689.59	0.52%	\$ 689.59	0.29%
<b>7360</b>	Travel	\$ 132.61	0.08%	\$ 132.61	0.10%	\$ 132.61	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 11,088.99</b>	<b>6.90%</b>	<b>\$ 10,442.81</b>	<b>7.83%</b>	<b>\$ 12,803.22</b>	<b>5.48%</b>
<b>Advertising &amp; Promotion</b>							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 530.45	0.33%	\$ 1,591.35	1.19%	\$ 1,591.35	0.68%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 530.45</b>	<b>0.33%</b>	<b>\$ 1,591.35</b>	<b>1.19%</b>	<b>\$ 1,591.35</b>	<b>0.68%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,608.25	1.00%	\$ 1,333.28	1.00%	\$ 1,636.40	0.70%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,904.11	2.43%	\$ 3,904.11	2.93%	\$ 3,904.11	1.67%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 663.06	0.41%	\$ 2,542.45	1.91%	\$ 2,387.03	1.02%
<b>7720</b>	MC-Other Equipment	\$ 270.53	0.17%	\$ 270.53	0.20%	\$ 270.53	0.12%
<b>7750</b>	Pest Control	\$ 90.18	0.06%	\$ 90.18	0.07%	\$ 90.18	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 6,536.13</b>	<b>4.06%</b>	<b>\$ 8,140.54</b>	<b>6.11%</b>	<b>\$ 8,288.24</b>	<b>3.55%</b>
<b>Utilities</b>							



<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/28/2026		9/28/2026		10/26/2026		11/23/2026	
End Date: 06/27/2027		10/25/2026		11/22/2026		12/27/2026	
LY Start: 06/29/2025							
LY End: 06/28/2026							
<b>7810</b>	Electricity	\$ 2,090.73	1.30%	\$ 2,666.56	2.00%	\$ 3,272.79	1.40%
<b>7820</b>	Natural Gas	\$ 1,125.78	0.70%	\$ 1,199.95	0.90%	\$ 1,168.86	0.50%
<b>7830</b>	Water & Sewer	\$ 643.30	0.40%	\$ 533.31	0.40%	\$ 584.43	0.25%
<b>7840</b>	Firewood	\$ 795.68	0.49%	\$ 795.68	0.60%	\$ 795.68	0.34%
<b>Total Utilities</b>		<b>\$ 4,655.48</b>	<b>2.89%</b>	<b>\$ 5,195.50</b>	<b>3.90%</b>	<b>\$ 5,821.75</b>	<b>2.49%</b>
<b>Total Operating Expenses</b>		<b>\$ 36,015.95</b>	<b>22.39%</b>	<b>\$ 36,471.55</b>	<b>27.35%</b>	<b>\$ 48,809.33</b>	<b>20.88%</b>
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 17,288.23</b>	<b>10.75%</b>	<b>\$ 2,367.61</b>	<b>1.78%</b>	<b>\$ 38,536.88</b>	<b>16.48%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 17,288.23</b>	<b>10.75%</b>	<b>\$ 2,367.61</b>	<b>1.78%</b>	<b>\$ 38,536.88</b>	<b>16.48%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 13,505.94	8.40%	\$ 13,505.94	10.13%	\$ 13,505.94	5.78%
<b>8015</b>	Common Area Maintenance	\$ 2,455.98	1.53%	\$ 2,455.98	1.84%	\$ 2,455.98	1.05%
<b>8020</b>	Property Insurance	\$ 140.04	0.09%	\$ 140.04	0.11%	\$ 140.04	0.06%
<b>8030</b>	Property Taxes	\$ 3,895.05	2.42%	\$ 3,895.05	2.92%	\$ 3,895.05	1.67%
<b>Total Facility Expenses</b>		<b>\$ 19,997.01</b>	<b>12.43%</b>	<b>\$ 19,997.01</b>	<b>15.00%</b>	<b>\$ 19,997.01</b>	<b>8.55%</b>
<b>Restaurant EBDIT</b>		<b>\$ (2,708.78)</b>	<b>-1.68%</b>	<b>\$ (17,629.40)</b>	<b>-13.22%</b>	<b>\$ 18,539.87</b>	<b>7.93%</b>

**2026/7 Budget - Smokecraft**

Start Date: 06/28/2026

End Date: 06/27/2027

LY Start: 06/29/2025

LY End: 06/28/2026

**PERIOD 10**

9/28/2026

10/25/2026

**PERIOD 11**

10/26/2026

11/22/2026

**PERIOD 12**

11/23/2026

12/27/2026

2026/7 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 06/28/2026		12/28/2026		1/25/2027		2/22/2027	
End Date: 06/27/2027		1/24/2027		2/21/2027		3/28/2027	
LY Start: 06/29/2025							
LY End: 06/28/2026							
		26/27 Budget	% of Sales	26/27 Budget	% of Sales	26/27 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 140,491.80	84.74%	\$ 141,601.55	84.68%	\$ 176,911.31	84.62%
5180	NA Beverage	\$ 2,085.96	1.26%	\$ 2,206.66	1.32%	\$ 2,887.40	1.38%
	<b>Total Food Sales</b>	<b>\$ 142,577.76</b>	<b>86.00%</b>	<b>\$ 143,808.20</b>	<b>86.00%</b>	<b>\$ 179,798.71</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 14,744.79	8.89%	\$ 15,468.98	9.25%	\$ 18,352.78	8.78%
5220	Wine Sales	\$ 3,471.79	2.09%	\$ 3,438.00	2.06%	\$ 3,272.60	1.57%
5230	Bottled Beer Sales	\$ 1,638.76	0.99%	\$ 1,945.53	1.16%	\$ 1,448.15	0.69%
5240	Draft Beer Sales	\$ 7,499.69	4.52%	\$ 6,738.60	4.03%	\$ 11,422.74	5.46%
	<b>Total Beverage Sales</b>	<b>\$ 27,355.04</b>	<b>16.50%</b>	<b>\$ 27,591.11</b>	<b>16.50%</b>	<b>\$ 34,496.26</b>	<b>16.50%</b>
	<b>Gross F&amp;B Sales</b>	<b>\$ 169,932.79</b>	<b>102.50%</b>	<b>\$ 171,399.31</b>	<b>102.50%</b>	<b>\$ 214,294.97</b>	<b>102.50%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 1,160.52	0.70%	\$ 1,170.53	0.70%	\$ 1,463.48	0.70%
5120	Guest Recovery Comps	\$ 663.15	0.40%	\$ 668.88	0.40%	\$ 836.27	0.40%
5131	50% Employee Discounts	\$ 663.15	0.40%	\$ 668.88	0.40%	\$ 836.27	0.40%
5132	Manager Meal Discounts	\$ 663.15	0.40%	\$ 668.88	0.40%	\$ 836.27	0.40%
5150	Discounts Marketing	\$ 580.26	0.35%	\$ 585.27	0.35%	\$ 731.74	0.35%
5250	Goodwill Bar Comps	\$ 414.47	0.25%	\$ 418.05	0.25%	\$ 522.67	0.25%
	<b>Total Deductions</b>	<b>\$ 4,144.70</b>	<b>2.50%</b>	<b>\$ 4,180.47</b>	<b>2.50%</b>	<b>\$ 5,226.71</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/28/2026		12/28/2026		1/25/2027		2/22/2027	
End Date: 06/27/2027		1/24/2027		2/21/2027		3/28/2027	
LY Start: 06/29/2025							
LY End: 06/28/2026							

2026/7 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 06/28/2026		12/28/2026		1/25/2027		2/22/2027	
End Date: 06/27/2027		1/24/2027		2/21/2027		3/28/2027	
LY Start: 06/29/2025							
LY End: 06/28/2026							

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/28/2026		12/28/2026		1/25/2027		2/22/2027	
End Date: 06/27/2027		1/24/2027		2/21/2027		3/28/2027	
LY Start: 06/29/2025							
LY End: 06/28/2026							
<b>6790</b>	Other Contracted Services	\$ 318.27	0.19%	\$ 318.27	0.19%	\$ 318.27	0.15%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 331.58	0.20%	\$ 668.88	0.40%	\$ 836.27	0.40%
<b>7040</b>	Cleaning Supplies	\$ 331.58	0.20%	\$ 334.44	0.20%	\$ 418.14	0.20%
<b>7045</b>	Dish Chemicals	\$ 497.36	0.30%	\$ 501.66	0.30%	\$ 627.20	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,243.41	0.75%	\$ 1,254.14	0.75%	\$ 1,568.01	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,321.03	1.40%	\$ 2,842.72	1.70%	\$ 3,554.16	1.70%
<b>7106</b>	Catering Supplies	\$ 663.15	0.40%	\$ 668.88	0.40%	\$ 836.27	0.40%
<b>7110</b>	Operating Supplies F&B	\$ 1,823.67	1.10%	\$ 1,672.19	1.00%	\$ 2,717.89	1.30%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 13,723.73</b>	<b>8.28%</b>	<b>\$ 13,861.23</b>	<b>8.29%</b>	<b>\$ 17,731.76</b>	<b>8.48%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,591.35	0.96%	\$ 1,591.35	0.95%	\$ 1,591.35	0.76%
<b>7195</b>	Accounting Services	\$ 2,652.25	1.60%	\$ 2,652.25	1.59%	\$ 2,652.25	1.27%
<b>7220</b>	Bank Charges & Fees	\$ 106.09	0.06%	\$ 15.91	0.01%	\$ 15.91	0.01%
<b>7230</b>	Licenses & Permits	\$ 636.54	0.38%	\$ 636.54	0.38%	\$ 636.54	0.30%
<b>7250</b>	Credit Card Commissions	\$ 3,730.23	2.25%	\$ 3,762.42	2.25%	\$ 4,704.04	2.25%
<b>7256</b>	Employment Ads	\$ 95.48	0.06%	\$ 95.48	0.06%	\$ 95.48	0.05%
<b>7270</b>	Dues & Subscriptions	\$ 53.05	0.03%	\$ 53.05	0.03%	\$ 53.05	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,352.65	0.82%	\$ 1,352.65	0.81%	\$ 1,352.65	0.65%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 165.79	0.10%	\$ 167.22	0.10%	\$ 209.07	0.10%

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/28/2026		12/28/2026		1/25/2027		2/22/2027	
End Date: 06/27/2027		1/24/2027		2/21/2027		3/28/2027	
LY Start: 06/29/2025							
LY End: 06/28/2026							
<b>7350</b>	Telephone/Internet/Cable	\$ 689.59	0.42%	\$ 689.59	0.41%	\$ 689.59	0.33%
<b>7360</b>	Travel	\$ 132.61	0.08%	\$ 132.61	0.08%	\$ 132.61	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 11,205.62</b>	<b>6.76%</b>	<b>\$ 11,149.07</b>	<b>6.67%</b>	<b>\$ 12,132.53</b>	<b>5.80%</b>
<b>Advertising &amp; Promotion</b>							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 530.45	0.32%	\$ 530.45	0.32%	\$ 530.45	0.25%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 530.45</b>	<b>0.32%</b>	<b>\$ 530.45</b>	<b>0.32%</b>	<b>\$ 530.45</b>	<b>0.25%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,657.88	1.00%	\$ 1,672.19	1.00%	\$ 2,090.68	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,904.11	2.35%	\$ 3,904.11	2.33%	\$ 3,904.11	1.87%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 663.06	0.40%	\$ 663.06	0.40%	\$ 2,993.33	1.43%
<b>7720</b>	MC-Other Equipment	\$ 270.53	0.16%	\$ 270.53	0.16%	\$ 270.53	0.13%
<b>7750</b>	Pest Control	\$ 90.18	0.05%	\$ 90.18	0.05%	\$ 90.18	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 6,585.76</b>	<b>3.97%</b>	<b>\$ 6,600.07</b>	<b>3.95%</b>	<b>\$ 9,348.83</b>	<b>4.47%</b>
<b>Utilities</b>							

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/28/2026		12/28/2026		1/25/2027		2/22/2027	
End Date: 06/27/2027		1/24/2027		2/21/2027		3/28/2027	
LY Start: 06/29/2025							
LY End: 06/28/2026							
<b>7810</b>	Electricity	\$ 3,730.23	2.25%	\$ 3,344.38	2.00%	\$ 3,136.02	1.50%
<b>7820</b>	Natural Gas	\$ 1,160.52	0.70%	\$ 1,170.53	0.70%	\$ 1,254.41	0.60%
<b>7830</b>	Water & Sewer	\$ 497.36	0.30%	\$ 668.88	0.40%	\$ 627.20	0.30%
<b>7840</b>	Firewood	\$ 795.68	0.48%	\$ 795.68	0.48%	\$ 795.68	0.38%
<b>Total Utilities</b>		<b>\$ 6,183.79</b>	<b>3.73%</b>	<b>\$ 5,979.46</b>	<b>3.58%</b>	<b>\$ 5,813.31</b>	<b>2.78%</b>
<b>Total Operating Expenses</b>		<b>\$ 38,229.35</b>	<b>23.06%</b>	<b>\$ 38,120.27</b>	<b>22.80%</b>	<b>\$ 45,556.88</b>	<b>21.79%</b>
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 17,513.14</b>	<b>10.56%</b>	<b>\$ 18,004.79</b>	<b>10.77%</b>	<b>\$ 24,661.89</b>	<b>11.80%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 17,513.14</b>	<b>10.56%</b>	<b>\$ 18,004.79</b>	<b>10.77%</b>	<b>\$ 24,661.89</b>	<b>11.80%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 13,505.94	8.15%	\$ 13,505.94	8.08%	\$ 13,505.94	6.46%
<b>8015</b>	Common Area Maintenance	\$ 2,455.98	1.48%	\$ 2,455.98	1.47%	\$ 2,455.98	1.17%
<b>8020</b>	Property Insurance	\$ 140.04	0.08%	\$ 140.04	0.08%	\$ 140.04	0.07%
<b>8030</b>	Property Taxes	\$ 3,895.05	2.35%	\$ 3,895.05	2.33%	\$ 3,895.05	1.86%
<b>Total Facility Expenses</b>		<b>\$ 19,997.01</b>	<b>12.06%</b>	<b>\$ 19,997.01</b>	<b>11.96%</b>	<b>\$ 19,997.01</b>	<b>9.56%</b>
<b>Restaurant EBDIT</b>		<b>\$ (2,483.87)</b>	<b>-1.50%</b>	<b>\$ (1,992.22)</b>	<b>-1.19%</b>	<b>\$ 4,664.88</b>	<b>2.23%</b>



2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERIOD 1	PERIOD 2	PERIOD 3
	12/28/2026	1/25/2027	2/22/2027
	1/24/2027	2/21/2027	3/28/2027

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 06/28/2026		3/29/2027		4/26/2027		5/24/2027	
End Date: 06/27/2027		4/25/2027		5/23/2027		6/27/2027	
LY Start: 06/29/2025							
LY End: 06/28/2026							
		<b>26/27 Budget</b>	<b>% of Sales</b>	<b>26/27 Budget</b>	<b>% of Sales</b>	<b>26/27 Budget</b>	<b>% of Sales</b>
<b>Gross Sales</b>							
<b>5100</b>	Food Sales	\$ 144,609.80	84.46%	\$ 167,959.69	84.78%	\$ 199,364.48	84.37%
<b>5180</b>	NA Beverage	\$ 2,639.80	1.54%	\$ 2,418.43	1.22%	\$ 3,851.13	1.63%
	<b>Total Food Sales</b>	<b>\$ 147,249.60</b>	<b>86.00%</b>	<b>\$ 170,378.11</b>	<b>86.00%</b>	<b>\$ 203,215.60</b>	<b>86.00%</b>
<b>5210</b>	Liquor Sales	\$ 15,189.50	8.87%	\$ 17,861.73	9.02%	\$ 19,756.48	8.36%
<b>5220</b>	Wine Sales	\$ 2,641.88	1.54%	\$ 3,899.44	1.97%	\$ 4,072.72	1.72%
<b>5230</b>	Bottled Beer Sales	\$ 1,145.05	0.67%	\$ 912.24	0.46%	\$ 1,311.55	0.56%
<b>5240</b>	Draft Beer Sales	\$ 9,274.95	5.42%	\$ 10,015.41	5.06%	\$ 13,848.30	5.86%
	<b>Total Beverage Sales</b>	<b>\$ 28,251.38</b>	<b>16.50%</b>	<b>\$ 32,688.82</b>	<b>16.50%</b>	<b>\$ 38,989.04</b>	<b>16.50%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 175,500.98</b>	<b>102.50%</b>	<b>\$ 203,066.94</b>	<b>102.50%</b>	<b>\$ 242,204.64</b>	<b>102.50%</b>
<b>Deductions</b>							
<b>5110</b>	Goodwill Comps	\$ 1,198.54	0.70%	\$ 1,386.80	0.70%	\$ 1,654.08	0.70%
<b>5120</b>	Guest Recovery Comps	\$ 684.88	0.40%	\$ 792.46	0.40%	\$ 945.19	0.40%
<b>5131</b>	50% Employee Discounts	\$ 684.88	0.40%	\$ 792.46	0.40%	\$ 945.19	0.40%
<b>5132</b>	Manager Meal Discounts	\$ 684.88	0.40%	\$ 792.46	0.40%	\$ 945.19	0.40%
<b>5150</b>	Discounts Marketing	\$ 599.27	0.35%	\$ 693.40	0.35%	\$ 827.04	0.35%
<b>5250</b>	Goodwill Bar Comps	\$ 428.05	0.25%	\$ 495.29	0.25%	\$ 590.74	0.25%
	<b>Total Deductions</b>	<b>\$ 4,280.51</b>	<b>2.50%</b>	<b>\$ 4,952.85</b>	<b>2.50%</b>	<b>\$ 5,907.43</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
<b>5300</b>	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5910</b>	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2026/7 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 06/28/2026		3/29/2027		4/26/2027		5/24/2027	
End Date: 06/27/2027		4/25/2027		5/23/2027		6/27/2027	
LY Start: 06/29/2025							
LY End: 06/28/2026							

2026/7 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 06/28/2026		3/29/2027		4/26/2027		5/24/2027	
End Date: 06/27/2027		4/25/2027		5/23/2027		6/27/2027	
LY Start: 06/29/2025							
LY End: 06/28/2026							

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 06/28/2026		3/29/2027		4/26/2027		5/24/2027	
End Date: 06/27/2027		4/25/2027		5/23/2027		6/27/2027	
LY Start: 06/29/2025							
LY End: 06/28/2026							
<b>6790</b>	Other Contracted Services	\$ 318.27	0.19%	\$ 318.27	0.16%	\$ 318.27	0.13%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 684.88	0.40%	\$ 198.11	0.10%	\$ 472.59	0.20%
<b>7040</b>	Cleaning Supplies	\$ 342.44	0.20%	\$ 396.23	0.20%	\$ 472.59	0.20%
<b>7045</b>	Dish Chemicals	\$ 513.66	0.30%	\$ 594.34	0.30%	\$ 708.89	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,284.15	0.75%	\$ 1,485.86	0.75%	\$ 1,772.23	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,910.75	1.70%	\$ 3,367.94	1.70%	\$ 3,308.16	1.40%
<b>7106</b>	Catering Supplies	\$ 684.88	0.40%	\$ 792.46	0.40%	\$ 945.19	0.40%
<b>7110</b>	Operating Supplies F&B	\$ 1,712.20	1.00%	\$ 1,981.14	1.00%	\$ 2,362.97	1.00%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 14,171.35</b>	<b>8.28%</b>	<b>\$ 15,661.26</b>	<b>7.91%</b>	<b>\$ 18,033.31</b>	<b>7.63%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,591.35	0.93%	\$ 1,591.35	0.80%	\$ 1,591.35	0.67%
<b>7195</b>	Accounting Services	\$ 8,487.20	4.96%	\$ 2,652.25	1.34%	\$ 2,652.25	1.12%
<b>7220</b>	Bank Charges & Fees	\$ 15.91	0.01%	\$ 15.91	0.01%	\$ 15.91	0.01%
<b>7230</b>	Licenses & Permits	\$ 636.54	0.37%	\$ 636.54	0.32%	\$ 636.54	0.27%
<b>7250</b>	Credit Card Commissions	\$ 3,852.46	2.25%	\$ 4,457.57	2.25%	\$ 5,316.69	2.25%
<b>7256</b>	Employment Ads	\$ 95.48	0.06%	\$ 95.48	0.05%	\$ 95.48	0.04%
<b>7270</b>	Dues & Subscriptions	\$ 53.05	0.03%	\$ 53.05	0.03%	\$ 53.05	0.02%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,352.65	0.79%	\$ 1,352.65	0.68%	\$ 1,352.65	0.57%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 171.22	0.10%	\$ 198.11	0.10%	\$ 236.30	0.10%

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 06/28/2026		3/29/2027		4/26/2027		5/24/2027	
End Date: 06/27/2027		4/25/2027		5/23/2027		6/27/2027	
LY Start: 06/29/2025							
LY End: 06/28/2026							
<b>7350</b>	Telephone/Internet/Cable	\$ 689.59	0.40%	\$ 689.59	0.35%	\$ 689.59	0.29%
<b>7360</b>	Travel	\$ 132.61	0.08%	\$ 132.61	0.07%	\$ 132.61	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 17,078.06</b>	<b>9.97%</b>	<b>\$ 11,875.11</b>	<b>5.99%</b>	<b>\$ 12,772.41</b>	<b>5.41%</b>
<b>Advertising &amp; Promotion</b>							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 530.45	0.31%	\$ 530.45	0.27%	\$ 530.45	0.22%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 530.45</b>	<b>0.31%</b>	<b>\$ 530.45</b>	<b>0.27%</b>	<b>\$ 530.45</b>	<b>0.22%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,712.20	1.00%	\$ 1,981.14	1.00%	\$ 2,362.97	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 3,904.11	2.28%	\$ 3,904.11	1.97%	\$ 3,904.11	1.65%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 663.06	0.39%	\$ 663.06	0.33%	\$ 663.06	0.28%
<b>7720</b>	MC-Other Equipment	\$ 270.53	0.16%	\$ 270.53	0.14%	\$ 270.53	0.11%
<b>7750</b>	Pest Control	\$ 90.18	0.05%	\$ 90.18	0.05%	\$ 90.18	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 6,640.09</b>	<b>3.88%</b>	<b>\$ 6,909.02</b>	<b>3.49%</b>	<b>\$ 7,290.85</b>	<b>3.09%</b>
<b>Utilities</b>							

<b>2026/7 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 06/28/2026		3/29/2027		4/26/2027		5/24/2027	
End Date: 06/27/2027		4/25/2027		5/23/2027		6/27/2027	
LY Start: 06/29/2025							
LY End: 06/28/2026							
<b>7810</b>	Electricity	\$ 2,568.31	1.50%	\$ 2,575.48	1.30%	\$ 2,362.97	1.00%
<b>7820</b>	Natural Gas	\$ 1,027.32	0.60%	\$ 1,188.68	0.60%	\$ 1,181.49	0.50%
<b>7830</b>	Water & Sewer	\$ 513.66	0.30%	\$ 594.34	0.30%	\$ 708.89	0.30%
<b>7840</b>	Firewood	\$ 795.68	0.46%	\$ 795.68	0.40%	\$ 795.68	0.34%
<b>Total Utilities</b>		<b>\$ 4,904.97</b>	<b>2.86%</b>	<b>\$ 5,154.18</b>	<b>2.60%</b>	<b>\$ 5,049.02</b>	<b>2.14%</b>
<b>Total Operating Expenses</b>		<b>\$ 43,324.91</b>	<b>25.30%</b>	<b>\$ 40,130.03</b>	<b>20.26%</b>	<b>\$ 43,676.05</b>	<b>18.48%</b>
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 15,542.40</b>	<b>9.08%</b>	<b>\$ 31,237.59</b>	<b>15.77%</b>	<b>\$ 42,629.26</b>	<b>18.04%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 15,542.40</b>	<b>9.08%</b>	<b>\$ 31,237.59</b>	<b>15.77%</b>	<b>\$ 42,629.26</b>	<b>18.04%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 13,505.94	7.89%	\$ 13,505.94	6.82%	\$ 13,505.94	5.72%
<b>8015</b>	Common Area Maintenance	\$ 2,455.98	1.43%	\$ 2,455.98	1.24%	\$ 2,455.98	1.04%
<b>8020</b>	Property Insurance	\$ 140.04	0.08%	\$ 140.04	0.07%	\$ 140.04	0.06%
<b>8030</b>	Property Taxes	\$ 3,895.05	2.27%	\$ 3,895.05	1.97%	\$ 3,895.05	1.65%
<b>Total Facility Expenses</b>		<b>\$ 19,997.01</b>	<b>11.68%</b>	<b>\$ 19,997.01</b>	<b>10.09%</b>	<b>\$ 19,997.01</b>	<b>8.46%</b>
<b>Restaurant EBDIT</b>		<b>\$ (4,454.61)</b>	<b>-2.60%</b>	<b>\$ 11,240.58</b>	<b>5.67%</b>	<b>\$ 22,632.25</b>	<b>9.58%</b>

2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERIOD 4	PERIOD 5	PERIOD 6
	3/29/2027	4/26/2027	5/24/2027
	4/25/2027	5/23/2027	6/27/2027



**2026/7 Budget - Smokecraft**

Start Date: 06/28/2026

End Date: 06/27/2027

LY Start: 06/29/2025

LY End: 06/28/2026

**TOTAL****26/27 Budget % of Sales****Gross Sales****5100** Food Sales \$ 1,902,257.60 85.09%**5180** NA Beverage \$ 27,724.14 1.24%**Total Food Sales** \$ 1,929,981.74 86.33%**5210** Liquor Sales \$ 189,589.87 8.48%**5220** Wine Sales \$ 38,730.73 1.73%**5230** Bottled Beer Sales \$ 20,430.82 0.91%**5240** Draft Beer Sales \$ 112,101.92 5.01%**Total Beverage Sales** \$ 360,853.34 16.14%**Gross F&B Sales** \$ 2,290,835.08 102.47%**Deductions****5110** Goodwill Comps \$ 15,114.09 0.68%**5120** Guest Recovery Comps \$ 8,585.82 0.38%**5131** 50% Employee Discounts \$ 9,119.30 0.41%**5132** Manager Meal Discounts \$ 8,763.64 0.39%**5150** Discounts Marketing \$ 7,823.79 0.35%**5250** Goodwill Bar Comps \$ 5,588.42 0.25%**Total Deductions** \$ 53,543.79 2.40%**Other Income and Expense****5300** Sundry Sales \$ - 0.00%**5910** Service Charge Revenue - Catering \$ - 0.00%

**2026/7 Budget - Smokecraft**

Start Date: 06/28/2026

End Date: 06/27/2027

LY Start: 06/29/2025

LY End: 06/28/2026

**TOTAL****Total Other Income and Expense****\$ - 0.00%****Net Sales****\$ 2,235,546.01 100.00%****Food Costs**

<b>6110</b>	Meat Cost	\$ 281,777.33	14.60%
<b>6120</b>	Poultry Cost	\$ 50,179.53	2.60%
<b>6130</b>	Seafood Cost	\$ 9,649.91	0.50%
<b>6140</b>	Dairy Cost	\$ 77,199.27	4.00%
<b>6150</b>	Produce Cost	\$ 61,759.42	3.20%
<b>6160</b>	Bakery Cost	\$ 27,019.74	1.40%
<b>6170</b>	Grocery Cost	\$ 119,658.87	6.20%
<b>6180</b>	NA Beverage	\$ 9,649.91	0.50%
<b>Total Food Cost</b>		<b>\$ 636,893.97</b>	<b>33.00%</b>

**Beverage Costs**

<b>6210</b>	Liquor Cost	\$ 37,187.71	1.66%
<b>6220</b>	Wine Cost	\$ 8,563.45	0.38%
<b>6230</b>	Bottled Beer Cost	\$ 4,773.28	0.21%
<b>6240</b>	Draft Beer Cost	\$ 21,770.45	0.97%
<b>Total Bev Cost</b>		<b>\$ 72,294.89</b>	<b>20.03%</b>

**Total F&B Costs****\$ 709,188.87 31.72%****Gross Profit****\$ 1,526,178.30 68.27%**

**2026/7 Budget - Smokecraft**

Start Date: 06/28/2026

End Date: 06/27/2027

LY Start: 06/29/2025

LY End: 06/28/2026

**TOTAL****Payroll Costs**

<b>6310</b>	Management Salaries	\$ 208,653.42	9.33%
<b>6311</b>	Direct Labor - FOH	\$ 60,457.12	2.70%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 3,935.81	0.18%
<b>6314</b>	Direct Labor - BOH	\$ 380,648.21	17.03%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%
<b>Total Labor</b>		<b>\$ 653,694.56</b>	<b>29.24%</b>

<b>6510</b>	Payroll Taxes	\$ 84,943.95	3.80%
<b>6530</b>	Vacation Pay	\$ -	0.00%
<b>6540</b>	Parking	\$ 2,546.16	0.11%
<b>6550</b>	Uniform Allowance	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 7,638.48	0.34%
<b>6580</b>	Workers Compensation	\$ 6,492.71	0.29%
<b>6610</b>	Other Benefits	\$ 116.70	0.01%
<b>6615</b>	Payroll Processing Fees	\$ 3,819.24	0.17%
<b>Total Payroll Expenses</b>		<b>\$ 105,557.24</b>	<b>4.72%</b>

<b>Total Payroll Costs</b>	<b>\$ 759,251.80</b>	<b>33.96%</b>
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**Controllable Expenses**

<b>6500</b>	3rd Party Delivery Expense	\$ 64,540.85	2.89%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 7,001.94	0.31%
<b>6740</b>	Security	\$ 636.54	0.03%
<b>6750</b>	Trash Removal	\$ -	0.00%

**2026/7 Budget - Smokecraft**

Start Date: 06/28/2026

End Date: 06/27/2027

LY Start: 06/29/2025

LY End: 06/28/2026

**TOTAL**

<b>6790</b>	Other Contracted Services	\$	3,819.24	0.17%
<b>7010</b>	Register Over/Short	\$	-	0.00%
<b>7010</b>	China/Glassware/Silverware	\$	6,022.29	0.27%
<b>7040</b>	Cleaning Supplies	\$	4,674.82	0.21%
<b>7045</b>	Dish Chemicals	\$	6,523.65	0.29%
<b>7050</b>	Decorations	\$	-	0.00%
<b>7060</b>	Linens	\$	16,204.50	0.72%
<b>7080</b>	New Menus/Printing	\$	-	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$	-	0.00%
<b>7105</b>	To Go Supplies	\$	34,120.76	1.53%
<b>7106</b>	Catering Supplies	\$	15,505.66	0.69%
<b>7110</b>	Operating Supplies F&B	\$	26,089.08	1.17%
<b>7120</b>	Uniforms	\$	-	0.00%
<b>7470</b>	Live Entertainment	\$	-	0.00%
<b>Total Controllable Expenses</b>		<b>\$</b>	<b>185,139.32</b>	<b>8.28%</b>

**General & Administrative**

<b>7190</b>	Other Contracted Services-Admin	\$	19,096.20	0.85%
<b>7195</b>	Accounting Services	\$	37,661.95	1.68%
<b>7220</b>	Bank Charges & Fees	\$	822.20	0.04%
<b>7230</b>	Licenses & Permits	\$	7,638.48	0.34%
<b>7250</b>	Credit Card Commissions	\$	50,295.76	2.25%
<b>7256</b>	Employment Ads	\$	1,145.77	0.05%
<b>7270</b>	Dues & Subscriptions	\$	636.54	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$	16,231.77	0.73%
<b>7290</b>	Legal & Professional Services	\$	-	0.00%
<b>7320</b>	Office Supplies & Postage	\$	2,235.37	0.10%

**2026/7 Budget - Smokecraft**

Start Date: 06/28/2026

End Date: 06/27/2027

LY Start: 06/29/2025

LY End: 06/28/2026

**TOTAL**

<b>7350</b>	Telephone/Internet/Cable	\$ 8,275.02	0.37%
<b>7360</b>	Travel	\$ 1,591.35	0.07%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 145,630.41</b>	<b>6.51%</b>

**Advertising & Promotion**

<b>7400</b>	Local Charitable Donations	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 8,487.20	0.38%
<b>7460</b>	Special Promotions	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 8,487.20</b>	<b>0.38%</b>

**Repairs & Maintenance**

<b>7500</b>	Repairs & Maintenance	\$ 21,652.36	0.97%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 46,849.34	2.10%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 16,220.63	0.73%
<b>7720</b>	MC-Other Equipment	\$ 3,246.35	0.15%
<b>7750</b>	Pest Control	\$ 1,082.12	0.05%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 89,050.81</b>	<b>3.98%</b>

**Utilities**

**2026/7 Budget - Smokecraft**

Start Date: 06/28/2026

End Date: 06/27/2027

LY Start: 06/29/2025

LY End: 06/28/2026

**TOTAL**

<b>7810</b>	Electricity	\$	32,759.74	1.47%
<b>7820</b>	Natural Gas	\$	13,835.95	0.62%
<b>7830</b>	Water & Sewer	\$	7,152.63	0.32%
<b>7840</b>	Firewood	\$	9,548.10	0.43%
	<b>Total Utilities</b>	<b>\$</b>	<b>63,296.42</b>	<b>2.83%</b>
	<b>Total Operating Expenses</b>	<b>\$</b>	<b>491,604.15</b>	<b>21.99%</b>
	<b>Other Income (Expenses)</b>			
<b>5500</b>	Door Revenue	\$	-	0.00%
<b>5800</b>	Commission Income	\$	-	0.00%
	<b>Total Other Income</b>	<b>\$</b>	<b>-</b>	<b>0.00%</b>
	<b>Operating Income Before Bonus</b>	<b>\$</b>	<b>275,322.35</b>	<b>12.32%</b>
<b>6455</b>	Management Bonuses	\$	-	0.00%
	<b>Restaurant Operating Income</b>	<b>\$</b>	<b>275,322.35</b>	<b>12.32%</b>
	<b>Facility Expenses</b>			
<b>8010</b>	Rents	\$	162,071.23	7.25%
<b>8015</b>	Common Area Maintenance	\$	29,471.80	1.32%
<b>8020</b>	Property Insurance	\$	1,680.47	0.08%
<b>8030</b>	Property Taxes	\$	46,740.62	2.09%
	<b>Total Facility Expenses</b>	<b>\$</b>	<b>239,964.12</b>	<b>10.73%</b>
	<b>Restaurant EBDIT</b>	<b>\$</b>	<b>35,358.22</b>	<b>1.58%</b>

<b>2026/7 Budget - Smokecraft</b>	
Start Date: 06/28/2026	
End Date: 06/27/2027	
LY Start: 06/29/2025	
LY End: 06/28/2026	
	TOTAL

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 06/28/2027		6/28/2027		7/26/2027		8/23/2027	
End Date: 06/25/2028		7/25/2027		8/22/2027		9/26/2027	
LY Start: 06/28/2026							
LY End: 06/27/2027							
		27/28 Budget	% of Sales	27/28 Budget	% of Sales	27/28 Budget	% of Sales
<b>Gross Sales</b>							
<b>5100</b>	Food Sales	\$ 148,577.56	84.98%	\$ 176,537.49	88.89%	\$ 181,074.38	84.50%
<b>5180</b>	NA Beverage	\$ 1,775.07	1.02%	\$ 2,208.83	1.11%	\$ 3,212.56	1.50%
	<b>Total Food Sales</b>	<b>\$ 150,352.63</b>	<b>86.00%</b>	<b>\$ 178,746.32</b>	<b>90.00%</b>	<b>\$ 184,286.94</b>	<b>86.00%</b>
<b>5210</b>	Liquor Sales	\$ 14,213.32	8.13%	\$ 13,097.89	6.59%	\$ 16,672.33	7.78%
<b>5220</b>	Wine Sales	\$ 3,205.79	1.83%	\$ 2,605.13	1.31%	\$ 4,002.64	1.87%
<b>5230</b>	Bottled Beer Sales	\$ 1,865.12	1.07%	\$ 1,852.19	0.93%	\$ 3,073.10	1.43%
<b>5240</b>	Draft Beer Sales	\$ 9,125.42	5.22%	\$ 7,270.67	3.66%	\$ 11,609.32	5.42%
	<b>Total Beverage Sales</b>	<b>\$ 28,409.65</b>	<b>16.25%</b>	<b>\$ 24,825.88</b>	<b>12.50%</b>	<b>\$ 35,357.38</b>	<b>16.50%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 178,762.28</b>	<b>102.25%</b>	<b>\$ 203,572.20</b>	<b>102.50%</b>	<b>\$ 219,644.32</b>	<b>102.50%</b>
<b>Deductions</b>							
<b>5110</b>	Goodwill Comps	\$ 961.56	0.55%	\$ 1,092.34	0.55%	\$ 1,500.01	0.70%
<b>5120</b>	Guest Recovery Comps	\$ 524.49	0.30%	\$ 595.82	0.30%	\$ 857.15	0.40%
<b>5131</b>	50% Employee Discounts	\$ 786.73	0.45%	\$ 893.73	0.45%	\$ 857.15	0.40%
<b>5132</b>	Manager Meal Discounts	\$ 611.90	0.35%	\$ 695.12	0.35%	\$ 857.15	0.40%
<b>5150</b>	Discounts Marketing	\$ 611.90	0.35%	\$ 695.12	0.35%	\$ 750.01	0.35%
<b>5250</b>	Goodwill Bar Comps	\$ 437.07	0.25%	\$ 496.52	0.25%	\$ 535.72	0.25%
	<b>Total Deductions</b>	<b>\$ 3,933.64</b>	<b>2.25%</b>	<b>\$ 4,468.66</b>	<b>2.25%</b>	<b>\$ 5,357.18</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
<b>5300</b>	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5910</b>	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%



<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 06/28/2027		6/28/2027		7/26/2027		8/23/2027	
End Date: 06/25/2028		7/25/2027		8/22/2027		9/26/2027	
LY Start: 06/28/2026							
LY End: 06/27/2027							

2027/8 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 06/28/2027		6/28/2027		7/26/2027		8/23/2027	
End Date: 06/25/2028		7/25/2027		8/22/2027		9/26/2027	
LY Start: 06/28/2026							
LY End: 06/27/2027							

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 06/28/2027		6/28/2027		7/26/2027		8/23/2027	
End Date: 06/25/2028		7/25/2027		8/22/2027		9/26/2027	
LY Start: 06/28/2026							
LY End: 06/27/2027							
<b>6790</b>	Other Contracted Services	\$ 327.82	0.19%	\$ 327.82	0.17%	\$ 327.82	0.15%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 699.31	0.40%	\$ 397.21	0.20%	\$ 428.57	0.20%
<b>7040</b>	Cleaning Supplies	\$ 349.66	0.20%	\$ 397.21	0.20%	\$ 642.86	0.30%
<b>7045</b>	Dish Chemicals	\$ 524.49	0.30%	\$ 595.82	0.30%	\$ 535.72	0.25%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,311.21	0.75%	\$ 1,092.34	0.55%	\$ 1,500.01	0.70%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,972.09	1.70%	\$ 2,383.28	1.20%	\$ 3,000.02	1.40%
<b>7106</b>	Catering Supplies	\$ 699.31	0.40%	\$ 3,376.32	1.70%	\$ 1,071.44	0.50%
<b>7110</b>	Operating Supplies F&B	\$ 2,447.60	1.40%	\$ 2,780.50	1.40%	\$ 2,142.87	1.00%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 15,177.35</b>	<b>8.68%</b>	<b>\$ 17,909.72</b>	<b>9.02%</b>	<b>\$ 16,571.78</b>	<b>7.73%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,639.09	0.94%	\$ 1,639.09	0.83%	\$ 1,639.09	0.76%
<b>7195</b>	Accounting Services	\$ 2,731.82	1.56%	\$ 2,731.82	1.38%	\$ 2,731.82	1.27%
<b>7220</b>	Bank Charges & Fees	\$ 109.27	0.06%	\$ 109.27	0.06%	\$ 109.27	0.05%
<b>7230</b>	Licenses & Permits	\$ 655.64	0.38%	\$ 655.64	0.33%	\$ 655.64	0.31%
<b>7250</b>	Credit Card Commissions	\$ 3,933.64	2.25%	\$ 4,468.66	2.25%	\$ 4,821.46	2.25%
<b>7256</b>	Employment Ads	\$ 98.35	0.06%	\$ 98.35	0.05%	\$ 98.35	0.05%
<b>7270</b>	Dues & Subscriptions	\$ 54.64	0.03%	\$ 54.64	0.03%	\$ 54.64	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,393.23	0.80%	\$ 1,393.23	0.70%	\$ 1,393.23	0.65%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 174.83	0.10%	\$ 198.61	0.10%	\$ 214.29	0.10%

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 06/28/2027		6/28/2027		7/26/2027		8/23/2027	
End Date: 06/25/2028		7/25/2027		8/22/2027		9/26/2027	
LY Start: 06/28/2026							
LY End: 06/27/2027							
<b>7350</b>	Telephone/Internet/Cable	\$ 710.27	0.41%	\$ 710.27	0.36%	\$ 710.27	0.33%
<b>7360</b>	Travel	\$ 136.59	0.08%	\$ 136.59	0.07%	\$ 136.59	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 11,637.36</b>	<b>6.66%</b>	<b>\$ 12,196.15</b>	<b>6.14%</b>	<b>\$ 12,564.64</b>	<b>5.86%</b>
<b>Advertising &amp; Promotion</b>							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 546.36	0.31%	\$ 546.36	0.28%	\$ 546.36	0.25%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 546.36</b>	<b>0.31%</b>	<b>\$ 546.36</b>	<b>0.28%</b>	<b>\$ 546.36</b>	<b>0.25%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,748.29	1.00%	\$ 1,986.07	1.00%	\$ 2,142.87	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 4,021.24	2.30%	\$ 4,021.24	2.02%	\$ 4,021.24	1.88%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 2,618.72	1.50%	\$ 682.95	0.34%	\$ 1,147.36	0.54%
<b>7720</b>	MC-Other Equipment	\$ 278.65	0.16%	\$ 278.65	0.14%	\$ 278.65	0.13%
<b>7750</b>	Pest Control	\$ 92.88	0.05%	\$ 92.88	0.05%	\$ 92.88	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 8,759.77</b>	<b>5.01%</b>	<b>\$ 7,061.79</b>	<b>3.56%</b>	<b>\$ 7,683.00</b>	<b>3.59%</b>
<b>Utilities</b>							

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 06/28/2027		6/28/2027		7/26/2027		8/23/2027	
End Date: 06/25/2028		7/25/2027		8/22/2027		9/26/2027	
LY Start: 06/28/2026							
LY End: 06/27/2027							
<b>7810</b>	Electricity	\$ 2,622.43	1.50%	\$ 2,383.28	1.20%	\$ 2,357.16	1.10%
<b>7820</b>	Natural Gas	\$ 1,048.97	0.60%	\$ 1,191.64	0.60%	\$ 1,285.72	0.60%
<b>7830</b>	Water & Sewer	\$ 524.49	0.30%	\$ 595.82	0.30%	\$ 750.01	0.35%
<b>7840</b>	Firewood	\$ 819.55	0.47%	\$ 819.55	0.41%	\$ 819.55	0.38%
<b>Total Utilities</b>		<b>\$ 5,015.43</b>	<b>2.87%</b>	<b>\$ 4,990.29</b>	<b>2.51%</b>	<b>\$ 5,212.43</b>	<b>2.43%</b>
<b>Total Operating Expenses</b>		<b>\$ 41,136.28</b>	<b>23.53%</b>	<b>\$ 42,704.32</b>	<b>21.50%</b>	<b>\$ 42,578.21</b>	<b>19.87%</b>
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 13,853.70</b>	<b>7.92%</b>	<b>\$ 28,803.54</b>	<b>14.50%</b>	<b>\$ 29,279.69</b>	<b>13.66%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 13,853.70</b>	<b>7.92%</b>	<b>\$ 28,803.54</b>	<b>14.50%</b>	<b>\$ 29,279.69</b>	<b>13.66%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 13,911.11	7.96%	\$ 13,911.11	7.00%	\$ 13,911.11	6.49%
<b>8015</b>	Common Area Maintenance	\$ 2,529.66	1.45%	\$ 2,529.66	1.27%	\$ 2,529.66	1.18%
<b>8020</b>	Property Insurance	\$ 144.24	0.08%	\$ 144.24	0.07%	\$ 144.24	0.07%
<b>8030</b>	Property Taxes	\$ 4,011.90	2.29%	\$ 4,011.90	2.02%	\$ 4,011.90	1.87%
<b>Total Facility Expenses</b>		<b>\$ 20,596.92</b>	<b>11.78%</b>	<b>\$ 20,596.92</b>	<b>10.37%</b>	<b>\$ 20,596.92</b>	<b>9.61%</b>
<b>Restaurant EBDIT</b>		<b>\$ (6,743.22)</b>	<b>-3.86%</b>	<b>\$ 8,206.62</b>	<b>4.13%</b>	<b>\$ 8,682.77</b>	<b>4.05%</b>

2027/8 Budget - Smokecraft			
		PERIOD 7	PERIOD 8
Start Date: 06/28/2027		6/28/2027	7/26/2027
End Date: 06/25/2028		7/25/2027	8/22/2027
LY Start: 06/28/2026			
LY End: 06/27/2027			

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/28/2027		9/27/2027		10/25/2027		11/22/2027	
End Date: 06/25/2028		10/24/2027		11/21/2027		12/26/2027	
LY Start: 06/28/2026							
LY End: 06/27/2027							
		<b>27/28 Budget</b>	<b>% of Sales</b>	<b>27/28 Budget</b>	<b>% of Sales</b>	<b>27/28 Budget</b>	<b>% of Sales</b>
<b>Gross Sales</b>							
<b>5100</b>	Food Sales	\$ 143,354.48	84.89%	\$ 119,429.91	85.31%	\$ 208,911.09	85.11%
<b>5180</b>	NA Beverage	\$ 1,870.65	1.11%	\$ 965.24	0.69%	\$ 2,184.17	0.89%
	<b>Total Food Sales</b>	<b>\$ 145,225.14</b>	<b>86.00%</b>	<b>\$ 120,395.15</b>	<b>86.00%</b>	<b>\$ 211,095.25</b>	<b>86.00%</b>
<b>5210</b>	Liquor Sales	\$ 13,866.20	8.21%	\$ 12,084.66	8.63%	\$ 22,692.00	9.24%
<b>5220</b>	Wine Sales	\$ 2,853.91	1.69%	\$ 2,604.36	1.86%	\$ 3,559.18	1.45%
<b>5230</b>	Bottled Beer Sales	\$ 1,648.31	0.98%	\$ 1,605.05	1.15%	\$ 2,587.25	1.05%
<b>5240</b>	Draft Beer Sales	\$ 9,494.55	5.62%	\$ 6,805.00	4.86%	\$ 11,662.40	4.75%
	<b>Total Beverage Sales</b>	<b>\$ 27,862.96</b>	<b>16.50%</b>	<b>\$ 23,099.07</b>	<b>16.50%</b>	<b>\$ 40,500.83</b>	<b>16.50%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 173,088.10</b>	<b>102.50%</b>	<b>\$ 143,494.22</b>	<b>102.50%</b>	<b>\$ 251,596.09</b>	<b>102.50%</b>
<b>Deductions</b>							
<b>5110</b>	Goodwill Comps	\$ 1,182.07	0.70%	\$ 979.96	0.70%	\$ 1,718.22	0.70%
<b>5120</b>	Guest Recovery Comps	\$ 675.47	0.40%	\$ 559.98	0.40%	\$ 981.84	0.40%
<b>5131</b>	50% Employee Discounts	\$ 675.47	0.40%	\$ 559.98	0.40%	\$ 981.84	0.40%
<b>5132</b>	Manager Meal Discounts	\$ 675.47	0.40%	\$ 559.98	0.40%	\$ 981.84	0.40%
<b>5150</b>	Discounts Marketing	\$ 591.03	0.35%	\$ 489.98	0.35%	\$ 859.11	0.35%
<b>5250</b>	Goodwill Bar Comps	\$ 422.17	0.25%	\$ 349.99	0.25%	\$ 613.65	0.25%
	<b>Total Deductions</b>	<b>\$ 4,221.66</b>	<b>2.50%</b>	<b>\$ 3,499.86</b>	<b>2.50%</b>	<b>\$ 6,136.49</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
<b>5300</b>	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5910</b>	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2027/8 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 06/28/2027		9/27/2027		10/25/2027		11/22/2027	
End Date: 06/25/2028		10/24/2027		11/21/2027		12/26/2027	
LY Start: 06/28/2026							
LY End: 06/27/2027							



2027/8 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 06/28/2027		9/27/2027		10/25/2027		11/22/2027	
End Date: 06/25/2028		10/24/2027		11/21/2027		12/26/2027	
LY Start: 06/28/2026							
LY End: 06/27/2027							

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/28/2027		9/27/2027		10/25/2027		11/22/2027	
End Date: 06/25/2028		10/24/2027		11/21/2027		12/26/2027	
LY Start: 06/28/2026							
LY End: 06/27/2027							
<b>6790</b>	Other Contracted Services	\$ 327.82	0.19%	\$ 327.82	0.23%	\$ 327.82	0.13%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 675.47	0.40%	\$ 279.99	0.20%	\$ 490.92	0.20%
<b>7040</b>	Cleaning Supplies	\$ 337.73	0.20%	\$ 279.99	0.20%	\$ 490.92	0.20%
<b>7045</b>	Dish Chemicals	\$ 422.17	0.25%	\$ 419.98	0.30%	\$ 736.38	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,182.07	0.70%	\$ 1,049.96	0.75%	\$ 1,840.95	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,364.13	1.40%	\$ 1,959.92	1.40%	\$ 3,927.35	1.60%
<b>7106</b>	Catering Supplies	\$ 844.33	0.50%	\$ 559.98	0.40%	\$ 4,909.19	2.00%
<b>7110</b>	Operating Supplies F&B	\$ 2,110.83	1.25%	\$ 1,959.92	1.40%	\$ 3,068.24	1.25%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 13,847.10</b>	<b>8.20%</b>	<b>\$ 11,638.39</b>	<b>8.31%</b>	<b>\$ 21,301.96</b>	<b>8.68%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,639.09	0.97%	\$ 1,639.09	1.17%	\$ 1,639.09	0.67%
<b>7195</b>	Accounting Services	\$ 2,731.82	1.62%	\$ 2,731.82	1.95%	\$ 2,731.82	1.11%
<b>7220</b>	Bank Charges & Fees	\$ 109.27	0.06%	\$ 109.27	0.08%	\$ 109.27	0.04%
<b>7230</b>	Licenses & Permits	\$ 655.64	0.39%	\$ 655.64	0.47%	\$ 655.64	0.27%
<b>7250</b>	Credit Card Commissions	\$ 3,799.49	2.25%	\$ 3,149.87	2.25%	\$ 5,522.84	2.25%
<b>7256</b>	Employment Ads	\$ 98.35	0.06%	\$ 98.35	0.07%	\$ 98.35	0.04%
<b>7270</b>	Dues & Subscriptions	\$ 54.64	0.03%	\$ 54.64	0.04%	\$ 54.64	0.02%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,393.23	0.83%	\$ 1,393.23	1.00%	\$ 1,393.23	0.57%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 168.87	0.10%	\$ 139.99	0.10%	\$ 245.46	0.10%

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/28/2027		9/27/2027		10/25/2027		11/22/2027	
End Date: 06/25/2028		10/24/2027		11/21/2027		12/26/2027	
LY Start: 06/28/2026							
LY End: 06/27/2027							
<b>7350</b>	Telephone/Internet/Cable	\$ 710.27	0.42%	\$ 710.27	0.51%	\$ 710.27	0.29%
<b>7360</b>	Travel	\$ 136.59	0.08%	\$ 136.59	0.10%	\$ 136.59	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 11,497.25</b>	<b>6.81%</b>	<b>\$ 10,818.76</b>	<b>7.73%</b>	<b>\$ 13,297.19</b>	<b>5.42%</b>
<b>Advertising &amp; Promotion</b>							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 546.36	0.32%	\$ 1,639.09	1.17%	\$ 1,639.09	0.67%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 546.36</b>	<b>0.32%</b>	<b>\$ 1,639.09</b>	<b>1.17%</b>	<b>\$ 1,639.09</b>	<b>0.67%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,688.66	1.00%	\$ 1,399.94	1.00%	\$ 1,718.22	0.70%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 4,021.24	2.38%	\$ 4,021.24	2.87%	\$ 4,021.24	1.64%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 682.95	0.40%	\$ 2,618.72	1.87%	\$ 2,458.64	1.00%
<b>7720</b>	MC-Other Equipment	\$ 278.65	0.17%	\$ 278.65	0.20%	\$ 278.65	0.11%
<b>7750</b>	Pest Control	\$ 92.88	0.06%	\$ 92.88	0.07%	\$ 92.88	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 6,764.38</b>	<b>4.01%</b>	<b>\$ 8,411.43</b>	<b>6.01%</b>	<b>\$ 8,569.62</b>	<b>3.49%</b>
<b>Utilities</b>							

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 06/28/2027		9/27/2027		10/25/2027		11/22/2027	
End Date: 06/25/2028		10/24/2027		11/21/2027		12/26/2027	
LY Start: 06/28/2026							
LY End: 06/27/2027							
<b>7810</b>	Electricity	\$ 2,195.26	1.30%	\$ 2,799.89	2.00%	\$ 3,436.43	1.40%
<b>7820</b>	Natural Gas	\$ 1,182.07	0.70%	\$ 1,259.95	0.90%	\$ 1,227.30	0.50%
<b>7830</b>	Water & Sewer	\$ 675.47	0.40%	\$ 559.98	0.40%	\$ 613.65	0.25%
<b>7840</b>	Firewood	\$ 819.55	0.49%	\$ 819.55	0.59%	\$ 819.55	0.33%
<b>Total Utilities</b>		<b>\$ 4,872.34</b>	<b>2.89%</b>	<b>\$ 5,439.36</b>	<b>3.89%</b>	<b>\$ 6,096.93</b>	<b>2.48%</b>
<b>Total Operating Expenses</b>		<b>\$ 37,527.44</b>	<b>22.22%</b>	<b>\$ 37,947.02</b>	<b>27.11%</b>	<b>\$ 50,904.79</b>	<b>20.74%</b>
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 18,476.11</b>	<b>10.94%</b>	<b>\$ 2,868.26</b>	<b>2.05%</b>	<b>\$ 40,842.89</b>	<b>16.64%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 18,476.11</b>	<b>10.94%</b>	<b>\$ 2,868.26</b>	<b>2.05%</b>	<b>\$ 40,842.89</b>	<b>16.64%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 13,911.11	8.24%	\$ 13,911.11	9.94%	\$ 13,911.11	5.67%
<b>8015</b>	Common Area Maintenance	\$ 2,529.66	1.50%	\$ 2,529.66	1.81%	\$ 2,529.66	1.03%
<b>8020</b>	Property Insurance	\$ 144.24	0.09%	\$ 144.24	0.10%	\$ 144.24	0.06%
<b>8030</b>	Property Taxes	\$ 4,011.90	2.38%	\$ 4,011.90	2.87%	\$ 4,011.90	1.63%
<b>Total Facility Expenses</b>		<b>\$ 20,596.92</b>	<b>12.20%</b>	<b>\$ 20,596.92</b>	<b>14.71%</b>	<b>\$ 20,596.92</b>	<b>8.39%</b>
<b>Restaurant EBDIT</b>		<b>\$ (2,120.81)</b>	<b>-1.26%</b>	<b>\$ (17,728.66)</b>	<b>-12.66%</b>	<b>\$ 20,245.97</b>	<b>8.25%</b>

2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERIOD 10	PERIOD 11	PERIOD 12
	9/27/2027	10/25/2027	11/22/2027
	10/24/2027	11/21/2027	12/26/2027

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/28/2027		12/27/2027		1/24/2028		2/21/2028	
End Date: 06/25/2028		1/23/2028		2/20/2028		3/26/2028	
LY Start: 06/28/2026							
LY End: 06/27/2027							
		27/28 Budget	% of Sales	27/28 Budget	% of Sales	27/28 Budget	% of Sales
<b>Gross Sales</b>							
<b>5100</b>	Food Sales	\$ 147,516.39	84.74%	\$ 148,681.62	84.68%	\$ 185,756.87	84.62%
<b>5180</b>	NA Beverage	\$ 2,190.25	1.26%	\$ 2,316.99	1.32%	\$ 3,031.77	1.38%
	<b>Total Food Sales</b>	<b>\$ 149,706.65</b>	<b>86.00%</b>	<b>\$ 150,998.61</b>	<b>86.00%</b>	<b>\$ 188,788.64</b>	<b>86.00%</b>
<b>5210</b>	Liquor Sales	\$ 15,482.03	8.89%	\$ 16,242.43	9.25%	\$ 19,270.41	8.78%
<b>5220</b>	Wine Sales	\$ 3,645.38	2.09%	\$ 3,609.90	2.06%	\$ 3,436.23	1.57%
<b>5230</b>	Bottled Beer Sales	\$ 1,720.69	0.99%	\$ 2,042.80	1.16%	\$ 1,520.56	0.69%
<b>5240</b>	Draft Beer Sales	\$ 7,874.68	4.52%	\$ 7,075.53	4.03%	\$ 11,993.87	5.46%
	<b>Total Beverage Sales</b>	<b>\$ 28,722.79</b>	<b>16.50%</b>	<b>\$ 28,970.66</b>	<b>16.50%</b>	<b>\$ 36,221.08</b>	<b>16.50%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 178,429.43</b>	<b>102.50%</b>	<b>\$ 179,969.28</b>	<b>102.50%</b>	<b>\$ 225,009.72</b>	<b>102.50%</b>
<b>Deductions</b>							
<b>5110</b>	Goodwill Comps	\$ 1,218.54	0.70%	\$ 1,229.06	0.70%	\$ 1,536.65	0.70%
<b>5120</b>	Guest Recovery Comps	\$ 696.31	0.40%	\$ 702.32	0.40%	\$ 878.09	0.40%
<b>5131</b>	50% Employee Discounts	\$ 696.31	0.40%	\$ 702.32	0.40%	\$ 878.09	0.40%
<b>5132</b>	Manager Meal Discounts	\$ 696.31	0.40%	\$ 702.32	0.40%	\$ 878.09	0.40%
<b>5150</b>	Discounts Marketing	\$ 609.27	0.35%	\$ 614.53	0.35%	\$ 768.33	0.35%
<b>5250</b>	Goodwill Bar Comps	\$ 435.19	0.25%	\$ 438.95	0.25%	\$ 548.80	0.25%
	<b>Total Deductions</b>	<b>\$ 4,351.94</b>	<b>2.50%</b>	<b>\$ 4,389.49</b>	<b>2.50%</b>	<b>\$ 5,488.04</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
<b>5300</b>	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5910</b>	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/28/2027		12/27/2027		1/24/2028		2/21/2028	
End Date: 06/25/2028		1/23/2028		2/20/2028		3/26/2028	
LY Start: 06/28/2026							
LY End: 06/27/2027							

2027/8 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 06/28/2027		12/27/2027		1/24/2028		2/21/2028	
End Date: 06/25/2028		1/23/2028		2/20/2028		3/26/2028	
LY Start: 06/28/2026							
LY End: 06/27/2027							



<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/28/2027		12/27/2027		1/24/2028		2/21/2028	
End Date: 06/25/2028		1/23/2028		2/20/2028		3/26/2028	
LY Start: 06/28/2026							
LY End: 06/27/2027							
<b>6790</b>	Other Contracted Services	\$ 327.82	0.19%	\$ 327.82	0.19%	\$ 327.82	0.15%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 348.15	0.20%	\$ 702.32	0.40%	\$ 878.09	0.40%
<b>7040</b>	Cleaning Supplies	\$ 348.15	0.20%	\$ 351.16	0.20%	\$ 439.04	0.20%
<b>7045</b>	Dish Chemicals	\$ 522.23	0.30%	\$ 526.74	0.30%	\$ 658.57	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,305.58	0.75%	\$ 1,316.85	0.75%	\$ 1,646.41	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,437.08	1.40%	\$ 2,984.86	1.70%	\$ 3,731.87	1.70%
<b>7106</b>	Catering Supplies	\$ 696.31	0.40%	\$ 702.32	0.40%	\$ 878.09	0.40%
<b>7110</b>	Operating Supplies F&B	\$ 1,914.85	1.10%	\$ 1,755.80	1.00%	\$ 2,853.78	1.30%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 14,379.15</b>	<b>8.26%</b>	<b>\$ 14,536.25</b>	<b>8.28%</b>	<b>\$ 18,600.31</b>	<b>8.47%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,639.09	0.94%	\$ 1,639.09	0.93%	\$ 1,639.09	0.75%
<b>7195</b>	Accounting Services	\$ 2,731.82	1.57%	\$ 2,731.82	1.56%	\$ 2,731.82	1.24%
<b>7220</b>	Bank Charges & Fees	\$ 109.27	0.06%	\$ 16.39	0.01%	\$ 16.39	0.01%
<b>7230</b>	Licenses & Permits	\$ 655.64	0.38%	\$ 655.64	0.37%	\$ 655.64	0.30%
<b>7250</b>	Credit Card Commissions	\$ 3,916.74	2.25%	\$ 3,950.55	2.25%	\$ 4,939.24	2.25%
<b>7256</b>	Employment Ads	\$ 98.35	0.06%	\$ 98.35	0.06%	\$ 98.35	0.04%
<b>7270</b>	Dues & Subscriptions	\$ 54.64	0.03%	\$ 54.64	0.03%	\$ 54.64	0.02%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,393.23	0.80%	\$ 1,393.23	0.79%	\$ 1,393.23	0.63%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 174.08	0.10%	\$ 175.58	0.10%	\$ 219.52	0.10%

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/28/2027		12/27/2027		1/24/2028		2/21/2028	
End Date: 06/25/2028		1/23/2028		2/20/2028		3/26/2028	
LY Start: 06/28/2026							
LY End: 06/27/2027							
<b>7350</b>	Telephone/Internet/Cable	\$ 710.27	0.41%	\$ 710.27	0.40%	\$ 710.27	0.32%
<b>7360</b>	Travel	\$ 136.59	0.08%	\$ 136.59	0.08%	\$ 136.59	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 11,619.71</b>	<b>6.68%</b>	<b>\$ 11,562.13</b>	<b>6.59%</b>	<b>\$ 12,594.77</b>	<b>5.74%</b>
<b>Advertising &amp; Promotion</b>							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 546.36	0.31%	\$ 546.36	0.31%	\$ 546.36	0.25%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 546.36</b>	<b>0.31%</b>	<b>\$ 546.36</b>	<b>0.31%</b>	<b>\$ 546.36</b>	<b>0.25%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,740.77	1.00%	\$ 1,755.80	1.00%	\$ 2,195.22	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 4,021.24	2.31%	\$ 4,021.24	2.29%	\$ 4,021.24	1.83%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 682.95	0.39%	\$ 682.95	0.39%	\$ 3,083.13	1.40%
<b>7720</b>	MC-Other Equipment	\$ 278.65	0.16%	\$ 278.65	0.16%	\$ 278.65	0.13%
<b>7750</b>	Pest Control	\$ 92.88	0.05%	\$ 92.88	0.05%	\$ 92.88	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 6,816.49</b>	<b>3.92%</b>	<b>\$ 6,831.51</b>	<b>3.89%</b>	<b>\$ 9,671.11</b>	<b>4.41%</b>
<b>Utilities</b>							

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 06/28/2027		12/27/2027		1/24/2028		2/21/2028	
End Date: 06/25/2028		1/23/2028		2/20/2028		3/26/2028	
LY Start: 06/28/2026							
LY End: 06/27/2027							
<b>7810</b>	Electricity	\$ 3,916.74	2.25%	\$ 3,511.60	2.00%	\$ 3,292.83	1.50%
<b>7820</b>	Natural Gas	\$ 1,218.54	0.70%	\$ 1,229.06	0.70%	\$ 1,317.13	0.60%
<b>7830</b>	Water & Sewer	\$ 522.23	0.30%	\$ 702.32	0.40%	\$ 658.57	0.30%
<b>7840</b>	Firewood	\$ 819.55	0.47%	\$ 819.55	0.47%	\$ 819.55	0.37%
<b>Total Utilities</b>		<b>\$ 6,477.06</b>	<b>3.72%</b>	<b>\$ 6,262.52</b>	<b>3.57%</b>	<b>\$ 6,088.07</b>	<b>2.77%</b>
<b>Total Operating Expenses</b>		<b>\$ 39,838.78</b>	<b>22.89%</b>	<b>\$ 39,738.78</b>	<b>22.63%</b>	<b>\$ 47,500.62</b>	<b>21.64%</b>
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 18,725.00</b>	<b>10.76%</b>	<b>\$ 19,226.69</b>	<b>10.95%</b>	<b>\$ 26,263.26</b>	<b>11.96%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 18,725.00</b>	<b>10.76%</b>	<b>\$ 19,226.69</b>	<b>10.95%</b>	<b>\$ 26,263.26</b>	<b>11.96%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 13,911.11	7.99%	\$ 13,911.11	7.92%	\$ 13,911.11	6.34%
<b>8015</b>	Common Area Maintenance	\$ 2,529.66	1.45%	\$ 2,529.66	1.44%	\$ 2,529.66	1.15%
<b>8020</b>	Property Insurance	\$ 144.24	0.08%	\$ 144.24	0.08%	\$ 144.24	0.07%
<b>8030</b>	Property Taxes	\$ 4,011.90	2.30%	\$ 4,011.90	2.28%	\$ 4,011.90	1.83%
<b>Total Facility Expenses</b>		<b>\$ 20,596.92</b>	<b>11.83%</b>	<b>\$ 20,596.92</b>	<b>11.73%</b>	<b>\$ 20,596.92</b>	<b>9.38%</b>
<b>Restaurant EBDIT</b>		<b>\$ (1,871.92)</b>	<b>-1.08%</b>	<b>\$ (1,370.23)</b>	<b>-0.78%</b>	<b>\$ 5,666.34</b>	<b>2.58%</b>

2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERIOD 1	PERIOD 2	PERIOD 3
	12/27/2027	1/24/2028	2/21/2028
	1/23/2028	2/20/2028	3/26/2028

2027/8 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 06/28/2027		3/27/2028		4/24/2028		5/22/2028	
End Date: 06/25/2028		4/23/2028		5/21/2028		6/25/2028	
LY Start: 06/28/2026							
LY End: 06/27/2027							
		27/28 Budget	% of Sales	27/28 Budget	% of Sales	27/28 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 151,840.29	84.46%	\$ 176,357.67	84.78%	\$ 209,332.70	84.37%
5180	NA Beverage	\$ 2,771.79	1.54%	\$ 2,539.35	1.22%	\$ 4,043.68	1.63%
	<b>Total Food Sales</b>	<b>\$ 154,612.08</b>	<b>86.00%</b>	<b>\$ 178,897.02</b>	<b>86.00%</b>	<b>\$ 213,376.38</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 15,948.97	8.87%	\$ 18,754.82	9.02%	\$ 20,744.30	8.36%
5220	Wine Sales	\$ 2,773.97	1.54%	\$ 4,094.42	1.97%	\$ 4,276.35	1.72%
5230	Bottled Beer Sales	\$ 1,202.30	0.67%	\$ 957.85	0.46%	\$ 1,377.13	0.56%
5240	Draft Beer Sales	\$ 9,738.70	5.42%	\$ 10,516.18	5.06%	\$ 14,540.71	5.86%
	<b>Total Beverage Sales</b>	<b>\$ 29,663.95</b>	<b>16.50%</b>	<b>\$ 34,323.27</b>	<b>16.50%</b>	<b>\$ 40,938.49</b>	<b>16.50%</b>
	<b>Gross F&amp;B Sales</b>	<b>\$ 184,276.03</b>	<b>102.50%</b>	<b>\$ 213,220.29</b>	<b>102.50%</b>	<b>\$ 254,314.88</b>	<b>102.50%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 1,258.47	0.70%	\$ 1,456.14	0.70%	\$ 1,736.78	0.70%
5120	Guest Recovery Comps	\$ 719.13	0.40%	\$ 832.08	0.40%	\$ 992.45	0.40%
5131	50% Employee Discounts	\$ 719.13	0.40%	\$ 832.08	0.40%	\$ 992.45	0.40%
5132	Manager Meal Discounts	\$ 719.13	0.40%	\$ 832.08	0.40%	\$ 992.45	0.40%
5150	Discounts Marketing	\$ 629.24	0.35%	\$ 728.07	0.35%	\$ 868.39	0.35%
5250	Goodwill Bar Comps	\$ 449.45	0.25%	\$ 520.05	0.25%	\$ 620.28	0.25%
	<b>Total Deductions</b>	<b>\$ 4,494.54</b>	<b>2.50%</b>	<b>\$ 5,200.49</b>	<b>2.50%</b>	<b>\$ 6,202.80</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2027/8 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 06/28/2027		3/27/2028		4/24/2028		5/22/2028	
End Date: 06/25/2028		4/23/2028		5/21/2028		6/25/2028	
LY Start: 06/28/2026							
LY End: 06/27/2027							

2027/8 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 06/28/2027		3/27/2028		4/24/2028		5/22/2028	
End Date: 06/25/2028		4/23/2028		5/21/2028		6/25/2028	
LY Start: 06/28/2026							
LY End: 06/27/2027							

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 06/28/2027		3/27/2028		4/24/2028		5/22/2028	
End Date: 06/25/2028		4/23/2028		5/21/2028		6/25/2028	
LY Start: 06/28/2026							
LY End: 06/27/2027							
<b>6790</b>	Other Contracted Services	\$ 327.82	0.18%	\$ 327.82	0.16%	\$ 327.82	0.13%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7010</b>	China/Glassware/Silverware	\$ 719.13	0.40%	\$ 208.02	0.10%	\$ 496.22	0.20%
<b>7040</b>	Cleaning Supplies	\$ 359.56	0.20%	\$ 416.04	0.20%	\$ 496.22	0.20%
<b>7045</b>	Dish Chemicals	\$ 539.34	0.30%	\$ 624.06	0.30%	\$ 744.34	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,348.36	0.75%	\$ 1,560.15	0.75%	\$ 1,860.84	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 3,056.29	1.70%	\$ 3,536.34	1.70%	\$ 3,473.57	1.40%
<b>7106</b>	Catering Supplies	\$ 719.13	0.40%	\$ 832.08	0.40%	\$ 992.45	0.40%
<b>7110</b>	Operating Supplies F&B	\$ 1,797.81	1.00%	\$ 2,080.20	1.00%	\$ 2,481.12	1.00%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 14,861.88</b>	<b>8.27%</b>	<b>\$ 16,426.29</b>	<b>7.90%</b>	<b>\$ 18,916.94</b>	<b>7.62%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,639.09	0.91%	\$ 1,639.09	0.79%	\$ 1,639.09	0.66%
<b>7195</b>	Accounting Services	\$ 8,741.82	4.86%	\$ 2,731.82	1.31%	\$ 2,731.82	1.10%
<b>7220</b>	Bank Charges & Fees	\$ 16.39	0.01%	\$ 16.39	0.01%	\$ 16.39	0.01%
<b>7230</b>	Licenses & Permits	\$ 655.64	0.36%	\$ 655.64	0.32%	\$ 655.64	0.26%
<b>7250</b>	Credit Card Commissions	\$ 4,045.08	2.25%	\$ 4,680.45	2.25%	\$ 5,582.52	2.25%
<b>7256</b>	Employment Ads	\$ 98.35	0.05%	\$ 98.35	0.05%	\$ 98.35	0.04%
<b>7270</b>	Dues & Subscriptions	\$ 54.64	0.03%	\$ 54.64	0.03%	\$ 54.64	0.02%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,393.23	0.77%	\$ 1,393.23	0.67%	\$ 1,393.23	0.56%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 179.78	0.10%	\$ 208.02	0.10%	\$ 248.11	0.10%



<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 06/28/2027		3/27/2028		4/24/2028		5/22/2028	
End Date: 06/25/2028		4/23/2028		5/21/2028		6/25/2028	
LY Start: 06/28/2026							
LY End: 06/27/2027							
<b>7350</b>	Telephone/Internet/Cable	\$ 710.27	0.40%	\$ 710.27	0.34%	\$ 710.27	0.29%
<b>7360</b>	Travel	\$ 136.59	0.08%	\$ 136.59	0.07%	\$ 136.59	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 17,670.87</b>	<b>9.83%</b>	<b>\$ 12,324.47</b>	<b>5.92%</b>	<b>\$ 13,266.64</b>	<b>5.35%</b>
<b>Advertising &amp; Promotion</b>							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 546.36	0.30%	\$ 546.36	0.26%	\$ 546.36	0.22%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 546.36</b>	<b>0.30%</b>	<b>\$ 546.36</b>	<b>0.26%</b>	<b>\$ 546.36</b>	<b>0.22%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,797.81	1.00%	\$ 2,080.20	1.00%	\$ 2,481.12	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 4,021.24	2.24%	\$ 4,021.24	1.93%	\$ 4,021.24	1.62%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 682.95	0.38%	\$ 682.95	0.33%	\$ 682.95	0.28%
<b>7720</b>	MC-Other Equipment	\$ 278.65	0.15%	\$ 278.65	0.13%	\$ 278.65	0.11%
<b>7750</b>	Pest Control	\$ 92.88	0.05%	\$ 92.88	0.04%	\$ 92.88	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 6,873.53</b>	<b>3.82%</b>	<b>\$ 7,155.91</b>	<b>3.44%</b>	<b>\$ 7,556.84</b>	<b>3.05%</b>
<b>Utilities</b>							

<b>2027/8 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 06/28/2027		3/27/2028		4/24/2028		5/22/2028	
End Date: 06/25/2028		4/23/2028		5/21/2028		6/25/2028	
LY Start: 06/28/2026							
LY End: 06/27/2027							
<b>7810</b>	Electricity	\$ 2,696.72	1.50%	\$ 2,704.26	1.30%	\$ 2,481.12	1.00%
<b>7820</b>	Natural Gas	\$ 1,078.69	0.60%	\$ 1,248.12	0.60%	\$ 1,240.56	0.50%
<b>7830</b>	Water & Sewer	\$ 539.34	0.30%	\$ 624.06	0.30%	\$ 744.34	0.30%
<b>7840</b>	Firewood	\$ 819.55	0.46%	\$ 819.55	0.39%	\$ 819.55	0.33%
<b>Total Utilities</b>		<b>\$ 5,134.30</b>	<b>2.86%</b>	<b>\$ 5,395.98</b>	<b>2.59%</b>	<b>\$ 5,285.56</b>	<b>2.13%</b>
<b>Total Operating Expenses</b>		<b>\$ 45,086.95</b>	<b>25.08%</b>	<b>\$ 41,849.02</b>	<b>20.12%</b>	<b>\$ 45,572.35</b>	<b>18.37%</b>
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 16,757.88</b>	<b>9.32%</b>	<b>\$ 33,121.14</b>	<b>15.92%</b>	<b>\$ 45,082.38</b>	<b>18.17%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 16,757.88</b>	<b>9.32%</b>	<b>\$ 33,121.14</b>	<b>15.92%</b>	<b>\$ 45,082.38</b>	<b>18.17%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 13,911.11	7.74%	\$ 13,911.11	6.69%	\$ 13,911.11	5.61%
<b>8015</b>	Common Area Maintenance	\$ 2,529.66	1.41%	\$ 2,529.66	1.22%	\$ 2,529.66	1.02%
<b>8020</b>	Property Insurance	\$ 144.24	0.08%	\$ 144.24	0.07%	\$ 144.24	0.06%
<b>8030</b>	Property Taxes	\$ 4,011.90	2.23%	\$ 4,011.90	1.93%	\$ 4,011.90	1.62%
<b>Total Facility Expenses</b>		<b>\$ 20,596.92</b>	<b>11.46%</b>	<b>\$ 20,596.92</b>	<b>9.90%</b>	<b>\$ 20,596.92</b>	<b>8.30%</b>
<b>Restaurant EBDIT</b>		<b>\$ (3,839.04)</b>	<b>-2.14%</b>	<b>\$ 12,524.22</b>	<b>6.02%</b>	<b>\$ 24,485.46</b>	<b>9.87%</b>

2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERIOD 4	PERIOD 5	PERIOD 6
	3/27/2028	4/24/2028	5/22/2028
	4/23/2028	5/21/2028	6/25/2028

**2027/8 Budget - Smokecraft**

Start Date: 06/28/2027

End Date: 06/25/2028

LY Start: 06/28/2026

LY End: 06/27/2027

**TOTAL****27/28 Budget % of Sales****Gross Sales**

<b>5100</b>	Food Sales	<b>\$ 1,997,370.48</b>	<b>85.09%</b>
<b>5180</b>	NA Beverage	\$ 29,110.35	1.24%
	<b>Total Food Sales</b>	<b>\$ 2,026,480.83</b>	<b>86.33%</b>

<b>5210</b>	Liquor Sales	\$ 199,069.36	8.48%
<b>5220</b>	Wine Sales	\$ 40,667.27	1.73%
<b>5230</b>	Bottled Beer Sales	\$ 21,452.36	0.91%
<b>5240</b>	Draft Beer Sales	\$ 117,707.02	5.01%
	<b>Total Beverage Sales</b>	<b>\$ 378,896.01</b>	<b>16.14%</b>

**Gross F&B Sales \$ 2,405,376.84 102.47%****Deductions**

<b>5110</b>	Goodwill Comps	\$ 15,869.80	0.68%
<b>5120</b>	Guest Recovery Comps	\$ 9,015.11	0.38%
<b>5131</b>	50% Employee Discounts	\$ 9,575.26	0.41%
<b>5132</b>	Manager Meal Discounts	\$ 9,201.82	0.39%
<b>5150</b>	Discounts Marketing	\$ 8,214.97	0.35%
<b>5250</b>	Goodwill Bar Comps	\$ 5,867.84	0.25%

**Total Deductions \$ 55,998.17 2.39%****Other Income and Expense**

<b>5300</b>	Sundry Sales	\$ -	0.00%
<b>5910</b>	Service Charge Revenue - Catering	\$ -	0.00%

**2027/8 Budget - Smokecraft**

Start Date: 06/28/2027

End Date: 06/25/2028

LY Start: 06/28/2026

LY End: 06/27/2027

**TOTAL****Total Other Income and Expense****\$ - 0.00%****Net Sales****\$ 2,347,323.31 100.00%****Food Costs**

<b>6110</b>	Meat Cost	\$ 295,866.20	14.60%
<b>6120</b>	Poultry Cost	\$ 52,688.50	2.60%
<b>6130</b>	Seafood Cost	\$ 10,132.40	0.50%
<b>6140</b>	Dairy Cost	\$ 81,059.23	4.00%
<b>6150</b>	Produce Cost	\$ 64,847.39	3.20%
<b>6160</b>	Bakery Cost	\$ 28,370.73	1.40%
<b>6170</b>	Grocery Cost	\$ 125,641.81	6.20%
<b>6180</b>	NA Beverage	\$ 10,132.40	0.50%
<b>Total Food Cost</b>		<b>\$ 668,738.67</b>	<b>33.00%</b>

**Beverage Costs**

<b>6210</b>	Liquor Cost	\$ 39,047.10	1.66%
<b>6220</b>	Wine Cost	\$ 8,991.62	0.38%
<b>6230</b>	Bottled Beer Cost	\$ 5,011.94	0.21%
<b>6240</b>	Draft Beer Cost	\$ 22,858.98	0.97%
<b>Total Bev Cost</b>		<b>\$ 75,909.64</b>	<b>20.03%</b>

**Total F&B Costs****\$ 744,648.31 31.72%****Gross Profit****\$ 1,602,487.21 68.27%**

**2027/8 Budget - Smokecraft**

Start Date: 06/28/2027

End Date: 06/25/2028

LY Start: 06/28/2026

LY End: 06/27/2027

**TOTAL****Payroll Costs**

<b>6310</b>	Management Salaries	\$ 219,086.09	9.33%
<b>6311</b>	Direct Labor - FOH	\$ 63,479.98	2.70%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 4,132.60	0.18%
<b>6314</b>	Direct Labor - BOH	\$ 399,680.62	17.03%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%
<b>Total Labor</b>		<b>\$ 686,379.29</b>	<b>29.24%</b>

<b>6510</b>	Payroll Taxes	\$ 89,191.15	3.80%
<b>6530</b>	Vacation Pay	\$ -	0.00%
<b>6540</b>	Parking	\$ 2,622.54	0.11%
<b>6550</b>	Uniform Allowance	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 7,867.63	0.34%
<b>6580</b>	Workers Compensation	\$ 6,687.49	0.28%
<b>6610</b>	Other Benefits	\$ 120.20	0.01%
<b>6615</b>	Payroll Processing Fees	\$ 3,933.82	0.17%
<b>Total Payroll Expenses</b>		<b>\$ 110,422.84</b>	<b>4.70%</b>

<b>Total Payroll Costs</b>	<b>\$ 796,802.12</b>	<b>33.95%</b>
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**Controllable Expenses**

<b>6500</b>	3rd Party Delivery Expense	\$ 67,767.89	2.89%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 7,212.00	0.31%
<b>6740</b>	Security	\$ 655.64	0.03%
<b>6750</b>	Trash Removal	\$ -	0.00%

**2027/8 Budget - Smokecraft**

Start Date: 06/28/2027

End Date: 06/25/2028

LY Start: 06/28/2026

LY End: 06/27/2027

**TOTAL**

<b>6790</b>	Other Contracted Services	\$	3,933.82	0.17%
<b>7010</b>	Register Over/Short	\$	-	0.00%
<b>7010</b>	China/Glassware/Silverware	\$	6,323.41	0.27%
<b>7040</b>	Cleaning Supplies	\$	4,908.56	0.21%
<b>7045</b>	Dish Chemicals	\$	6,849.83	0.29%
<b>7050</b>	Decorations	\$	-	0.00%
<b>7060</b>	Linens	\$	17,014.73	0.72%
<b>7080</b>	New Menus/Printing	\$	-	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$	-	0.00%
<b>7105</b>	To Go Supplies	\$	35,826.80	1.53%
<b>7106</b>	Catering Supplies	\$	16,280.94	0.69%
<b>7110</b>	Operating Supplies F&B	\$	27,393.53	1.17%
<b>7120</b>	Uniforms	\$	-	0.00%
<b>7470</b>	Live Entertainment	\$	-	0.00%
<b>Total Controllable Expenses</b>		<b>\$</b>	<b>194,167.14</b>	<b>8.27%</b>

**General & Administrative**

<b>7190</b>	Other Contracted Services-Admin	\$	19,669.09	0.84%
<b>7195</b>	Accounting Services	\$	38,791.81	1.65%
<b>7220</b>	Bank Charges & Fees	\$	846.86	0.04%
<b>7230</b>	Licenses & Permits	\$	7,867.63	0.34%
<b>7250</b>	Credit Card Commissions	\$	52,810.55	2.25%
<b>7256</b>	Employment Ads	\$	1,180.15	0.05%
<b>7270</b>	Dues & Subscriptions	\$	655.64	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$	16,718.72	0.71%
<b>7290</b>	Legal & Professional Services	\$	-	0.00%
<b>7320</b>	Office Supplies & Postage	\$	2,347.14	0.10%

**2027/8 Budget - Smokecraft**

Start Date: 06/28/2027

End Date: 06/25/2028

LY Start: 06/28/2026

LY End: 06/27/2027

**TOTAL**

<b>7350</b>	Telephone/Internet/Cable	\$ 8,523.27	0.36%
<b>7360</b>	Travel	\$ 1,639.09	0.07%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%
<b>Total General &amp; Administrative</b>		<b>\$ 151,049.94</b>	<b>6.43%</b>

**Advertising & Promotion**

<b>7400</b>	Local Charitable Donations	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 8,741.82	0.37%
<b>7460</b>	Special Promotions	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 8,741.82</b>	<b>0.37%</b>

**Repairs & Maintenance**

<b>7500</b>	Repairs & Maintenance	\$ 22,734.98	0.97%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 48,254.82	2.06%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 16,707.25	0.71%
<b>7720</b>	MC-Other Equipment	\$ 3,343.74	0.14%
<b>7750</b>	Pest Control	\$ 1,114.58	0.05%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 92,155.38</b>	<b>3.93%</b>

**Utilities**



**2027/8 Budget - Smokecraft**

Start Date: 06/28/2027

End Date: 06/25/2028

LY Start: 06/28/2026

LY End: 06/27/2027

**TOTAL**

<b>7810</b>	Electricity	\$	34,397.72	1.47%
<b>7820</b>	Natural Gas	\$	14,527.75	0.62%
<b>7830</b>	Water & Sewer	\$	7,510.26	0.32%
<b>7840</b>	Firewood	\$	9,834.54	0.42%
	<b>Total Utilities</b>	<b>\$</b>	<b>66,270.27</b>	<b>2.82%</b>
	<b>Total Operating Expenses</b>	<b>\$</b>	<b>512,384.55</b>	<b>21.83%</b>
	<b>Other Income (Expenses)</b>			
<b>5500</b>	Door Revenue	\$	-	0.00%
<b>5800</b>	Commission Income	\$	-	0.00%
	<b>Total Other Income</b>	<b>\$</b>	<b>-</b>	<b>0.00%</b>
	<b>Operating Income Before Bonus</b>	<b>\$</b>	<b>293,300.54</b>	<b>12.50%</b>
<b>6455</b>	Management Bonuses	\$	-	0.00%
	<b>Restaurant Operating Income</b>	<b>\$</b>	<b>293,300.54</b>	<b>12.50%</b>
	<b>Facility Expenses</b>			
<b>8010</b>	Rents	\$	166,933.37	7.11%
<b>8015</b>	Common Area Maintenance	\$	30,355.96	1.29%
<b>8020</b>	Property Insurance	\$	1,730.88	0.07%
<b>8030</b>	Property Taxes	\$	48,142.84	2.05%
	<b>Total Facility Expenses</b>	<b>\$</b>	<b>247,163.05</b>	<b>10.53%</b>
	<b>Restaurant EBDIT</b>	<b>\$</b>	<b>46,137.50</b>	<b>1.97%</b>

## 2027/8 Budget - Smokecraft

Start Date: 06/28/2027

End Date: 06/25/2028

LY Start: 06/28/2026

LY End: 06/27/2027

TOTAL

2028/29 Budget - Smokecraft		PERIOD 7		PERIOD 8		PERIOD 9	
Start Date: 6/26/2028		6/26/2028		7/24/2028		8/21/2028	
End Date: 06/25/2028		7/23/2028		8/20/2028		9/24/2028	
LY Start: 06/28/27							
LY End: 05/26/2024							
		28/29 Budget	% of Sales	28/29 Budget	% of Sales	28/29 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 156,006.44	84.98%	\$ 185,364.37	88.89%	\$ 190,128.10	84.50%
5180	NA Beverage	\$ 1,863.82	1.02%	\$ 2,319.27	1.11%	\$ 3,373.19	1.50%
	<b>Total Food Sales</b>	<b>\$ 157,870.26</b>	<b>86.00%</b>	<b>\$ 187,683.64</b>	<b>90.00%</b>	<b>\$ 193,501.29</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 14,923.99	8.13%	\$ 13,752.78	6.59%	\$ 17,505.94	7.78%
5220	Wine Sales	\$ 3,366.08	1.83%	\$ 2,735.39	1.31%	\$ 4,202.77	1.87%
5230	Bottled Beer Sales	\$ 1,958.38	1.07%	\$ 1,944.80	0.93%	\$ 3,226.75	1.43%
5240	Draft Beer Sales	\$ 9,581.69	5.22%	\$ 7,634.20	3.66%	\$ 12,189.78	5.42%
	<b>Total Beverage Sales</b>	<b>\$ 29,830.14</b>	<b>16.25%</b>	<b>\$ 26,067.17</b>	<b>12.50%</b>	<b>\$ 37,125.25</b>	<b>16.50%</b>
	<b>Gross F&amp;B Sales</b>	<b>\$ 187,700.40</b>	<b>102.25%</b>	<b>\$ 213,750.81</b>	<b>102.50%</b>	<b>\$ 230,626.54</b>	<b>102.50%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 1,009.64	0.55%	\$ 1,146.96	0.55%	\$ 1,575.01	0.70%
5120	Guest Recovery Comps	\$ 550.71	0.30%	\$ 625.61	0.30%	\$ 900.01	0.40%
5131	50% Employee Discounts	\$ 826.07	0.45%	\$ 938.42	0.45%	\$ 900.01	0.40%
5132	Manager Meal Discounts	\$ 642.50	0.35%	\$ 729.88	0.35%	\$ 900.01	0.40%
5150	Discounts Marketing	\$ 642.50	0.35%	\$ 729.88	0.35%	\$ 787.51	0.35%
5250	Goodwill Bar Comps	\$ 458.93	0.25%	\$ 521.34	0.25%	\$ 562.50	0.25%
	<b>Total Deductions</b>	<b>\$ 4,130.33</b>	<b>2.25%</b>	<b>\$ 4,692.09</b>	<b>2.25%</b>	<b>\$ 5,625.04</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 6/26/2028		6/26/2028		7/24/2028		8/21/2028	
End Date: 06/25/2028		7/23/2028		8/20/2028		9/24/2028	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>Total Other Income and Expense</b>		\$ - 0.00%		\$ - 0.00%		\$ - 0.00%	
<b>Net Sales</b>		\$ 183,570.07 100.00%		\$ 208,537.38 100.25%		\$ 225,001.50 100.00%	
<b>Food Costs</b>							
6110	Meat Cost	\$ 23,049.06	14.60%	\$ 27,401.81	14.60%	\$ 28,251.19	14.60%
6120	Poultry Cost	\$ 4,104.63	2.60%	\$ 4,879.77	2.60%	\$ 5,031.03	2.60%
6130	Seafood Cost	\$ 789.35	0.50%	\$ 938.42	0.50%	\$ 967.51	0.50%
6140	Dairy Cost	\$ 6,314.81	4.00%	\$ 7,507.35	4.00%	\$ 7,740.05	4.00%
6150	Produce Cost	\$ 5,051.85	3.20%	\$ 6,005.88	3.20%	\$ 6,192.04	3.20%
6160	Bakery Cost	\$ 2,210.18	1.40%	\$ 2,627.57	1.40%	\$ 2,709.02	1.40%
6170	Grocery Cost	\$ 9,787.96	6.20%	\$ 11,636.39	6.20%	\$ 11,997.08	6.20%
6180	NA Beverage	\$ 789.35	0.50%	\$ 938.42	0.50%	\$ 967.51	0.50%
<b>Total Food Cost</b>		\$ 52,097.19 33.00%		\$ 61,935.60 33.00%		\$ 63,855.43 33.00%	
<b>Beverage Costs</b>							
6210	Liquor Cost	\$ 3,005.62	10.08%	\$ 2,628.73	10.08%	\$ 3,262.17	8.79%
6220	Wine Cost	\$ 836.94	2.81%	\$ 555.50	2.13%	\$ 1,534.73	4.13%
6230	Bottled Beer Cost	\$ 533.77	1.79%	\$ 425.35	1.63%	\$ 831.39	2.24%
6240	Draft Beer Cost	\$ 1,589.70	5.33%	\$ 1,603.85	6.15%	\$ 1,796.76	4.84%
<b>Total Bev Cost</b>		\$ 5,966.03 20.00%		\$ 5,213.43 20.00%		\$ 7,425.05 20.00%	
<b>Total F&amp;B Costs</b>		\$ 58,063.21 31.63%		\$ 67,149.04 32.20%		\$ 71,280.48 31.68%	
<b>Gross Profit</b>		\$ 125,506.86 68.37%		\$ 141,388.34 67.80%		\$ 153,721.03 68.32%	
<b>Payroll Costs</b>							

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 6/26/2028		6/26/2028		7/24/2028		8/21/2028	
End Date: 06/25/2028		7/23/2028		8/20/2028		9/24/2028	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>6310</b>	Management Salaries	\$ 17,578.09	9.58%	\$ 17,578.09	8.43%	\$ 21,972.61	9.77%
<b>6311</b>	Direct Labor - FOH	\$ 6,424.95	3.50%	\$ 4,170.75	2.00%	\$ 6,187.54	2.75%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 917.85	0.50%	\$ 312.81	0.15%	\$ 337.50	0.15%
<b>6314</b>	Direct Labor - BOH	\$ 33,960.46	18.50%	\$ 34,408.67	16.50%	\$ 39,375.26	17.50%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	<b>Total Labor</b>	<b>\$ 58,881.36</b>	<b>32.08%</b>	<b>\$ 56,470.31</b>	<b>27.08%</b>	<b>\$ 67,872.92</b>	<b>30.17%</b>
<b>6510</b>	Payroll Taxes	\$ 6,975.66	3.80%	\$ 7,924.42	3.80%	\$ 8,550.06	3.80%
<b>6530</b>	Vacation Pay	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6540</b>	Parking	\$ 225.10	0.12%	\$ 225.10	0.11%	\$ 225.10	0.10%
<b>6550</b>	Uniform Allowance	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 675.31	0.37%	\$ 675.31	0.32%	\$ 675.31	0.30%
<b>6580</b>	Workers Compensation	\$ 574.01	0.31%	\$ 574.01	0.28%	\$ 574.01	0.26%
<b>6610</b>	Other Benefits	\$ 61.90	0.03%	\$ 61.90	0.03%	\$ -	0.00%
<b>6615</b>	Payroll Processing Fees	\$ 337.65	0.25%	\$ 337.65	0.25%	\$ 337.65	0.25%
	<b>Total Payroll Expenses</b>	<b>\$ 8,849.63</b>	<b>4.82%</b>	<b>\$ 9,798.39</b>	<b>4.70%</b>	<b>\$ 10,362.13</b>	<b>4.61%</b>
	<b>Total Payroll Costs</b>	<b>\$ 67,730.99</b>	<b>36.90%</b>	<b>\$ 66,268.71</b>	<b>31.78%</b>	<b>\$ 78,235.04</b>	<b>34.77%</b>
	<b>Controllable Expenses</b>						
<b>6500</b>	3rd Party Delivery Expense	\$ 5,507.10	3.00%	\$ 6,256.12	3.00%	\$ 6,637.54	2.95%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 619.03	0.34%	\$ 619.03	0.30%	\$ 619.03	0.28%
<b>6740</b>	Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6750</b>	Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6790</b>	Other Contracted Services	\$ 337.65	0.18%	\$ 337.65	0.16%	\$ 337.65	0.15%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 6/26/2028		6/26/2028		7/24/2028		8/21/2028	
End Date: 06/25/2028		7/23/2028		8/20/2028		9/24/2028	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>7010</b>	China/Glassware/Silverware	\$ 734.28	0.40%	\$ 417.07	0.20%	\$ 450.00	0.20%
<b>7040</b>	Cleaning Supplies	\$ 367.14	0.20%	\$ 417.07	0.20%	\$ 675.00	0.30%
<b>7045</b>	Dish Chemicals	\$ 550.71	0.30%	\$ 625.61	0.30%	\$ 562.50	0.25%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,376.78	0.75%	\$ 1,146.96	0.55%	\$ 1,575.01	0.70%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 3,120.69	1.70%	\$ 2,502.45	1.20%	\$ 3,150.02	1.40%
<b>7106</b>	Catering Supplies	\$ 734.28	0.40%	\$ 3,545.14	1.70%	\$ 1,125.01	0.50%
<b>7110</b>	Operating Supplies F&B	\$ 2,569.98	1.40%	\$ 2,919.52	1.40%	\$ 2,250.02	1.00%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 15,917.64</b>	<b>8.67%</b>	<b>\$ 18,786.63</b>	<b>9.01%</b>	<b>\$ 17,381.79</b>	<b>7.73%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,688.26	0.92%	\$ 1,688.26	0.81%	\$ 1,688.26	0.75%
<b>7195</b>	Accounting Services	\$ 2,813.77	1.53%	\$ 2,813.77	1.35%	\$ 2,813.77	1.25%
<b>7220</b>	Bank Charges & Fees	\$ 112.55	0.06%	\$ 112.55	0.05%	\$ 112.55	0.05%
<b>7230</b>	Licenses & Permits	\$ 675.31	0.37%	\$ 675.31	0.32%	\$ 675.31	0.30%
<b>7250</b>	Credit Card Commissions	\$ 4,130.33	2.25%	\$ 4,692.09	2.25%	\$ 5,062.53	2.25%
<b>7256</b>	Employment Ads	\$ 101.30	0.06%	\$ 101.30	0.05%	\$ 101.30	0.05%
<b>7270</b>	Dues & Subscriptions	\$ 56.28	0.03%	\$ 56.28	0.03%	\$ 56.28	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,435.02	0.78%	\$ 1,435.02	0.69%	\$ 1,435.02	0.64%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 183.57	0.10%	\$ 208.54	0.10%	\$ 225.00	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 731.58	0.40%	\$ 731.58	0.35%	\$ 731.58	0.33%
<b>7360</b>	Travel	\$ 140.69	0.08%	\$ 140.69	0.07%	\$ 140.69	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 6/26/2028		6/26/2028		7/24/2028		8/21/2028	
End Date: 06/25/2028		7/23/2028		8/20/2028		9/24/2028	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>Total General &amp; Administrative</b>		<b>\$ 12,068.65</b>	<b>6.57%</b>	<b>\$ 12,655.38</b>	<b>6.07%</b>	<b>\$ 13,042.29</b>	<b>5.80%</b>
<b>Advertising &amp; Promotion</b>							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 562.75	0.31%	\$ 562.75	0.27%	\$ 562.75	0.25%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 562.75</b>	<b>0.31%</b>	<b>\$ 562.75</b>	<b>0.27%</b>	<b>\$ 562.75</b>	<b>0.25%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,835.70	1.00%	\$ 2,085.37	1.00%	\$ 2,250.02	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 4,141.87	2.26%	\$ 4,141.87	1.99%	\$ 4,141.87	1.84%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 2,697.28	1.47%	\$ 703.44	0.34%	\$ 1,181.78	0.53%
<b>7720</b>	MC-Other Equipment	\$ 287.00	0.16%	\$ 287.00	0.14%	\$ 287.00	0.13%
<b>7750</b>	Pest Control	\$ 95.67	0.05%	\$ 95.67	0.05%	\$ 95.67	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 9,057.53</b>	<b>4.93%</b>	<b>\$ 7,313.36</b>	<b>3.51%</b>	<b>\$ 7,956.34</b>	<b>3.54%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 2,753.55	1.50%	\$ 2,502.45	1.20%	\$ 2,475.02	1.10%
<b>7820</b>	Natural Gas	\$ 1,101.42	0.60%	\$ 1,251.22	0.60%	\$ 1,350.01	0.60%
<b>7830</b>	Water & Sewer	\$ 550.71	0.30%	\$ 625.61	0.30%	\$ 787.51	0.35%
<b>7840</b>	Firewood	\$ 844.13	0.46%	\$ 844.13	0.40%	\$ 844.13	0.38%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 7</b>		<b>PERIOD 8</b>		<b>PERIOD 9</b>	
Start Date: 6/26/2028		6/26/2028		7/24/2028		8/21/2028	
End Date: 06/25/2028		7/23/2028		8/20/2028		9/24/2028	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>Total Utilities</b>		<b>\$ 5,249.81</b>	<b>2.86%</b>	<b>\$ 5,223.42</b>	<b>2.50%</b>	<b>\$ 5,456.66</b>	<b>2.43%</b>
<b>Total Operating Expenses</b>		<b>\$ 42,856.39</b>	<b>23.35%</b>	<b>\$ 44,541.55</b>	<b>21.36%</b>	<b>\$ 44,399.84</b>	<b>19.73%</b>
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 14,919.47</b>	<b>8.13%</b>	<b>\$ 30,578.09</b>	<b>14.66%</b>	<b>\$ 31,086.14</b>	<b>13.82%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 14,919.47</b>	<b>8.13%</b>	<b>\$ 30,578.09</b>	<b>14.66%</b>	<b>\$ 31,086.14</b>	<b>13.82%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 14,328.45	7.81%	\$ 14,328.45	6.87%	\$ 14,328.45	6.37%
<b>8015</b>	Common Area Maintenance	\$ 2,605.55	1.42%	\$ 2,605.55	1.25%	\$ 2,605.55	1.16%
<b>8020</b>	Property Insurance	\$ 148.57	0.08%	\$ 148.57	0.07%	\$ 148.57	0.07%
<b>8030</b>	Property Taxes	\$ 4,132.26	2.25%	\$ 4,132.26	1.98%	\$ 4,132.26	1.84%
<b>Total Facility Expenses</b>		<b>\$ 21,214.83</b>	<b>11.56%</b>	<b>\$ 21,214.83</b>	<b>10.17%</b>	<b>\$ 21,214.83</b>	<b>9.43%</b>
<b>Restaurant EBDIT</b>		<b>\$ (6,295.35)</b>	<b>-3.43%</b>	<b>\$ 9,363.26</b>	<b>4.49%</b>	<b>\$ 9,871.31</b>	<b>4.39%</b>



2028/29 Budget - Smokecraft		PERIOD 10		PERIOD 11		PERIOD 12	
Start Date: 6/26/2028		9/25/2028		10/23/2028		11/20/2028	
End Date: 06/25/2028		10/22/2028		11/19/2028		12/24/2028	
LY Start: 06/28/27							
LY End: 05/26/2024							
		28/29 Budget	% of Sales	28/29 Budget	% of Sales	28/29 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 150,522.21	84.89%	\$ 125,401.41	85.31%	\$ 219,356.64	85.11%
5180	NA Beverage	\$ 1,964.19	1.11%	\$ 1,013.50	0.69%	\$ 2,293.38	0.89%
	<b>Total Food Sales</b>	<b>\$ 152,486.39</b>	<b>86.00%</b>	<b>\$ 126,414.91</b>	<b>86.00%</b>	<b>\$ 221,650.02</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 14,559.51	8.21%	\$ 12,688.89	8.63%	\$ 23,826.60	9.24%
5220	Wine Sales	\$ 2,996.60	1.69%	\$ 2,734.58	1.86%	\$ 3,737.14	1.45%
5230	Bottled Beer Sales	\$ 1,730.72	0.98%	\$ 1,685.30	1.15%	\$ 2,716.61	1.05%
5240	Draft Beer Sales	\$ 9,969.27	5.62%	\$ 7,145.25	4.86%	\$ 12,245.52	4.75%
	<b>Total Beverage Sales</b>	<b>\$ 29,256.11</b>	<b>16.50%</b>	<b>\$ 24,254.02</b>	<b>16.50%</b>	<b>\$ 42,525.88</b>	<b>16.50%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 181,742.50</b>	<b>102.50%</b>	<b>\$ 150,668.93</b>	<b>102.50%</b>	<b>\$ 264,175.89</b>	<b>102.50%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 1,241.17	0.70%	\$ 1,028.96	0.70%	\$ 1,804.13	0.70%
5120	Guest Recovery Comps	\$ 709.24	0.40%	\$ 587.98	0.40%	\$ 1,030.93	0.40%
5131	50% Employee Discounts	\$ 709.24	0.40%	\$ 587.98	0.40%	\$ 1,030.93	0.40%
5132	Manager Meal Discounts	\$ 709.24	0.40%	\$ 587.98	0.40%	\$ 1,030.93	0.40%
5150	Discounts Marketing	\$ 620.58	0.35%	\$ 514.48	0.35%	\$ 902.06	0.35%
5250	Goodwill Bar Comps	\$ 443.27	0.25%	\$ 367.49	0.25%	\$ 644.33	0.25%
	<b>Total Deductions</b>	<b>\$ 4,432.74</b>	<b>2.50%</b>	<b>\$ 3,674.85</b>	<b>2.50%</b>	<b>\$ 6,443.31</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 6/26/2028		9/25/2028		10/23/2028		11/20/2028	
End Date: 06/25/2028		10/22/2028		11/19/2028		12/24/2028	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>Total Other Income and Expense</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Net Sales</b>		<b>\$ 177,309.76</b>	<b>100.00%</b>	<b>\$ 146,994.08</b>	<b>100.00%</b>	<b>\$ 257,732.58</b>	<b>100.00%</b>
<b>Food Costs</b>							
<b>6110</b>	Meat Cost	\$ 22,263.01	14.60%	\$ 18,456.58	14.60%	\$ 32,360.90	14.60%
<b>6120</b>	Poultry Cost	\$ 3,964.65	2.60%	\$ 3,286.79	2.60%	\$ 5,762.90	2.60%
<b>6130</b>	Seafood Cost	\$ 762.43	0.50%	\$ 632.07	0.50%	\$ 1,108.25	0.50%
<b>6140</b>	Dairy Cost	\$ 6,099.46	4.00%	\$ 5,056.60	4.00%	\$ 8,866.00	4.00%
<b>6150</b>	Produce Cost	\$ 4,879.56	3.20%	\$ 4,045.28	3.20%	\$ 7,092.80	3.20%
<b>6160</b>	Bakery Cost	\$ 2,134.81	1.40%	\$ 1,769.81	1.40%	\$ 3,103.10	1.40%
<b>6170</b>	Grocery Cost	\$ 9,454.16	6.20%	\$ 7,837.72	6.20%	\$ 13,742.30	6.20%
<b>6180</b>	NA Beverage	\$ 762.43	0.50%	\$ 632.07	0.50%	\$ 1,108.25	0.50%
<b>Total Food Cost</b>		<b>\$ 50,320.51</b>	<b>33.00%</b>	<b>\$ 41,716.92</b>	<b>33.00%</b>	<b>\$ 73,144.51</b>	<b>33.00%</b>
<b>Beverage Costs</b>							
<b>6210</b>	Liquor Cost	\$ 3,528.39	12.06%	\$ 2,157.72	8.90%	\$ 3,563.97	8.38%
<b>6220</b>	Wine Cost	\$ 132.13	0.45%	\$ 754.69	3.11%	\$ 539.48	1.27%
<b>6230</b>	Bottled Beer Cost	\$ 285.76	0.98%	\$ 497.20	2.05%	\$ 1,077.83	2.53%
<b>6240</b>	Draft Beer Cost	\$ 1,904.94	6.51%	\$ 1,441.20	5.94%	\$ 3,323.90	7.82%
<b>Total Bev Cost</b>		<b>\$ 5,851.22</b>	<b>20.00%</b>	<b>\$ 4,850.80</b>	<b>20.00%</b>	<b>\$ 8,505.18</b>	<b>20.00%</b>
<b>Total F&amp;B Costs</b>		<b>\$ 56,171.73</b>	<b>31.68%</b>	<b>\$ 46,567.72</b>	<b>31.68%</b>	<b>\$ 81,649.68</b>	<b>31.68%</b>
<b>Gross Profit</b>		<b>\$ 121,138.03</b>	<b>68.32%</b>	<b>\$ 100,426.36</b>	<b>68.32%</b>	<b>\$ 176,082.90</b>	<b>68.32%</b>
<b>Payroll Costs</b>							

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 6/26/2028		9/25/2028		10/23/2028		11/20/2028	
End Date: 06/25/2028		10/22/2028		11/19/2028		12/24/2028	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>6310</b>	Management Salaries	\$ 17,578.09	9.91%	\$ 17,578.09	11.96%	\$ 21,972.61	8.53%
<b>6311</b>	Direct Labor - FOH	\$ 4,876.02	2.75%	\$ 5,144.79	3.50%	\$ 5,798.98	2.25%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 265.96	0.15%	\$ 220.49	0.15%	\$ 386.60	0.15%
<b>6314</b>	Direct Labor - BOH	\$ 31,029.21	17.50%	\$ 27,193.90	18.50%	\$ 39,948.55	15.50%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	<b>Total Labor</b>	<b>\$ 53,749.28</b>	<b>30.31%</b>	<b>\$ 50,137.28</b>	<b>34.11%</b>	<b>\$ 68,106.74</b>	<b>26.43%</b>
<b>6510</b>	Payroll Taxes	\$ 6,737.77	3.80%	\$ 5,585.78	3.80%	\$ 9,793.84	3.80%
<b>6530</b>	Vacation Pay	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6540</b>	Parking	\$ 225.10	0.13%	\$ 225.10	0.15%	\$ 225.10	0.09%
<b>6550</b>	Uniform Allowance	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 675.31	0.38%	\$ 675.31	0.46%	\$ 675.31	0.26%
<b>6580</b>	Workers Compensation	\$ 574.01	0.32%	\$ 574.01	0.39%	\$ 574.01	0.22%
<b>6610</b>	Other Benefits	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6615</b>	Payroll Processing Fees	\$ 337.65	0.25%	\$ 337.65	0.25%	\$ 337.65	0.25%
	<b>Total Payroll Expenses</b>	<b>\$ 8,549.84</b>	<b>4.82%</b>	<b>\$ 7,397.84</b>	<b>5.03%</b>	<b>\$ 11,605.91</b>	<b>4.50%</b>
	<b>Total Payroll Costs</b>	<b>\$ 62,299.12</b>	<b>35.14%</b>	<b>\$ 57,535.13</b>	<b>39.14%</b>	<b>\$ 79,712.65</b>	<b>30.93%</b>
	<b>Controllable Expenses</b>						
<b>6500</b>	3rd Party Delivery Expense	\$ 5,230.64	2.95%	\$ 4,409.82	3.00%	\$ 5,154.65	2.00%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 619.03	0.35%	\$ 619.03	0.42%	\$ 619.03	0.24%
<b>6740</b>	Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6750</b>	Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6790</b>	Other Contracted Services	\$ 337.65	0.19%	\$ 337.65	0.23%	\$ 337.65	0.13%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 6/26/2028		9/25/2028		10/23/2028		11/20/2028	
End Date: 06/25/2028		10/22/2028		11/19/2028		12/24/2028	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>7010</b>	China/Glassware/Silverware	\$ 709.24	0.40%	\$ 293.99	0.20%	\$ 515.47	0.20%
<b>7040</b>	Cleaning Supplies	\$ 354.62	0.20%	\$ 293.99	0.20%	\$ 515.47	0.20%
<b>7045</b>	Dish Chemicals	\$ 443.27	0.25%	\$ 440.98	0.30%	\$ 773.20	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,241.17	0.70%	\$ 1,102.46	0.75%	\$ 1,932.99	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,482.34	1.40%	\$ 2,057.92	1.40%	\$ 4,123.72	1.60%
<b>7106</b>	Catering Supplies	\$ 886.55	0.50%	\$ 587.98	0.40%	\$ 5,154.65	2.00%
<b>7110</b>	Operating Supplies F&B	\$ 2,216.37	1.25%	\$ 2,057.92	1.40%	\$ 3,221.66	1.25%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 14,520.88</b>	<b>8.19%</b>	<b>\$ 12,201.73</b>	<b>8.30%</b>	<b>\$ 22,348.49</b>	<b>8.67%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,688.26	0.95%	\$ 1,688.26	1.15%	\$ 1,688.26	0.66%
<b>7195</b>	Accounting Services	\$ 2,813.77	1.59%	\$ 2,813.77	1.91%	\$ 2,813.77	1.09%
<b>7220</b>	Bank Charges & Fees	\$ 112.55	0.06%	\$ 112.55	0.08%	\$ 112.55	0.04%
<b>7230</b>	Licenses & Permits	\$ 675.31	0.38%	\$ 675.31	0.46%	\$ 675.31	0.26%
<b>7250</b>	Credit Card Commissions	\$ 3,989.47	2.25%	\$ 3,307.37	2.25%	\$ 5,798.98	2.25%
<b>7256</b>	Employment Ads	\$ 101.30	0.06%	\$ 101.30	0.07%	\$ 101.30	0.04%
<b>7270</b>	Dues & Subscriptions	\$ 56.28	0.03%	\$ 56.28	0.04%	\$ 56.28	0.02%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,435.02	0.81%	\$ 1,435.02	0.98%	\$ 1,435.02	0.56%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 177.31	0.10%	\$ 146.99	0.10%	\$ 257.73	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 731.58	0.41%	\$ 731.58	0.50%	\$ 731.58	0.28%
<b>7360</b>	Travel	\$ 140.69	0.08%	\$ 140.69	0.10%	\$ 140.69	0.05%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 6/26/2028		9/25/2028		10/23/2028		11/20/2028	
End Date: 06/25/2028		10/22/2028		11/19/2028		12/24/2028	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>Total General &amp; Administrative</b>		<b>\$ 11,921.54</b>	<b>6.72%</b>	<b>\$ 11,209.12</b>	<b>7.63%</b>	<b>\$ 13,811.47</b>	<b>5.36%</b>
<b>Advertising &amp; Promotion</b>							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 562.75	0.32%	\$ 1,688.26	1.15%	\$ 1,688.26	0.66%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 562.75</b>	<b>0.32%</b>	<b>\$ 1,688.26</b>	<b>1.15%</b>	<b>\$ 1,688.26</b>	<b>0.66%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,773.10	1.00%	\$ 1,469.94	1.00%	\$ 1,804.13	0.70%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 4,141.87	2.34%	\$ 4,141.87	2.82%	\$ 4,141.87	1.61%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 703.44	0.40%	\$ 2,697.28	1.83%	\$ 2,532.39	0.98%
<b>7720</b>	MC-Other Equipment	\$ 287.00	0.16%	\$ 287.00	0.20%	\$ 287.00	0.11%
<b>7750</b>	Pest Control	\$ 95.67	0.05%	\$ 95.67	0.07%	\$ 95.67	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 7,001.09</b>	<b>3.95%</b>	<b>\$ 8,691.77</b>	<b>5.91%</b>	<b>\$ 8,861.07</b>	<b>3.44%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 2,305.03	1.30%	\$ 2,939.88	2.00%	\$ 3,608.26	1.40%
<b>7820</b>	Natural Gas	\$ 1,241.17	0.70%	\$ 1,322.95	0.90%	\$ 1,288.66	0.50%
<b>7830</b>	Water & Sewer	\$ 709.24	0.40%	\$ 587.98	0.40%	\$ 644.33	0.25%
<b>7840</b>	Firewood	\$ 844.13	0.48%	\$ 844.13	0.57%	\$ 844.13	0.33%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 10</b>		<b>PERIOD 11</b>		<b>PERIOD 12</b>	
Start Date: 6/26/2028		9/25/2028		10/23/2028		11/20/2028	
End Date: 06/25/2028		10/22/2028		11/19/2028		12/24/2028	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>Total Utilities</b>		<b>\$ 5,099.57</b>	<b>2.88%</b>	<b>\$ 5,694.94</b>	<b>3.87%</b>	<b>\$ 6,385.38</b>	<b>2.48%</b>
<b>Total Operating Expenses</b>		<b>\$ 39,105.82</b>	<b>22.06%</b>	<b>\$ 39,485.81</b>	<b>26.86%</b>	<b>\$ 53,094.67</b>	<b>20.60%</b>
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 19,733.08</b>	<b>11.13%</b>	<b>\$ 3,405.42</b>	<b>2.32%</b>	<b>\$ 43,275.58</b>	<b>16.79%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 19,733.08</b>	<b>11.13%</b>	<b>\$ 3,405.42</b>	<b>2.32%</b>	<b>\$ 43,275.58</b>	<b>16.79%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 14,328.45	8.08%	\$ 14,328.45	9.75%	\$ 14,328.45	5.56%
<b>8015</b>	Common Area Maintenance	\$ 2,605.55	1.47%	\$ 2,605.55	1.77%	\$ 2,605.55	1.01%
<b>8020</b>	Property Insurance	\$ 148.57	0.08%	\$ 148.57	0.10%	\$ 148.57	0.06%
<b>8030</b>	Property Taxes	\$ 4,132.26	2.33%	\$ 4,132.26	2.81%	\$ 4,132.26	1.60%
<b>Total Facility Expenses</b>		<b>\$ 21,214.83</b>	<b>11.96%</b>	<b>\$ 21,214.83</b>	<b>14.43%</b>	<b>\$ 21,214.83</b>	<b>8.23%</b>
<b>Restaurant EBDIT</b>		<b>\$ (1,481.74)</b>	<b>-0.84%</b>	<b>\$ (17,809.41)</b>	<b>-12.12%</b>	<b>\$ 22,060.75</b>	<b>8.56%</b>

2028/29 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 6/26/2028		12/25/2028		1/22/2029		2/19/2029	
End Date: 06/25/2028		1/21/2029		2/18/2029		3/25/2029	
LY Start: 06/28/27							
LY End: 05/26/2024							
		28/29 Budget	% of Sales	28/29 Budget	% of Sales	28/29 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 154,892.21	84.74%	\$ 156,115.71	84.68%	\$ 195,044.72	84.62%
5180	NA Beverage	\$ 2,299.77	1.26%	\$ 2,432.84	1.32%	\$ 3,183.36	1.38%
	<b>Total Food Sales</b>	<b>\$ 157,191.98</b>	<b>86.00%</b>	<b>\$ 158,548.54</b>	<b>86.00%</b>	<b>\$ 198,228.07</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 16,256.13	8.89%	\$ 17,054.55	9.25%	\$ 20,233.94	8.78%
5220	Wine Sales	\$ 3,827.65	2.09%	\$ 3,790.40	2.06%	\$ 3,608.04	1.57%
5230	Bottled Beer Sales	\$ 1,806.73	0.99%	\$ 2,144.94	1.16%	\$ 1,596.59	0.69%
5240	Draft Beer Sales	\$ 8,268.41	4.52%	\$ 7,429.30	4.03%	\$ 12,593.57	5.46%
	<b>Total Beverage Sales</b>	<b>\$ 30,158.93</b>	<b>16.50%</b>	<b>\$ 30,419.20</b>	<b>16.50%</b>	<b>\$ 38,032.13</b>	<b>16.50%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 187,350.91</b>	<b>102.50%</b>	<b>\$ 188,967.74</b>	<b>102.50%</b>	<b>\$ 236,260.20</b>	<b>102.50%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 1,279.47	0.70%	\$ 1,290.51	0.70%	\$ 1,613.48	0.70%
5120	Guest Recovery Comps	\$ 731.13	0.40%	\$ 737.44	0.40%	\$ 921.99	0.40%
5131	50% Employee Discounts	\$ 731.13	0.40%	\$ 737.44	0.40%	\$ 921.99	0.40%
5132	Manager Meal Discounts	\$ 731.13	0.40%	\$ 737.44	0.40%	\$ 921.99	0.40%
5150	Discounts Marketing	\$ 639.73	0.35%	\$ 645.26	0.35%	\$ 806.74	0.35%
5250	Goodwill Bar Comps	\$ 456.95	0.25%	\$ 460.90	0.25%	\$ 576.24	0.25%
	<b>Total Deductions</b>	<b>\$ 4,569.53</b>	<b>2.50%</b>	<b>\$ 4,608.97</b>	<b>2.50%</b>	<b>\$ 5,762.44</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2028/29 Budget - Smokecraft		PERIOD 1		PERIOD 2		PERIOD 3	
Start Date: 6/26/2028		12/25/2028		1/22/2029		2/19/2029	
End Date: 06/25/2028		1/21/2029		2/18/2029		3/25/2029	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>Total Other Income and Expense</b>		\$ - 0.00%		\$ - 0.00%		\$ - 0.00%	
<b>Net Sales</b>		\$ 182,781.37 100.00%		\$ 184,358.77 100.00%		\$ 230,497.76 100.00%	
<b>Food Costs</b>							
6110	Meat Cost	\$ 22,950.03	14.60%	\$ 23,148.09	14.60%	\$ 28,941.30	14.60%
6120	Poultry Cost	\$ 4,086.99	2.60%	\$ 4,122.26	2.60%	\$ 5,153.93	2.60%
6130	Seafood Cost	\$ 785.96	0.50%	\$ 792.74	0.50%	\$ 991.14	0.50%
6140	Dairy Cost	\$ 6,287.68	4.00%	\$ 6,341.94	4.00%	\$ 7,929.12	4.00%
6150	Produce Cost	\$ 5,030.14	3.20%	\$ 5,073.55	3.20%	\$ 6,343.30	3.20%
6160	Bakery Cost	\$ 2,200.69	1.40%	\$ 2,219.68	1.40%	\$ 2,775.19	1.40%
6170	Grocery Cost	\$ 9,745.90	6.20%	\$ 9,830.01	6.20%	\$ 12,290.14	6.20%
6180	NA Beverage	\$ 785.96	0.50%	\$ 792.74	0.50%	\$ 991.14	0.50%
<b>Total Food Cost</b>		\$ 51,873.35 33.00%		\$ 52,321.02 33.00%		\$ 65,415.26 33.00%	
<b>Beverage Costs</b>							
6210	Liquor Cost	\$ 3,873.75	12.84%	\$ 3,202.05	10.53%	\$ 4,406.28	11.59%
6220	Wine Cost	\$ 781.38	2.59%	\$ 1,084.04	3.56%	\$ 842.12	2.21%
6230	Bottled Beer Cost	\$ 143.58	0.48%	\$ 453.04	1.49%	\$ 323.84	0.85%
6240	Draft Beer Cost	\$ 1,233.07	4.09%	\$ 1,344.71	4.42%	\$ 2,034.18	5.35%
<b>Total Bev Cost</b>		\$ 6,031.79 20.00%		\$ 6,083.84 20.00%		\$ 7,606.43 20.00%	
<b>Total F&amp;B Costs</b>		\$ 57,905.14 31.68%		\$ 58,404.86 31.68%		\$ 73,021.69 31.68%	
<b>Gross Profit</b>		\$ 124,876.23 68.32%		\$ 125,953.91 68.32%		\$ 157,476.07 68.32%	
<b>Payroll Costs</b>							



<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 6/26/2028		12/25/2028		1/22/2029		2/19/2029	
End Date: 06/25/2028		1/21/2029		2/18/2029		3/25/2029	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>6310</b>	Management Salaries	\$ 17,578.09	9.62%	\$ 17,578.09	9.53%	\$ 22,396.29	9.72%
<b>6311</b>	Direct Labor - FOH	\$ 4,752.32	2.60%	\$ 5,069.87	2.75%	\$ 6,338.69	2.75%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 274.17	0.15%	\$ 276.54	0.15%	\$ 345.75	0.15%
<b>6314</b>	Direct Labor - BOH	\$ 31,986.74	17.50%	\$ 32,262.79	17.50%	\$ 40,337.11	17.50%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	<b>Total Labor</b>	<b>\$ 54,591.32</b>	<b>29.87%</b>	<b>\$ 55,187.28</b>	<b>29.93%</b>	<b>\$ 69,417.83</b>	<b>30.12%</b>
<b>6510</b>	Payroll Taxes	\$ 6,945.69	3.80%	\$ 7,005.63	3.80%	\$ 8,758.91	3.80%
<b>6530</b>	Vacation Pay	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6540</b>	Parking	\$ 225.10	0.12%	\$ 225.10	0.12%	\$ 225.10	0.10%
<b>6550</b>	Uniform Allowance	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 675.31	0.37%	\$ 675.31	0.37%	\$ 675.31	0.29%
<b>6580</b>	Workers Compensation	\$ 574.01	0.31%	\$ 574.01	0.31%	\$ 574.01	0.25%
<b>6610</b>	Other Benefits	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6615</b>	Payroll Processing Fees	\$ 337.65	0.25%	\$ 337.65	0.25%	\$ 337.65	0.25%
	<b>Total Payroll Expenses</b>	<b>\$ 8,757.76</b>	<b>4.79%</b>	<b>\$ 8,817.70</b>	<b>4.78%</b>	<b>\$ 10,570.98</b>	<b>4.59%</b>
	<b>Total Payroll Costs</b>	<b>\$ 63,349.08</b>	<b>34.66%</b>	<b>\$ 64,004.98</b>	<b>34.72%</b>	<b>\$ 79,988.81</b>	<b>34.70%</b>
	<b>Controllable Expenses</b>						
<b>6500</b>	3rd Party Delivery Expense	\$ 5,483.44	3.00%	\$ 5,530.76	3.00%	\$ 6,914.93	3.00%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 619.03	0.34%	\$ 619.03	0.34%	\$ 619.03	0.27%
<b>6740</b>	Security	\$ 675.31	0.37%	\$ -	0.00%	\$ -	0.00%
<b>6750</b>	Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6790</b>	Other Contracted Services	\$ 337.65	0.18%	\$ 337.65	0.18%	\$ 337.65	0.15%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 6/26/2028		12/25/2028		1/22/2029		2/19/2029	
End Date: 06/25/2028		1/21/2029		2/18/2029		3/25/2029	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>7010</b>	China/Glassware/Silverware	\$ 365.56	0.20%	\$ 737.44	0.40%	\$ 921.99	0.40%
<b>7040</b>	Cleaning Supplies	\$ 365.56	0.20%	\$ 368.72	0.20%	\$ 461.00	0.20%
<b>7045</b>	Dish Chemicals	\$ 548.34	0.30%	\$ 553.08	0.30%	\$ 691.49	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,370.86	0.75%	\$ 1,382.69	0.75%	\$ 1,728.73	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 2,558.94	1.40%	\$ 3,134.10	1.70%	\$ 3,918.46	1.70%
<b>7106</b>	Catering Supplies	\$ 731.13	0.40%	\$ 737.44	0.40%	\$ 921.99	0.40%
<b>7110</b>	Operating Supplies F&B	\$ 2,010.60	1.10%	\$ 1,843.59	1.00%	\$ 2,996.47	1.30%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 15,066.42</b>	<b>8.24%</b>	<b>\$ 15,244.49</b>	<b>8.27%</b>	<b>\$ 19,511.75</b>	<b>8.47%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,688.26	0.92%	\$ 1,688.26	0.92%	\$ 1,688.26	0.73%
<b>7195</b>	Accounting Services	\$ 2,813.77	1.54%	\$ 2,813.77	1.53%	\$ 2,813.77	1.22%
<b>7220</b>	Bank Charges & Fees	\$ 112.55	0.06%	\$ 16.88	0.01%	\$ 16.88	0.01%
<b>7230</b>	Licenses & Permits	\$ 675.31	0.37%	\$ 675.31	0.37%	\$ 675.31	0.29%
<b>7250</b>	Credit Card Commissions	\$ 4,112.58	2.25%	\$ 4,148.07	2.25%	\$ 5,186.20	2.25%
<b>7256</b>	Employment Ads	\$ 101.30	0.06%	\$ 101.30	0.05%	\$ 101.30	0.04%
<b>7270</b>	Dues & Subscriptions	\$ 56.28	0.03%	\$ 56.28	0.03%	\$ 56.28	0.02%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,435.02	0.79%	\$ 1,435.02	0.78%	\$ 1,435.02	0.62%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 182.78	0.10%	\$ 184.36	0.10%	\$ 230.50	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 731.58	0.40%	\$ 731.58	0.40%	\$ 731.58	0.32%
<b>7360</b>	Travel	\$ 140.69	0.08%	\$ 140.69	0.08%	\$ 140.69	0.06%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 6/26/2028		12/25/2028		1/22/2029		2/19/2029	
End Date: 06/25/2028		1/21/2029		2/18/2029		3/25/2029	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>Total General &amp; Administrative</b>		<b>\$ 12,050.12</b>	<b>6.59%</b>	<b>\$ 11,991.52</b>	<b>6.50%</b>	<b>\$ 13,075.78</b>	<b>5.67%</b>
<b>Advertising &amp; Promotion</b>							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 562.75	0.31%	\$ 562.75	0.31%	\$ 562.75	0.24%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 562.75</b>	<b>0.31%</b>	<b>\$ 562.75</b>	<b>0.31%</b>	<b>\$ 562.75</b>	<b>0.24%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,827.81	1.00%	\$ 1,843.59	1.00%	\$ 2,304.98	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 4,141.87	2.27%	\$ 4,141.87	2.25%	\$ 4,141.87	1.80%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 703.44	0.38%	\$ 703.44	0.38%	\$ 3,175.62	1.38%
<b>7720</b>	MC-Other Equipment	\$ 287.00	0.16%	\$ 287.00	0.16%	\$ 287.00	0.12%
<b>7750</b>	Pest Control	\$ 95.67	0.05%	\$ 95.67	0.05%	\$ 95.67	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 7,055.80</b>	<b>3.86%</b>	<b>\$ 7,071.58</b>	<b>3.84%</b>	<b>\$ 10,005.15</b>	<b>4.34%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 4,112.58	2.25%	\$ 3,687.18	2.00%	\$ 3,457.47	1.50%
<b>7820</b>	Natural Gas	\$ 1,279.47	0.70%	\$ 1,290.51	0.70%	\$ 1,382.99	0.60%
<b>7830</b>	Water & Sewer	\$ 548.34	0.30%	\$ 737.44	0.40%	\$ 691.49	0.30%
<b>7840</b>	Firewood	\$ 844.13	0.46%	\$ 844.13	0.46%	\$ 844.13	0.37%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 1</b>		<b>PERIOD 2</b>		<b>PERIOD 3</b>	
Start Date: 6/26/2028		12/25/2028		1/22/2029		2/19/2029	
End Date: 06/25/2028		1/21/2029		2/18/2029		3/25/2029	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>Total Utilities</b>		<b>\$ 6,784.53</b>	<b>3.71%</b>	<b>\$ 6,559.25</b>	<b>3.56%</b>	<b>\$ 6,376.08</b>	<b>2.77%</b>
<b>Total Operating Expenses</b>		<b>\$ 41,519.62</b>	<b>22.72%</b>	<b>\$ 41,429.59</b>	<b>22.47%</b>	<b>\$ 49,531.52</b>	<b>21.49%</b>
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 20,007.53</b>	<b>10.95%</b>	<b>\$ 20,519.34</b>	<b>11.13%</b>	<b>\$ 27,955.74</b>	<b>12.13%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 20,007.53</b>	<b>10.95%</b>	<b>\$ 20,519.34</b>	<b>11.13%</b>	<b>\$ 27,955.74</b>	<b>12.13%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 14,328.45	7.84%	\$ 14,328.45	7.77%	\$ 14,328.45	6.22%
<b>8015</b>	Common Area Maintenance	\$ 2,605.55	1.43%	\$ 2,605.55	1.41%	\$ 2,605.55	1.13%
<b>8020</b>	Property Insurance	\$ 148.57	0.08%	\$ 148.57	0.08%	\$ 148.57	0.06%
<b>8030</b>	Property Taxes	\$ 4,132.26	2.26%	\$ 4,132.26	2.24%	\$ 4,132.26	1.79%
<b>Total Facility Expenses</b>		<b>\$ 21,214.83</b>	<b>11.61%</b>	<b>\$ 21,214.83</b>	<b>11.51%</b>	<b>\$ 21,214.83</b>	<b>9.20%</b>
<b>Restaurant EBDIT</b>		<b>\$ (1,207.30)</b>	<b>-0.66%</b>	<b>\$ (695.49)</b>	<b>-0.38%</b>	<b>\$ 6,740.91</b>	<b>2.92%</b>

2028/29 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 6/26/2028		3/26/2029		4/23/2029		5/21/2029	
End Date: 06/25/2028		4/22/2029		5/20/2029		6/24/2029	
LY Start: 06/28/27							
LY End: 05/26/2024							
		28/29 Budget	% of Sales	28/29 Budget	% of Sales	28/29 Budget	% of Sales
<b>Gross Sales</b>							
5100	Food Sales	\$ 159,432.31	84.46%	\$ 185,175.56	84.78%	\$ 219,799.34	84.37%
5180	NA Beverage	\$ 2,910.38	1.54%	\$ 2,666.32	1.22%	\$ 4,245.87	1.63%
	<b>Total Food Sales</b>	<b>\$ 162,342.69</b>	<b>86.00%</b>	<b>\$ 187,841.87</b>	<b>86.00%</b>	<b>\$ 224,045.20</b>	<b>86.00%</b>
5210	Liquor Sales	\$ 16,746.42	8.87%	\$ 19,692.56	9.02%	\$ 21,781.52	8.36%
5220	Wine Sales	\$ 2,912.67	1.54%	\$ 4,299.14	1.97%	\$ 4,490.17	1.72%
5230	Bottled Beer Sales	\$ 1,262.42	0.67%	\$ 1,005.74	0.46%	\$ 1,445.99	0.56%
5240	Draft Beer Sales	\$ 10,225.63	5.42%	\$ 11,041.98	5.06%	\$ 15,267.75	5.86%
	<b>Total Beverage Sales</b>	<b>\$ 31,147.14</b>	<b>16.50%</b>	<b>\$ 36,039.43</b>	<b>16.50%</b>	<b>\$ 42,985.42</b>	<b>16.50%</b>
<b>Gross F&amp;B Sales</b>		<b>\$ 193,489.83</b>	<b>102.50%</b>	<b>\$ 223,881.30</b>	<b>102.50%</b>	<b>\$ 267,030.62</b>	<b>102.50%</b>
<b>Deductions</b>							
5110	Goodwill Comps	\$ 1,321.39	0.70%	\$ 1,528.95	0.70%	\$ 1,823.62	0.70%
5120	Guest Recovery Comps	\$ 755.08	0.40%	\$ 873.68	0.40%	\$ 1,042.07	0.40%
5131	50% Employee Discounts	\$ 755.08	0.40%	\$ 873.68	0.40%	\$ 1,042.07	0.40%
5132	Manager Meal Discounts	\$ 755.08	0.40%	\$ 873.68	0.40%	\$ 1,042.07	0.40%
5150	Discounts Marketing	\$ 660.70	0.35%	\$ 764.47	0.35%	\$ 911.81	0.35%
5250	Goodwill Bar Comps	\$ 471.93	0.25%	\$ 546.05	0.25%	\$ 651.29	0.25%
	<b>Total Deductions</b>	<b>\$ 4,719.26</b>	<b>2.50%</b>	<b>\$ 5,460.52</b>	<b>2.50%</b>	<b>\$ 6,512.94</b>	<b>2.50%</b>
<b>Other Income and Expense</b>							
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

2028/29 Budget - Smokecraft		PERIOD 4		PERIOD 5		PERIOD 6	
Start Date: 6/26/2028		3/26/2029		4/23/2029		5/21/2029	
End Date: 06/25/2028		4/22/2029		5/20/2029		6/24/2029	
LY Start: 06/28/27							
LY End: 05/26/2024							

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 6/26/2028		3/26/2029		4/23/2029		5/21/2029	
End Date: 06/25/2028		4/22/2029		5/20/2029		6/24/2029	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>6310</b>	Management Salaries	\$ 17,917.02	9.49%	\$ 17,917.02	8.20%	\$ 22,396.29	8.60%
<b>6311</b>	Direct Labor - FOH	\$ 4,719.26	2.50%	\$ 6,006.57	2.75%	\$ 7,164.24	2.75%
<b>6312</b>	Overtime Labor - FOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6313</b>	Training Labor	\$ 283.16	0.15%	\$ 327.63	0.15%	\$ 390.78	0.15%
<b>6314</b>	Direct Labor - BOH	\$ 32,091.00	17.00%	\$ 36,039.43	16.50%	\$ 41,031.53	15.75%
<b>6315</b>	Overtime Labor - BOH	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
	<b>Total Labor</b>	<b>\$ 55,010.44</b>	<b>29.14%</b>	<b>\$ 60,290.66</b>	<b>27.60%</b>	<b>\$ 70,982.83</b>	<b>27.25%</b>
<b>6510</b>	Payroll Taxes	\$ 7,173.28	3.80%	\$ 8,299.99	3.80%	\$ 9,899.67	3.80%
<b>6530</b>	Vacation Pay	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6540</b>	Parking	\$ 225.10	0.12%	\$ 225.10	0.10%	\$ 225.10	0.09%
<b>6550</b>	Uniform Allowance	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6560</b>	Continuing Education	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6570</b>	Group Insurance	\$ 675.31	0.36%	\$ 675.31	0.31%	\$ 675.31	0.26%
<b>6580</b>	Workers Compensation	\$ 574.01	0.30%	\$ 574.01	0.26%	\$ 574.01	0.22%
<b>6610</b>	Other Benefits	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6615</b>	Payroll Processing Fees	\$ 337.65	0.25%	\$ 337.65	0.25%	\$ 337.65	0.25%
	<b>Total Payroll Expenses</b>	<b>\$ 8,985.35</b>	<b>4.76%</b>	<b>\$ 10,112.06</b>	<b>4.63%</b>	<b>\$ 11,711.74</b>	<b>4.50%</b>
	<b>Total Payroll Costs</b>	<b>\$ 63,995.79</b>	<b>33.90%</b>	<b>\$ 70,402.71</b>	<b>32.23%</b>	<b>\$ 82,694.57</b>	<b>31.74%</b>
	<b>Controllable Expenses</b>						
<b>6500</b>	3rd Party Delivery Expense	\$ 5,663.12	3.00%	\$ 6,552.62	3.00%	\$ 7,815.53	3.00%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$ 619.03	0.33%	\$ 619.03	0.28%	\$ 619.03	0.24%
<b>6740</b>	Security	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6750</b>	Trash Removal	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>6790</b>	Other Contracted Services	\$ 337.65	0.18%	\$ 337.65	0.15%	\$ 337.65	0.13%
<b>7010</b>	Register Over/Short	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 6/26/2028		3/26/2029		4/23/2029		5/21/2029	
End Date: 06/25/2028		4/22/2029		5/20/2029		6/24/2029	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>7010</b>	China/Glassware/Silverware	\$ 755.08	0.40%	\$ 218.42	0.10%	\$ 521.04	0.20%
<b>7040</b>	Cleaning Supplies	\$ 377.54	0.20%	\$ 436.84	0.20%	\$ 521.04	0.20%
<b>7045</b>	Dish Chemicals	\$ 566.31	0.30%	\$ 655.26	0.30%	\$ 781.55	0.30%
<b>7050</b>	Decorations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7060</b>	Linens	\$ 1,415.78	0.75%	\$ 1,638.16	0.75%	\$ 1,953.88	0.75%
<b>7080</b>	New Menus/Printing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7105</b>	To Go Supplies	\$ 3,209.10	1.70%	\$ 3,713.15	1.70%	\$ 3,647.25	1.40%
<b>7106</b>	Catering Supplies	\$ 755.08	0.40%	\$ 873.68	0.40%	\$ 1,042.07	0.40%
<b>7110</b>	Operating Supplies F&B	\$ 1,887.71	1.00%	\$ 2,184.21	1.00%	\$ 2,605.18	1.00%
<b>7120</b>	Uniforms	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7470</b>	Live Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Controllable Expenses</b>		<b>\$ 15,586.40</b>	<b>8.26%</b>	<b>\$ 17,229.03</b>	<b>7.89%</b>	<b>\$ 19,844.21</b>	<b>7.62%</b>
<b>General &amp; Administrative</b>							
<b>7190</b>	Other Contracted Services-Admin	\$ 1,688.26	0.89%	\$ 1,688.26	0.77%	\$ 1,688.26	0.65%
<b>7195</b>	Accounting Services	\$ 9,004.07	4.77%	\$ 2,813.77	1.29%	\$ 2,813.77	1.08%
<b>7220</b>	Bank Charges & Fees	\$ 16.88	0.01%	\$ 16.88	0.01%	\$ 16.88	0.01%
<b>7230</b>	Licenses & Permits	\$ 675.31	0.36%	\$ 675.31	0.31%	\$ 675.31	0.26%
<b>7250</b>	Credit Card Commissions	\$ 4,247.34	2.25%	\$ 4,914.47	2.25%	\$ 5,861.65	2.25%
<b>7256</b>	Employment Ads	\$ 101.30	0.05%	\$ 101.30	0.05%	\$ 101.30	0.04%
<b>7270</b>	Dues & Subscriptions	\$ 56.28	0.03%	\$ 56.28	0.03%	\$ 56.28	0.02%
<b>7285</b>	Key Man/General Liability Insurance	\$ 1,435.02	0.76%	\$ 1,435.02	0.66%	\$ 1,435.02	0.55%
<b>7290</b>	Legal & Professional Services	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7320</b>	Office Supplies & Postage	\$ 188.77	0.10%	\$ 218.42	0.10%	\$ 260.52	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$ 731.58	0.39%	\$ 731.58	0.33%	\$ 731.58	0.28%
<b>7360</b>	Travel	\$ 140.69	0.07%	\$ 140.69	0.06%	\$ 140.69	0.05%
<b>7370</b>	Meals & Entertainment	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%



<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 6/26/2028		3/26/2029		4/23/2029		5/21/2029	
End Date: 06/25/2028		4/22/2029		5/20/2029		6/24/2029	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>Total General &amp; Administrative</b>		<b>\$ 18,285.49</b>	<b>9.69%</b>	<b>\$ 12,791.98</b>	<b>5.86%</b>	<b>\$ 13,781.25</b>	<b>5.29%</b>
<b>Advertising &amp; Promotion</b>							
<b>7400</b>	Local Charitable Donations	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 562.75	0.30%	\$ 562.75	0.26%	\$ 562.75	0.22%
<b>7460</b>	Special Promotions	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 562.75</b>	<b>0.30%</b>	<b>\$ 562.75</b>	<b>0.26%</b>	<b>\$ 562.75</b>	<b>0.22%</b>
<b>Repairs &amp; Maintenance</b>							
<b>7500</b>	Repairs & Maintenance	\$ 1,887.71	1.00%	\$ 2,184.21	1.00%	\$ 2,605.18	1.00%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 4,141.87	2.19%	\$ 4,141.87	1.90%	\$ 4,141.87	1.59%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 703.44	0.37%	\$ 703.44	0.32%	\$ 703.44	0.27%
<b>7720</b>	MC-Other Equipment	\$ 287.00	0.15%	\$ 287.00	0.13%	\$ 287.00	0.11%
<b>7750</b>	Pest Control	\$ 95.67	0.05%	\$ 95.67	0.04%	\$ 95.67	0.04%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 7,115.69</b>	<b>3.77%</b>	<b>\$ 7,412.20</b>	<b>3.39%</b>	<b>\$ 7,833.17</b>	<b>3.01%</b>
<b>Utilities</b>							
<b>7810</b>	Electricity	\$ 2,831.56	1.50%	\$ 2,839.47	1.30%	\$ 2,605.18	1.00%
<b>7820</b>	Natural Gas	\$ 1,132.62	0.60%	\$ 1,310.52	0.60%	\$ 1,302.59	0.50%
<b>7830</b>	Water & Sewer	\$ 566.31	0.30%	\$ 655.26	0.30%	\$ 781.55	0.30%
<b>7840</b>	Firewood	\$ 844.13	0.45%	\$ 844.13	0.39%	\$ 844.13	0.32%

<b>2028/29 Budget - Smokecraft</b>		<b>PERIOD 4</b>		<b>PERIOD 5</b>		<b>PERIOD 6</b>	
Start Date: 6/26/2028		3/26/2029		4/23/2029		5/21/2029	
End Date: 06/25/2028		4/22/2029		5/20/2029		6/24/2029	
LY Start: 06/28/27							
LY End: 05/26/2024							
<b>Total Utilities</b>		<b>\$ 5,374.63</b>	<b>2.85%</b>	<b>\$ 5,649.39</b>	<b>2.59%</b>	<b>\$ 5,533.45</b>	<b>2.12%</b>
<b>Total Operating Expenses</b>		<b>\$ 46,924.97</b>	<b>24.86%</b>	<b>\$ 43,645.35</b>	<b>19.98%</b>	<b>\$ 47,554.84</b>	<b>18.25%</b>
<b>Other Income (Expenses)</b>							
<b>5500</b>	Door Revenue	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>	<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 18,047.29</b>	<b>9.56%</b>	<b>\$ 35,108.51</b>	<b>16.07%</b>	<b>\$ 47,667.82</b>	<b>18.30%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 18,047.29</b>	<b>9.56%</b>	<b>\$ 35,108.51</b>	<b>16.07%</b>	<b>\$ 47,667.82</b>	<b>18.30%</b>
<b>Facility Expenses</b>							
<b>8010</b>	Rents	\$ 14,328.45	7.59%	\$ 14,328.45	6.56%	\$ 14,328.45	5.50%
<b>8015</b>	Common Area Maintenance	\$ 2,605.55	1.38%	\$ 2,605.55	1.19%	\$ 2,605.55	1.00%
<b>8020</b>	Property Insurance	\$ 148.57	0.08%	\$ 148.57	0.07%	\$ 148.57	0.06%
<b>8030</b>	Property Taxes	\$ 4,132.26	2.19%	\$ 4,132.26	1.89%	\$ 4,132.26	1.59%
<b>Total Facility Expenses</b>		<b>\$ 21,214.83</b>	<b>11.24%</b>	<b>\$ 21,214.83</b>	<b>9.71%</b>	<b>\$ 21,214.83</b>	<b>8.14%</b>
<b>Restaurant EBDIT</b>		<b>\$ (3,167.54)</b>	<b>-1.68%</b>	<b>\$ 13,893.68</b>	<b>6.36%</b>	<b>\$ 26,452.99</b>	<b>10.15%</b>

**2028/29 Budget - Smokecraft**

Start Date: 6/26/2028

End Date: 06/25/2028

LY Start: 06/28/27

LY End: 05/26/2024

**TOTAL****28/29 Budget % of Sales****Gross Sales**

<b>5100</b>	Food Sales	<b>\$ 2,097,239.01</b>	<b>85.09%</b>
<b>5180</b>	NA Beverage	\$ 30,565.87	1.24%
	<b>Total Food Sales</b>	<b>\$ 2,127,804.87</b>	<b>86.33%</b>

<b>5210</b>	Liquor Sales	\$ 209,022.83	8.48%
<b>5220</b>	Wine Sales	\$ 42,700.63	1.73%
<b>5230</b>	Bottled Beer Sales	\$ 22,524.98	0.91%
<b>5240</b>	Draft Beer Sales	\$ 123,592.37	5.01%
	<b>Total Beverage Sales</b>	<b>\$ 397,840.81</b>	<b>16.14%</b>

**Gross F&B Sales \$ 2,525,645.68 102.47%****Deductions**

<b>5110</b>	Goodwill Comps	\$ 16,663.28	0.68%
<b>5120</b>	Guest Recovery Comps	\$ 9,465.86	0.38%
<b>5131</b>	50% Employee Discounts	\$ 10,054.02	0.41%
<b>5132</b>	Manager Meal Discounts	\$ 9,661.92	0.39%
<b>5150</b>	Discounts Marketing	\$ 8,625.72	0.35%
<b>5250</b>	Goodwill Bar Comps	\$ 6,161.23	0.25%

**Total Deductions \$ 58,575.27 2.38%****Other Income and Expense**

<b>5300</b>	Sundry Sales	\$ -	0.00%
<b>5910</b>	Service Charge Revenue - Catering	\$ -	0.00%

**2028/29 Budget - Smokecraft**

Start Date: 6/26/2028

End Date: 06/25/2028

LY Start: 06/28/27

LY End: 05/26/2024

<b>Total Other Income and Expense</b>	<b>\$</b>	<b>-</b>	<b>0.00%</b>
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<b>Net Sales</b>	<b>\$</b>	<b>2,464,689.47</b>	<b>100.00%</b>
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**Food Costs**

<b>6110</b>	Meat Cost	\$	310,659.51	14.60%
<b>6120</b>	Poultry Cost	\$	55,322.93	2.60%
<b>6130</b>	Seafood Cost	\$	10,639.02	0.50%
<b>6140</b>	Dairy Cost	\$	85,112.19	4.00%
<b>6150</b>	Produce Cost	\$	68,089.76	3.20%
<b>6160</b>	Bakery Cost	\$	29,789.27	1.40%
<b>6170</b>	Grocery Cost	\$	131,923.90	6.20%
<b>6180</b>	NA Beverage	\$	10,639.02	0.50%
	<b>Total Food Cost</b>	<b>\$</b>	<b>702,175.61</b>	<b>33.00%</b>

**Beverage Costs**

<b>6210</b>	Liquor Cost	\$	40,999.45	1.66%
<b>6220</b>	Wine Cost	\$	9,441.20	0.38%
<b>6230</b>	Bottled Beer Cost	\$	5,262.54	0.21%
<b>6240</b>	Draft Beer Cost	\$	24,001.92	0.97%
	<b>Total Bev Cost</b>	<b>\$</b>	<b>79,705.12</b>	<b>20.03%</b>

<b>Total F&amp;B Costs</b>	<b>\$</b>	<b>781,880.73</b>	<b>31.72%</b>
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<b>Gross Profit</b>	<b>\$</b>	<b>1,682,611.57</b>	<b>68.27%</b>
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**Payroll Costs**

**2028/29 Budget - Smokecraft**

Start Date: 6/26/2028

End Date: 06/25/2028

LY Start: 06/28/27

LY End: 05/26/2024

<b>6310</b>	Management Salaries	\$	230,040.39	9.33%
<b>6311</b>	Direct Labor - FOH	\$	66,653.98	2.70%
<b>6312</b>	Overtime Labor - FOH	\$	-	0.00%
<b>6313</b>	Training Labor	\$	4,339.23	0.18%
<b>6314</b>	Direct Labor - BOH	\$	419,664.65	17.03%
<b>6315</b>	Overtime Labor - BOH	\$	-	0.00%
	<b>Total Labor</b>	<b>\$</b>	<b>720,698.25</b>	<b>29.24%</b>
<b>6510</b>	Payroll Taxes	\$	93,650.71	3.80%
<b>6530</b>	Vacation Pay	\$	-	0.00%
<b>6540</b>	Parking	\$	2,701.22	0.11%
<b>6550</b>	Uniform Allowance	\$	-	0.00%
<b>6560</b>	Continuing Education	\$	-	0.00%
<b>6570</b>	Group Insurance	\$	8,103.66	0.33%
<b>6580</b>	Workers Compensation	\$	6,888.11	0.28%
<b>6610</b>	Other Benefits	\$	123.81	0.01%
<b>6615</b>	Payroll Processing Fees	\$	4,051.83	0.16%
	<b>Total Payroll Expenses</b>	<b>\$</b>	<b>115,519.34</b>	<b>4.69%</b>
	<b>Total Payroll Costs</b>	<b>\$</b>	<b>836,217.60</b>	<b>33.93%</b>
	<b>Controllable Expenses</b>			
<b>6500</b>	3rd Party Delivery Expense	\$	71,156.29	2.89%
<b>6710</b>	Operating Lease/Rentals-Kitchen/Bar	\$	7,428.36	0.30%
<b>6740</b>	Security	\$	675.31	0.03%
<b>6750</b>	Trash Removal	\$	-	0.00%
<b>6790</b>	Other Contracted Services	\$	4,051.83	0.16%
<b>7010</b>	Register Over/Short	\$	-	0.00%

**2028/29 Budget - Smokecraft**

Start Date: 6/26/2028

End Date: 06/25/2028

LY Start: 06/28/27

LY End: 05/26/2024

<b>7010</b>	China/Glassware/Silverware	\$	6,639.58	0.27%
<b>7040</b>	Cleaning Supplies	\$	5,153.99	0.21%
<b>7045</b>	Dish Chemicals	\$	7,192.32	0.29%
<b>7050</b>	Decorations	\$	-	0.00%
<b>7060</b>	Linens	\$	17,865.46	0.72%
<b>7080</b>	New Menus/Printing	\$	-	0.00%
<b>7090</b>	Menu/Guest Check/POS Supplies	\$	-	0.00%
<b>7105</b>	To Go Supplies	\$	37,618.14	1.53%
<b>7106</b>	Catering Supplies	\$	17,094.99	0.69%
<b>7110</b>	Operating Supplies F&B	\$	28,763.21	1.17%
<b>7120</b>	Uniforms	\$	-	0.00%
<b>7470</b>	Live Entertainment	\$	-	0.00%
<b>Total Controllable Expenses</b>		<b>\$</b>	<b>203,639.46</b>	<b>8.26%</b>

**General & Administrative**

<b>7190</b>	Other Contracted Services-Admin	\$	20,259.16	0.82%
<b>7195</b>	Accounting Services	\$	39,955.56	1.62%
<b>7220</b>	Bank Charges & Fees	\$	872.27	0.04%
<b>7230</b>	Licenses & Permits	\$	8,103.66	0.33%
<b>7250</b>	Credit Card Commissions	\$	55,451.08	2.25%
<b>7256</b>	Employment Ads	\$	1,215.55	0.05%
<b>7270</b>	Dues & Subscriptions	\$	675.31	0.03%
<b>7285</b>	Key Man/General Liability Insurance	\$	17,220.28	0.70%
<b>7290</b>	Legal & Professional Services	\$	-	0.00%
<b>7320</b>	Office Supplies & Postage	\$	2,464.49	0.10%
<b>7350</b>	Telephone/Internet/Cable	\$	8,778.97	0.36%
<b>7360</b>	Travel	\$	1,688.26	0.07%
<b>7370</b>	Meals & Entertainment	\$	-	0.00%

**2028/29 Budget - Smokecraft**

Start Date: 6/26/2028

End Date: 06/25/2028

LY Start: 06/28/27

LY End: 05/26/2024

<b>Total General &amp; Administrative</b>	<b>\$ 156,684.59</b>	<b>6.36%</b>
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**Advertising & Promotion**

<b>7400</b>	Local Charitable Donations	\$ -	0.00%
<b>7430</b>	Local Advertising & Promotion	\$ -	0.00%
<b>7435</b>	Advertising & Marketing	\$ 9,004.07	0.37%
<b>7460</b>	Special Promotions	\$ -	0.00%
<b>Total Advertising &amp; Promotion</b>		<b>\$ 9,004.07</b>	<b>0.37%</b>

**Repairs & Maintenance**

<b>7500</b>	Repairs & Maintenance	\$ 23,871.73	0.97%
<b>7620</b>	R&M HVAC & Refrigeration	\$ -	0.00%
<b>7630</b>	R&M - Plumbing	\$ -	0.00%
<b>7640</b>	R&M - Electric	\$ -	0.00%
<b>7650</b>	R&M - Exterior/Structure	\$ -	0.00%
<b>7660</b>	R&M - POS Systems	\$ -	0.00%
<b>7695</b>	Cleaning Service	\$ 49,702.47	2.02%
<b>7710</b>	MC-HVAC & Refrigeration	\$ 17,208.47	0.70%
<b>7720</b>	MC-Other Equipment	\$ 3,444.06	0.14%
<b>7750</b>	Pest Control	\$ 1,148.02	0.05%
<b>7785</b>	Carpet/Rug/Floor Cleaning	\$ -	0.00%
<b>Total Repairs &amp; Maintenance</b>		<b>\$ 95,374.74</b>	<b>3.87%</b>

**Utilities**

<b>7810</b>	Electricity	\$ 36,117.61	1.47%
<b>7820</b>	Natural Gas	\$ 15,254.14	0.62%
<b>7830</b>	Water & Sewer	\$ 7,885.77	0.32%
<b>7840</b>	Firewood	\$ 10,129.58	0.41%

**2028/29 Budget - Smokecraft**

Start Date: 6/26/2028

End Date: 06/25/2028

LY Start: 06/28/27

LY End: 05/26/2024

<b>Total Utilities</b>		<b>\$ 69,387.10</b>	<b>2.82%</b>
<b>Total Operating Expenses</b>		<b>\$ 534,089.96</b>	<b>21.67%</b>
<b>Other Income (Expenses)</b>			
<b>5500</b>	Door Revenue	\$ -	0.00%
<b>5800</b>	Commission Income	\$ -	0.00%
<b>Total Other Income</b>		<b>\$ -</b>	<b>0.00%</b>
<b>Operating Income Before Bonus</b>		<b>\$ 312,304.01</b>	<b>12.67%</b>
<b>6455</b>	Management Bonuses	\$ -	0.00%
<b>Restaurant Operating Income</b>		<b>\$ 312,304.01</b>	<b>12.67%</b>
<b>Facility Expenses</b>			
<b>8010</b>	Rents	\$ 171,941.37	6.98%
<b>8015</b>	Common Area Maintenance	\$ 31,266.63	1.27%
<b>8020</b>	Property Insurance	\$ 1,782.81	0.07%
<b>8030</b>	Property Taxes	\$ 49,587.13	2.01%
<b>Total Facility Expenses</b>		<b>\$ 254,577.94</b>	<b>10.33%</b>
<b>Restaurant EBDIT</b>		<b>\$ 57,726.08</b>	<b>2.34%</b>